



2008 ANNUAL REPORT

**“CONNECTING
BUSINESSES...
GROWING
COMMUNITY”**

**WABASH COUNTY
CHAMBER OF COMMERCE**

MISSION STATEMENT

The Wabash County Chamber of Commerce shall be an active partner in the advancement of its membership, as well as a resource for the community. The Chamber will also serve to cultivate, encourage, and promote the Wabash County community through collaboration with other organizations.

GOLD CONNECTIONS

Beacon Credit Union

Bulldog Battery Corporation

First Farmers Bank & Trust

Ford Meter Box Company, Inc.

Crossroads Bank

Indiana American Water Company

First Merchants Bank

Kirtlan Automotive Machine & Repair, Inc.

K & R Office Supply, Inc.

Wells Fargo Bank

Pettit Printing, Inc.

Physicians Health Plan of Northern IN, Inc.

Mutual Bank

Miller's Merry Manor

Charley Creek Foundation

Duke Energy

Cornerstone Furniture



2008 BOARD CHAIR ANDY EADS

As I read through the past list of Chair persons and Presidents, I realize that the Wabash County Chamber of Commerce is full of a rich history. We have created a great organization together. It is one that many are proud to be members of. It is one that not only provides many valuable services to its members but one that can serve in any capacity needed for each individual member.

Although I will only be able to serve one more year on the board, I hope the time that I have committed has made a difference in those around me. I have enjoyed supporting and organizing the enrichment activities for our county businesses.

The Chamber offers you many opportunities to enrich your business. The question is — Have you taken advantage of them? — not only for the sake of your business, but also for the betterment of the business community, as well. An organization is only as strong as its members. In order for us to continue the path we are on, and maintain the strong community presence we currently have, we must encourage our fellow members to volunteer their time. We also must encourage new members to join and to take advantage of the programs offered.

Thank you for the opportunity to serve the business community as your board chair. I also appreciate the support I received from the chamber board and staff. Please assist in the further growth of this organization so we can continue to support a positive business environment in our county.



CHAMBER PRESIDENT KIMBERLY PINKERTON

2008 - We said we were going to listen more closely to our members, and we did. We were focused as strongly on retention and service to our members as recruitment. We believed that strengthening the base of the organization would be a natural way to build the effectiveness of our program which would make it a Chamber which would naturally attract more businesses. We (which means you, since the Chamber *is* its members) were able to do just that. For the third straight year, membership and net worth have once again increased, and we are proudly able to offer more quality of service to our members, based upon your feedback and support.

Member input comes to us in a variety of ways, whether feedback from events, articles or through direct contact. Your connection to the organization is largely through the volunteers that serve on our board, committees, and assist in various community undertakings. That's where we not only hear your voice, but benefit as a whole from your dedicated investment in the organization.

We have utilized this year's report to showcase the many ways we are "connected" to our members, and thus connect them to each other and the broader world marketplace. We have "plugged in" to our members and the larger community through participation in, and collaboration with, many other organizations. We continue to provide business resources, training and development opportunities, member awards and recognitions, shop local programs, networking events, communication and marketing pieces, and a multitude of other services to our members. We participate in governmental meetings, give presentations at state, local and regional affairs, and have even testified on your behalf before Senate committees. Those close relationships allow us to address community needs and assist in retaining and attracting businesses and visitors to Wabash County, as well as work with those who let us know there is a need.

The Chamber is proud that we have 332 (7493 employees) members investing their time and resources into Wabash County, providing employment for our citizens and continuing to seek out new markets and technology. This is why we will persist in being "the birthplace of bright ideas" (an apt phrase my invaluable assistant, Beth Miller, used in describing our county when referring to being the first electrically lighted city and the originator of the HHIC.) Be assured we will continue our diligence in serving you. We hope you enjoy this publication and if you haven't yet taken advantage of attending an event or utilizing the resources we offer, give the office a call. We'll be happy to speak with you about how you, too, can "get connected" in business.



2008 BOARD OF DIRECTORS

Board Members

[Andy Eads](#), Chair, Huntington Herald Press
[Trisha Metzger](#), Chair Elect, Crossroads Bank
[Kathy Jones](#), Vice Chair, First Farmers Bank & Trust
[Douglas Mays](#), Treasurer, Thermafiber
[Brian Campbell](#), Resource Dev., Randall Miller & Assoc.
[Ron Kerby](#), Past Chair, First Merchants Bank
[John Andersen](#), Ford Meter Box Company, Inc.
[Robert Pearson](#), Wabash County REMC
[Celia Briggs](#), Wabash City Schools
[Scott Rands](#), Indiana American Water Company
[Mark Sapusek](#), Visionary Web/Visionary Computers
[Lynne Schafer](#), Lynne's Lien Searching
[Skip Daughtry](#), Beauchamp & McSpadden
[Chris Goff](#), Judge, Wabash County Superior Court
[Phil Brown](#), Alumitech
[Diane Morris](#), Borders & Beyond
[Brian Howenstine](#), Wabash True Value/Just Ask Rental
[Larry Hoover](#), Quality Electric

Ex-officio Members

[Stan Bagley](#), Pleasant Township
[Bill Konyha](#), EDG Wabash County
[Kathy Roberts](#), North Manchester Chamber of Commerce
[Trula \(Frank\) Cramer](#), Wabash County CVB
[Mayor Robert Vanlandingham](#), City of Wabash
[Tod Minnich](#), Honeywell Foundation
[Dan Hannaford](#), Town of North Manchester

Staff

[Kimberly Pinkerton](#), President
[Beth Miller](#), Fund Development & Public Relations
[Betty Buchanan](#), Volunteer

CONNECTING THROUGH LEADERSHIP



**CURRENTLY SERVING 332
 MEMBER COMPANIES
 AND 7,493 EMPLOYEES**

- Elected by Membership to Direct Chamber Affairs
- Determine Chamber Policies/Procedures
- Hire Executive to Manage Day-to-Day Operations
- Active Role in Committees/ Task Forces
 - Liaison to or Chair Committees
 - Actively Engaged in Carrying Out Program of Work
 - All Participate in Business Expo
- Bias for Action
- Active in Recruitment/Retention of Membership
- Plan and Execute Annual Meeting
- Determine Awards and Promotions
- Attend Ribbon Cuttings, Open Houses, and Member Celebrations
- Host New Member Receptions
- Draw upon their Business Background to Make Decisions
- Involved in Other Community Organizations
- Utilize Leadership Skills to Improve our Community

CONNECTIONS THROUGH COMMITTEES

ANNUAL DINNER 2007

Larry Hoover, Chair

The Annual Dinner Committee planned a pleasurable evening for over 375 members and guests. New, continuing and departing board members were recognized along with Past Board Chair, Ron Kerby, who passed the gavel of Chamber Leadership to Andy Eads. Chamber President Kimberly Pinkerton presented Jan Roland and Linda VanVoorhis the President's Choice Award



for their outstanding contribution to the Chamber's Honor Student Luncheon. Emcee, Joel K. Stein, guided the events of the meeting. Bulldog Battery Corporation was honored as the Business of the Year for their community involvement, commitment to Wabash, and positive impact on the economy of Wabash County. Entertainer Chris Linn provided a whirlwind show of rapid fire comedy with unique magic routines and light-hearted audience participation. The evening concluded with 2006 Distinguished Citizen, Charles Tiede, announcing Dee Byerly as the 2007 Distinguished Citizen for his long-time service to the community.



GET CONNECTED ANNUAL DINNER



- Join nearly 400 fellow members and business persons for a fun-filled evening!
- Honor Business of the Year
- President's Choice Recipient
- Distinguished Citizen
- Dinner & Entertainment
- Meet other Chamber volunteers
- Meet your Chamber Leadership Team

Committee members for 2007 included: Norman Benjamin, Bulldog Battery Corporation; Tina Byerly, Beacon Credit Union; Ship Daughtry, Beauchamp & McSpadden; Andy Eads, Wabash Plain Dealer; Terry France, Bulldog Battery Corporation; Ron Kerby, First Merchants Bank; Douglas Lehman, PC; Trisha Metzger, Crossroads Bank; Rob Pearson, Wabash County REMC; Joel Stein, Lynn & Stein, PC.; and Larry Hoover, Quality Electric.

AG COMMITTEE

Howard Halderman, Chair

The Chamber celebrated agriculture at the March 18 Ag Day Breakfast held at Wabash County REMC. First Merchants Bank sponsored a catered breakfast by Market Street Grill while attendees networked with agri-business, financial and general business sector sponsors. Co-hosted by EDG of Wabash County, attendees welcomed, Purdue Ag Economist Dr. Chris Hurt who discussed commodity price outlook, impact of the 2008 farm bill, and the effect of the expanding bio-fuels market in Indiana. Halderman



Farm Management then gave a presentation on land values and lease options. After a brief break to visit sponsor displays, participants heard presentations by Jeremy

Armstrong, Louis Dreyfus Soybean Bio/Diesel Plant and Wabash Agri-Products Ethanol Plant CEO Michael Comparato. A panel discussion moderated by Darin Hadley of Wells Fargo Bank followed, with an audience question and answer session.

GET CONNECTED AGRICULTURE



- Network with Agricultural Experts
- Showcase Your Business at a Booth
- Learn Latest Ag Trends
- Enjoy a Catered Breakfast



Committee members included Darin Hadley, Wells Fargo Bank; Bill Konyha, EDG Wabash Co.; Andy Eads, Board Chair; Trisha Metzger, Crossroads; and Howard Halderman, Halderman Farm Management. In addition to First Merchants Bank, additional supporters included: North Central Coop, Beacon Credit Union, McKillip Seeds, Farm Credit Services, Grain Systems, Inc., Beck's Hybrids, Agro-Chem, First Financial Bank, Crop Fertility Specialists and Frierwood Tire.

EDUCATION PROJECTS

Celia Briggs & John Andersen, Co-Chairs

The Education Projects Committee oversees all the educational programs in which the Chamber becomes involved. This includes community collaborations with the colleges/universities, the school districts, workforce development, and state and regional efforts. This year we were pleased to work with the school corporations on marketing the Dave Weber "I'm Spread So Thin You Can See Through Me" professional organizational workshop. The Education Projects Committee also ensure the Honor Student Luncheon and Seminar task groups are functioning. Some of the local and regional programs we have partnered with or to whom we lend our support include: Regional Leadership Institute, Incubcity/WIRED, Project Lead the Way, Graduate Retention Program, Wabash Co. Adult Education Alliance, Best of the Best, WorkOne, and Success for All. The Chamber is pleased to assist in developing workforce skills and preparing our next generation to become the best they can be in their field. We want to help develop strong businesses and leaders, so we can ensure the future of Wabash County. We thank all of our businesses and organizations for their support of these many endeavors.

GET CONNECTED EDUCATION BUILDS LEADERS



- Professional Workshops
- Leadership Development
- Lunch & Learn Series
- Internships
- Employee Development
- Education Collaborations

Committee members for all the Education Projects included Lori Eltzroth, Beacon Credit Union; Jan Roland, Wabash City Schools; Linda VanVoorhis, Edward Jones; Rex Stitsworth, Ford Meter Box Co., Inc.; Pat Lynn, Wabash City Council; Diana Showalter, Manchester Community Schools; Scott Hanback, formerly Metropolitan School Corporation; Celia Briggs, Wabash City Schools; John Andersen, Ford Meter Box Co., Inc.; Brad Thurmond, Ivy Tech Community College; Jeri Kornegay, Manchester College; Trisha Metzger, Crossroads Bank; Lindsay Barnett, Midwest Eye Consultants; and Deb VanMeter, Huntington Excel.

HONOR STUDENT LUNCHEON

Trisha Metzger, Chair

Once again the Honor Student Luncheon was a huge success, as 50 area businesses sponsored more than 100 student lunches for the recognition of our county's top graduating seniors. The joint project of North Manchester and Wabash County Chambers of Commerce, this event serves to give high school students an opportunity to network with business people while encouraging them to return to Wabash to utilize their gifts and talents. The committee matches students and businesses based upon their field of interest and seats them at round tables conducive to shared conversation. Academic sponsor was Manchester College with Dean of Enrollment and Executive Director of the Success Center, Stuart Jones, emceeding the event. Keynote was provided by attorney Joel Stein who shared his experiences in how he chose Wabash as his family's place to live, work and play. He encouraged students to bring back their gifts and talents to Wabash as future leaders. Again, we offer many thanks to our members for their support.



SEMINAR COMMITTEE

Lori Eltzroth, Chair



This past year saw the Lunch & Learn Seminar series serve nearly 200 members who learned about *Identity Theft*, *Change Management*, *Dealing with Difficult People*, *Eating Right for Your Heart*, and *Advanced Excel Spreadsheet Tools*. In addition, we partnered with the Small Business Development Center to bring in the Triple Play Seminar Series featuring *Guerilla Marketing*, *E-Retailing*, and *Customer Service* workshops. In April, HR Ideas Unlimited presented *Front-Line Supervision & Leadership Training*, *Beyond the Basics*, with both full and half day session options. These seminars provided plenty of diverse options to serve retail, professional, industrial and other workforce development needs.

MEMBERSHIP COMMITTEE

Kathy Jones & Mark Sapusek, Co-Chairs

2008 was another exciting year for the Membership Committee as they celebrated both new and existing members. New members enjoyed the New Member Mentoring processes by committee members, as well as Orientation Luncheons where existing members, staff, board and committee representatives explained various benefits of Chamber membership and offered a multitude of ways to be involved. Ribbon cuttings for new and relocating members or for "grand" celebrations continued to be popular events. Discussion of value-added benefits led to the design of a Blue

GET CONNECTED NEW FOR 2009!



- Young Professionals Network
- Blue Ribbon Business of the Month
- Web Site Re-Design

Ribbon Business of the Month designation, the criteria for the award, and the creation of a sidewalk sign to let others know of the distinction. This new benefit will launch Fall 2008. We also continued the widely successful Member2Member Discount Card and Gift Certificate programs, which are great "shop local" efforts.



Ronald Daymude and Andy Eads

Much of the last quarter of the year was spent researching other Chambers' Young Professionals Networks, so we could begin a similar program here. Grant County was a huge help in allowing us to come to their gatherings, ask questions and more questions and help define a successful model for us. The committee is moving forward with this initiative, having its organization meeting in September, so the program could launch this October.

And we celebrated. We were happy to offer a "Thank-You" pool party to all of the Chamber's many volunteers and sponsors. Catered by Wabash Country Club, it was a great evening of fun and fellowship, recognizing that our Program of Work could not be successful without the extra support our members provide in the form of volunteers and event sponsorships.



Committee members include: Deb VanMeter, Huntington Excel; Pravina Patel, Wabash Inn; Michael Thompson, Ponderosa; Diane Morris, Borders & Beyond; Jennifer Southers, Crossroads Bank; Rachel Cruz, Wabash County REMC; Mark Sapusek, Visionary Web; and Kathy Jones, First Farmers Bank & Trust.

RIBBON CUTTINGS

Big R



ARC of Wabash

WalMart



PUBLIC RELATIONS

Toni Benysh, Chair

With several opportunities to stay connected to your peers, no Chamber Member should feel disconnected. Communication about Chamber Events occurs in many formats including the Monthly E-Newsletter, monthly Wabash Plain Dealer ChamberPages, the weekly SendStudio Email reminders and invitations to all the Chamber events via U.S. Postal or Email services. This Annual Report (printed by "the paper of wabash county") is an outstanding summary of the Chamber programs and its membership activities.

The PR Committee is also pleased to work with the Wabash Plain Dealer staff on the annual Chamber Calendar. This community calendar lists major Chamber and community events and has a different theme each year. This past year utilized colorful photos from around the county highlighting the four seasons. Supported through ads purchased by area businesses, this calendar is distributed to thousands of local residents, as well as visitors to our wonderful community.

Need more networking? The Chamber hosted six Business Before Hours (avg. attendance 100) and six Business After Hours (avg. attendance 50) events in 2008. These are premier networking events with strong attendance and participation. Below are quotes from two event sponsors:



Anne Crawley, Executive Director Bickford Cottage

stated: *"Per our conversation, I would like to give you some feedback regarding Bickford Cottage's experience with the Chamber's **Business After Hours and Business Before Hours**. As you know, we were thankful that the Chamber called to remind us of the Business After Hours... I felt that the advertising was great. Kathleen and I then attended the Business Before Hours and were pleased with the large turn-out from local businesses. We were able to make connections with On-Sight Eye Consultants who have visited Bickford Cottage and offered free eye glass adjustments to all residents. We also met Kelly & Joyce from Charley Creek Gardens at the BBH. They have come to Bickford to present their virtual tour of the gardens*

and the residents thoroughly enjoyed the presentation. Recently, we took a number of residents to visit Charley Creek and Kelly was gracious enough to take everyone on a tour on a golf cart – PERFECT for our residents! We look forward to being a BBH sponsor in December. Thank you for all your help in getting the word out about Bickford Cottage and all that we have to offer."

Tyler Handwork, Director Dr. James Ford Historic Home: *"Over 60 people visited the Dr. James Ford Historic Home at our Business After Hours event, many of whom had never visited before. The event helped us share our story, and we are pleased with the turnout and support of the Chamber and its members.*

We encourage you to take advantage of the many opportunities the Chamber provides to connect to your community and fellow business persons. We thank the many businesses who sponsored all our events in 2008! PR Committee Members include: Kathy Bakehorn, ARC of Wabash County; Beth Driscoll, Peabody Retirement Community; Trula (Frank) Cramer, Wabash County Convention & Visitor's Bureau; Karey Blakely, Wabash Plain Dealer; and Toni Benysh, Halderman Farm Management.

GET CONNECTED NETWORKING EVENTS & RESOURCES



- Business Before Hours
- Business After Hours
- Ribbon Cuttings
- Annual Calendar



GOVERNMENT AFFAIRS

Christopher Goff, Chair

What a year for Government Affairs. With fall elections, the Chamber hosted a “**Meet the Candidate**” session on October 9, 2007. This meet and greet allowed the public to visit one-on-one with candidates for local offices and discuss issues important to them and the community.

Early December we invited five area chambers of commerce to partner on a regional **Legislative Preview Luncheon**. Cam Carter, Indiana Chamber’s Vice President of Economic Development and Small Business Policy, was the keynote speaker and addressed a crowd of about 100 persons. He briefed attendees on Gov. Mitch Daniel’s legislative proposals and provided the Chamber’s assessment of each. Following his presentation, Senator Gary Dillon and Representative Bill Ruppel joined Carter for a panel discussion on potential impacts of the legislation. In addition to the above, special plaques were presented to Phil Magner and the Wabash County Chamber of Commerce for their work in initiating the **Hoosier Heartland Industrial Corridor Project**. Magner is the surviving member of the trio (including Glen Tanner and Jack Porter) who spearheaded the HHIC project 26 years ago.

The Chamber also hosted its annual **3rd House Session** featuring state and federal legislators who share session results, impact of legislation, and address questions and answers from our citizens.

The Chamber continued its affiliation with both the State Chamber and the Northeast Indiana Chamber Coalition to be sure area business concerns were expressed to our legislators. We also hosted **Congressman Burton’s Mobile Office** every other Tuesday.

Committee Members include: Bob Fuller, Wabash County Council Chair; Bill Konyha, Economic Development Group Wabash County; Pat Lynn, City Council; State Rep. Bill Ruppel; Senator Gary Dillon; and Judge Christopher Goff, Wabash County Superior Court.

GET CONNECTED LEGISLATIVE ADVOCACY



- Legislative Preview Luncheon
- Session Updates
- Hoosier Heartland Industrial Corridor
- Meet the Candidates



WABASH COUNTY FESTIVALS SCHOLARSHIP PAGEANT

Beth Winer & Bev Vanderpool, Co-Chairs

Fifteen young women competed for the scholarship monies at this year’s pageant held on July 25 at the Honeywell Center. The scholarship pageant affords contestants the opportunity to develop public presentation skills, interview techniques and poise while competing for the opportunity to represent Wabash at the State level, as well as earn scholarships to aid in their educational advancement.

Thanks to the many businesses who contribute to the event, and the diligent fundraising efforts of the contestants and pageant organizers, scholarships and awards totaling \$6,000 were granted to the winners. Congratulations to Queen Emily McCracken, 1st Runner-up Abbey Finch, 2nd Runner-up Caroline Andersen, 3rd Runner-up Hannah Klare, 4th Runner-up Jessica McCoart and the winner of the Director’s Award, Hannah Philippsen.



The committee sincerely appreciates the support of the Wabash County businesses and thanks you for making this alternative scholarship method available to the young women of Wabash County who are seeking to advance their education.

GET CONNECTED SCHOLARSHIP PAGEANT



- Confidence Building
- Interview Skills
- Educational Growth
- Public Presentation Skills



Scholarship Pageant Pictures Courtesy of Ronald A. Pressler

HOME & BUSINESS EXPO 2008

Brian Campbell & Beth Miller, Co-Chairs

“Join Us in the Winner’s Circle” was the exciting theme that set the stage for this year’s Home and Business Expo, corporately sponsored by POET, and featuring over 60 vendor booths. The Honeywell Center location allowed us to provide an excellent backdrop for showcasing area business products and services, while visitors enjoyed a wide variety of attractions, including the Mini-museum featuring items from the Dr. James Ford Historic Home and Wabash County Historical Museum. Celebrity autographs, sponsored by Wabash County Hospital, hourly door prize drawings donated by many local



businesses, a silent auction and a Grand Prize drawing for Indy 500 tickets with dinner for 2, sponsored by KISS 95.9 FM provided additional fun. Vendors were also entered into a special drawing with Steve Johnson of Wabash County Solid Waste Management District being the winner of two Allegiant Air round-trip tickets to Florida. Watch for exciting changes and an expanded event in February 2009!

GET CONNECTED



B2B AND B2PUBLIC

- Showcase your products/ services
- Prizes and fun!
- Vendor 2Vendor extras

NEW FOR 2009!

- Food Court
- Specialized Booth areas
- Enhanced attractions
- Vendor Networking Event on Saturday Night!
- Entertainment
- Food & Spirits
- Special prize opportunity

WACC-Y GOLF OUTING

Brian Campbell, Chair

Picture perfect weather greeted the 148 golfers who enjoyed this year’s two-flight, best ball scramble held at Honeywell Public Golf Course. One of the



Chamber’s major fund-raising, networking events, the day was a huge success. The Kellam-Reed team took 1st Place for the morning round. Priceless Banners took the honors for the afternoon round and with a score of 53 took bragging rights as the overall tournament winner. Receiving the traveling trophy, a free entry in Logansport/Cass County Chamber Golf Outing, a Honeywell Pro Shop gift card and each team member received a pair of Oakley Sunglasses donated by Midwest Eye Consultants.

The early a.m. round saw Martin Yale Industries finish 2nd, and Staffing Resources taking 3rd place. The afternoon session boasted Stanley Steemer coming in 2nd with Douglas C. Lehman, PC team a close 3rd. Winning a free team golf lesson from Honeywell for their last place honors were the Ford Meter Box team in the morning and Physicians Health Plan in the afternoon.

Lots of skill games, good food, scratch-off golf for those whom may not be as skilled at regular golf and several prizes rounded out the day of fun. The Chamber thanks all those businesses who sponsored and provided prizes for the day. Thanks to you, the event continues to be a big hit with our golfers and non-golfers alike.

GET CONNECTED OUTDOOR FUN & NETWORKING



- Golf and more golf
- Treat your clients to a day of fun/ networking
- Awesome food & prizes
- Two flight event--Come for 1/2 or full day!



CONNECTED TO STATE, REGIONAL AND LOCAL ORGANIZATIONS TO ENERGIZE OUR COMMUNITY AND MEET OUR MEMBERS' NEEDS.

ECONOMIC DEVELOPMENT GROUP OF WABASH COUNTY

- Work collaboratively on ED projects
- Marketing arm of OCRA grants
- Development/Branding of EDP (Entrepreneurial Development Program)

Ivy Tech Advisory Board

Wabash County Transit Authority

Wabash County Adult Education Alliance

STATE OF INDIANA

- Work with Legislators on issues important to members
- Testify before Senate Committees
- Host Lt. Governor and Governor events and business forums
- Issue letters of support for local projects requiring INDOT and other state agency support

SMALL BUSINESS DEVELOPMENT CENTER

- Host FREE Business Counseling
- Host NxLevel EDP classes
- Host Marketing, Funding Options, Customer Service, and other special workshops



WABASH MARKETPLACE, INC.

- Active on Board of Directors
- Organizational Committee
- Partner in Downtown Grants

Hoosier Heartland Industrial Corridor

SBDC Advisory Board

NIPSCO Advisory Board

Success for All

Community Action Committee

Host Congressman Burton's Mobile Office

City of Wabash

North Manchester Chamber of Commerce

NEICC

Wabash County Commissioners/Council

Area Chamber Executives

Indiana State Chamber of Commerce

Wabash County Convention & Visitors Bureau

BUSINESS OF THE YEAR 2008



Midwest Eye Consultants, P.C. has been a part of the Wabash Community since 1978, when they began as a single optometry practice with the guiding principle of providing the highest level of comprehensive eye care to their patients. This practice eventually grew and formed into Midwest Eye Consultants in 1992. Since then, Midwest Eye Consultants has grown to employ more than 260 people and has a network of 22 primary care offices and four surgical facilities throughout central and northern Indiana, all still sharing the same principles as the original practice.

Patients who come to Midwest Eye Consultants will be treated to the "Total Patient Experience" which means every Midwest staff member is trained to address each patient's needs as an individual, and surpass their expectations in service and care. As another part of their pursuit of exceptional patient care, Midwest Eye Consultants is always on the leading edge of technology and medical advances. Their doctors and staff are dedicated to proactive patient care, so not only does Midwest Eye Consultants invest in the latest equipment for the screening and monitoring of eye diseases, continual research is done to provide their patients with the latest in diagnostic technology. Over the past year, this commitment has allowed each office of Midwest Eye Consultants to provide diagnostic imaging through ocular tomography, which has become the new "gold standard" in managing diseases that affect the retina and optic nerve. Beginning in the last quarter of 2008, all Midwest Eye Consultants' locations will have the ability to begin testing for one of the early risk factors for macular degeneration by utilizing new instrumentation known as the MPOD which quantitatively measures the pigment within the photoreceptors of the macula. Macular degeneration is the leading cause of vision loss in people over 55 and this new instrument can detect those patients more at risk for developing this condition. This technology, along with seamless continuity of care between primary and surgical eye doctors, completes the "Total Patient Experience" and allows them to follow a patient from diagnosis through surgery and after to ensure the best possible care.

In 2005, a new facility was built in Wabash to house Midwest Eye Consultants' flagship office and the Central Administrative Office. The upper portion of the building, located at 833 North Cass Street, has the primary care clinic and Emage Vision Center. There are currently 11 Midwest Eye Consultant sites that have an Emage Vision Center incorporated with the primary care office. Emage Vision Centers are optical boutiques with selections of more than 1,200 affordable eyeglass frames. The Central Administrative Office is the heart of Midwest Eye Consultants and the support center that handles human resources, accounting, billing, marketing, inventory and sales, computer support and maintenance for all 26 locations.

Lens Source Optical Laboratory is an eyeglass lens fabrication lab affiliated with Midwest Eye Consultants, and is also located within the Central Administrative Office. Having their own in-house fabrication lab allows faster service to their clients while still supplying the highest quality lenses. There are two other divisions of Midwest Eye Consultants that are housed in the Central Administrative Office: OnSight Eye Consultants and Vision Partners Group. OnSight eye Consultants provides personalized eye care to senior citizens residing in retirement communities throughout the state of Indiana, and Vision Partners Group contracts with Indiana businesses to provide safety eyewear and vision benefit programs for their employees.

Midwest Eye Consultants is very proud to be a part of so many communities across Indiana and is committed to giving back to those communities through donations, sponsorships, and volunteer work. Recently, Foundation Fighting Blindness held their annual VisionWalk in Fort Wayne. The doctors and staff of the surgical facility in Fort Wayne, along with many other doctors and employees of Midwest Eye Consultants, helped raise more than \$36,000 for this great cause. Midwest Eye Consultants takes great pride in their employees, their involvement in their neighborhoods, and their willingness to give back to the communities in which they work and live.



DISTINGUISHED CITIZEN 2007



DEE BYERLY

A lifelong resident of northern Indiana, Dee Byerly grew up working on the family dairy farm. He graduated from Adams Central High School in 1956 and from Ohio Northern University in Celina with a business degree.

Dee began his career in 1955 with his first job in the lumber yard for Farm Bureau Coop. He also drove truck and made deliveries then started doing the lumber sales and business estimates. He was recruited to move to Wabash and work with the Farm Bureau Coop here where he ran the lumber

yard then became assistant manager. He became the manager of the Coop in the late 1970s. Dee authored and initiated the consolidation of several competing businesses into what is today the largest agricultural cooperative in Indiana, and he kept the headquarters in Wabash. He retired in 2000 from North Central Cooperative.

Dee is a member of First United Methodist Church where he serves on the Board of Trustees, the Wabash County YMCA serving as the chair of the Building Committee, Wabash City Board of Works, Wabash County Chamber of Commerce, Hanna Masonic Lodge, Wabash Shrine Club, Fort Wayne Mizpah Shrine Club, Fort Wayne Mizpah Jester, President of the Mizpah Antique Power Club, Treasurer of the Ole Boys Toys Tractor Club, and the Wabash Elks Club. He previously served on the Planned Gifts Committee of the Wabash County Hospital Foundation, was a former member of Wabash Rotary Club, past president of Wabash Country Club and past president of Wabash Shrine Club.



Known as "such a nice guy," "the best boss I ever had," "one sharp individual," and "a terrific person," Dee Byerly was a perfect candidate to receive the recognition of 2007 Distinguished Citizen.

Congratulations, Dee!

2008 FINANCIAL REPORT

WABASH COUNTY CHAMBER OF COMMERCE STATEMENT OF INCOME & EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2008

INCOME

2007-2008 DUES	98,405
PROGRAM INCOME.....	102,302
MANAGEMENT SERVICE.....	100,837
INTEREST INCOME	1,058
DONATIONS	4,248
MISCELLANEOUS.....	933
RESTRICTED FUNDS INCOME.....	8,238

TOTAL INCOME 316,021

EXPENSES

SALARIES AND PAYROLL EXPENSES	102,249
PROGRAM/MEMBERSHIP.....	62,034
MANAGEMENT SERVICE.....	86,854
INSURANCE	1,697
BUILDING/RENT/UTILITIES.....	10,028
TELEPHONE.....	3,431
POSTAGE	1,352
SUPPLIES.....	2,407
DUES/SUBSCRIPTIONS.....	1,849
BANK/CREDIT CARD FEES.....	1,868
BUSINESS EXPENSE/TRAVEL.....	3,838
PROFESSIONAL FEES	6,515
EQUIPMENT/REPAIR/MAINTENANCE.....	4,465
DEPRECIATION.....	1,883
GROSS INCOME TAX.....	3,120
MISCELLANEOUS	596
RESTRICTED FUNDS	9,381

TOTAL EXPENSES 303,567

TOTAL INCOME (LOSS) BEFORE ADJUSTMENTS 12,454

RESTRICTED FUNDS ADJUSTMENT

2008 Scholarship Net.....	1,143
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TOTAL NET INCOME AFTER ADJUSTMENTS..... 13,597

(Subject to Audit)

**THANK YOU FOR
YOUR SUPPORT**



CONNECTIONS



MEMBERSHIP CONNECTIONS

* denotes Gold Member

A

A-Z Discount Tobacco
AMPRO
Agro-Chem, Inc.
Alfe Heat Treating, Inc.
Allen Insurance Agency
Allstate Insurance
Altivity Packaging, LLC
Alumitech
American Cancer Society
American Red Cross of Wabash County
ARC of Wabash County
Asian Buffet
Associated Supply, Inc.
Astro-Glyde Mobile DJ Service
Atlas Building Services, Inc.
Autumn Ridge Rehabilitation Center
Avalon Village Townhouses
Avon Independent Representative -
Carey Adamiec
AWS
Azteca Mexican Grill

B

B & I Agencies
B & K Drive-In Restaurant
BJS Landscaping
BPB Manufacturing, Inc.
Bachelor Creek Church of Christ
Baker Insurance
Bass and Bucks
***BEACON CREDIT UNION**
Beauchamp & McSpadden
Bechtol Grocery Co., Inc.
Benson & Son Plumbing/Heating
Bertsch Services
Bickford Cottage of Wabash
Big Brick House Bakery
Big R
Biltz Agency, Inc.
Bob Evans
Bob's Media Blasting
Border Patrol Curbscaping, LLC
Borders & Beyond
Bowen Center for Human Services
Bowman's Candy
Boyer Lock & Safe, Inc.
Bozarth Recreational Resort
Brainard Snow Removal
Brandt's Harley Davidson
Breakaway Bike & Fitness Shop, Inc.
Bronze Palace
Bruce Carter & Associates, LLC
Bucher, McCarty and Metz
Builders Mart of Wabash, Inc.
***BULLDOG BATTERY CORPORATION**
Burger King
Burkhart Advertising
Business Technology Group, LLC
Byerly, Dee

C

C.A.T. Excavating & Construction
CB Richard Ellis Sturges, LLC
Canal House Antiques
Carey Services
Centennial Wireless
Certifichcks
***CHARLEY CREEK FOUNDATION**
Christ United Methodist Church
Cintas, The Uniform People
City of Wabash
Comcast
Community Foundation of Wabash County
***CORNERSTONE FURNITURE**
Countryside Veterinary Hospital
***CROSSROADS BANK**
Crystal Glass & Exteriors, LLC
Curves

D

DS Products
David L. Mann, CLU CFP CHFC
Dawes & Pugh CPA's, LLC
Daywalt Pharmacy
Denney Motor Sales, Inc.
Dickos - Peterson, Metz Realty
Dorais Chevrolet
Douglas C. Lehman, PC
Dr. James Ford Historic Home
***DUKE ENERGY**

E

E. Jake Gamble, MSM
Economic Development Group of
Wabash County
Edward Jones & Company
Edward Jones - Office of Steve Weir
EJP-Midwest
Erb, Emerson
Executive Relocation Services
Extreme Auto Accessories

F

Family Dentistry of Wabash
Family Optometry
Family Physicians Associated, LLC
Farm Credit Services
Fast Break Gourmet Coffee Company
Fastenal
***FIRST FARMERS BANK & TRUST**
***FIRST MERCHANTS BANK**
***FORD METER BOX COMPANY, INC.**
Ford, Marilyn
Ford, Richard
Fowler, Bing M., Family Dentistry
Francis Shoppe
Friermood Tire & Alignment

G

G & L Plumbing, LLC
G & S Metal Consultants, Inc.
GarbEdge Custom Clothing, LLC
Gaunt & Son Asphalt

Gilbert, Naragon, Terrill & Co., Inc.
Gilpin, John, DVM
GLIK'S
Gold Canyon Candles
GoodFellas Pizza
Gorman Center for Orthodontics
Grain Systems, Inc.
Grandstaff-Hentgen Funeral Service
Great Wall Grand Buffet
Guenin Law Office

H

H & R Block
HFCS
HR Ideas Unlimited
Halderman Farm Management Service
Hank's Construction, Inc.
Harvey Industries
Head, Randy
Heartland Career Center
Heaven on Earth
Herbalife - Greg McConahay
Hipsher Tool & Die
Hoffman Nursery & Landscaping, Inc.
Holiday Inn Express
Honeywell Foundation
Honeywell House
Honeywell Public Golf Course
Huntington University Excel Program

I

***INDIANA AMERICAN WATER CO.**
Indiana Army National Guard
Indiana Farm Bureau Insurance
Indiana Wesleyan University
Insurance 1 Services, Inc.
Integrity Builders of Indiana, Inc.
Investment Center at Crossroads Bank
Iron Customs
Ivy Tech Community College of Indiana

J

J& K Aquarium & Pets, LLC
Job Works
Johnston & Johnston Lawyers
Jones, Pete & Susan
Joy Christian Bookstore

K

K & M Floor Covering
***K & R OFFICE SUPPLY**
Kellam Reed, LLC
Keller Accounting Service
Kelly's Ice Cream
Kendall & Company
Kent, Walter, PhD
***KIRTLAN AUTOMOTIVE MACHINE &
REPAIR, INC.**
KISS FM 95.9
Kitchens Plus
Konyha, William
Knights Inn
Kroft Construction
Kurz-Kasch, Inc.



L

Land America Lawyers Title
Landmark Management, Inc.
Liberty Swine Farms
L.I.F.E. Center
Lighthouse Mission Thrift Store
Living Essentials
Lori Overmyer Photography
Lovebug Floral Boutique
Lundquist Appraisals & Real Estate
Lynn & Stein, PC
Lynn, Pat
Lynne's Lien Searching

M

M & B Body Shop, Inc.
MJV/Econoclean
MRF Financial
Make It Your Own Art Studio
Manchester College
Manchester Symphony Society
Manpower, Inc.
March of Dimes
Market Street Grill
Marsh Hometown Market
Martin Yale Industries
Mattern, Robert, DDS
Maxx Tan
McKillip Seeds, Inc.
Mental Health America Wabash County
Metal Source, LLC
Metropolitan School District
Metz Title Company
Miami - Wabash Paper
Midwest Eye Consultants, PC
Midwest Modular Homes
Miller Furniture
Miller's Cool Running Canoe Rental
***MILLER'S MERRY MANOR**
Milliner Printing Company, Inc.
Modoc's Market
Morton Buildings
Mosier's Tarps
***MUTUAL BANK**
Myers & Son Jewelers

N

Nancy J's Fabrics
North Central Cooperative
North Central Respiratory
Northern Indiana Public Service Co.
Nowak's Hallmark Shop

O

Office Concepts, Inc.
Originalpromotions.com
Oswalt-Thomas Sales & Service

P

Papa John's Pizza
Parrish Leasing, Inc.
Pathfinder Services, Inc.
Peabody Retirement Community
Pebbles Realty
Penguin Point Restaurant
***PETTIT PRINTING, INC.**

Phone Line, Inc.

***PHYSICIANS HEALTH PLAN OF
NORTHERN INDIANA, INC.**

Pizza Hut/Wing Street
Pizza King
Pleasant Home Farm, Inc.
Plummer, Al
Ponderosa Steakhouse
Poole Foods, Inc.
Poole's Meat Market
Porter, Naomi
Portraits by Kimberly
Presbyterian Church

Q

Quality Electric, Inc.

R

Randall Miller & Associates
Rea Logan & Co., Inc.
Reins and Rainbows, LLC
Representative William Ruppel
Rettig, FJ & Sons
Reynolds Oil Company
Richter, Joe, DDS
Richvalley Lions Club
Rick's Home Improvement
Roofs Unlimited
Rider, Dick

S

Samuel Mancino's Italian Eatery
Schlemmer Brothers Metal Works
Servisoft Ecowater Softening Co.
Smith Office
SounDecisions
South Side Supply
St. Bernard School
Staffing Resources Inc.
Stanley Steamer Carpet Cleaner
Star Excavating
State Farm Insurance
Subway
Summit Radiology
Sunshine Pack & Ship

T

Tax Media Network
The Body Connection
The Center for Sports & Physical Therapy
The D Shoppe
The Historic Eagles Theatre and
The 13-24 Drive-In Theatre
The Honeywell Studio
The Huber Agency
The Original Limu
'the paper' of wabash county, inc.
The Works, LLC
The Write Stuff
Thermafiber, Inc.
Thorne Insurance
Tiede, Metz, & Downs
Total Works Salon
Treasure Depot
Troy Eads Excavating, Inc.

U

Ugalde's
United Tool Company
Uptown Style



V

Venture Management
Vernon Manor Children's Home
Visionary Computers
Visionary Web

W

WJOT Oldies 106
WPI Cellular
Wabash Alloys
Wabash Appliance & Electronic
Wabash Carnegie Library
Wabash Christian Church
Wabash City Schools
Wabash County Aaction
Wabash County Convention
& Visitors Bureau
Wabash County Council on Aging
Wabash County Farm Bureau Inc.
Wabash County Historical Museum
Wabash County Hospital
Wabash County REMC
Wabash County Solid Waste Mgmt. Dist.
Wabash County United Fund, Inc.
Wabash County Y.M.C.A.
Wabash Dental Services
Wabash Electric
Wabash Engraving
Wabash Eye Health & Vision Center
Wabash Friends Counseling Center
Wabash Gardens Restaurant
Wabash Instruments
Wabash Liquors, Inc.
Wabash Marketplace, Inc.
Wabash MPI & Carver Inc.
Wabash Plain Dealer
Wabash Poly Clean
Wabash Realty, LLC
Wabash True Value/Just Ask Rental
Wabash Valley Abstract
Wabash Valley Chrysler
Wabash Valley Refuse Removal
Wabash Valley Restoration Inc.
Wabash Veterinary Hospital
Wal-Mart
Walgreen's
Walter, B. & Company
Wayne's Coatings
***Wells Fargo Bank**
Wendt & Sons
White's Residential & Family
Services, Inc.
William-Lynn-James, Inc.
Wright, Marvin DDS

Y

Yarnelle Lumber Company
Yohe Realty, Inc.
Young's Culligan Water Conditioning
Youth Service Bureau



2009 BOARD CHAIR TRISHA METZGER

My theme for the next twelve months will be "Involvement Fosters Commitment". As I become the youngest professional and only the sixth female to serve as the Chamber Chair, I am excited about all that the Chamber offers each citizen and business within our community. The Chamber Staff members continuously work alongside local and state agencies and other community organizations to provide the most comprehensive benefits to our membership. We can be excited that their "involvement" with other agencies and their "commitment" to the membership created one of the most aggressive Program of Works in the State.

I challenge all members to get involved with the Chamber. Volunteer on a committee, invite an employee or co-worker to a Lunch and Learn Seminar or sponsor one of the many Chamber events. Once you become "involved" with the Chamber, the value of membership will be apparent.

As we continue to face challenging economic times, the Chamber will continue to encourage the community to support local businesses by reminding them to shop locally. The Chamber will continue to hold the line on costs this year without decreasing any of the benefits members receive from their membership.

The Chamber is always looking for ways to add value to its membership. This year two new programs have been created, the Young Professionals Network and the Blue Ribbon Business of the Month. It is an exciting time to be "involved" with the Wabash County Chamber of Commerce, and I appreciate the opportunity to serve as the Chamber Chairperson.



2009 BOARD OF DIRECTORS

- Trisha Metzger, Chair, Crossroads Bank
- Kathy Jones, Chair Elect, First Farmers Bank & Trust
- Rob Pearson, Vice Chair, Wabash County REMC
- Douglas Mays, Treasurer, Thermafiber
- Brian Campbell, Resource Dev., Randall Miller & Assoc.
- Andy Eads, Past Chair, Huntington Herald Press
- Celia Briggs, Wabash City Schools
- Deb VanMeter, Huntington University Excel Program
- Mark Sapusek, Visionary Web/Visionary Computers
- Lance Agness, Ford Meter Box Company, Inc.
- Skip Daughtry, Beauchamp & McSpadden
- Chris Goff, Judge, Wabash County Superior Court
- Phil Brown, Alumitech
- Diane Morris, Borders & Beyond
- Larry Hoover, Quality Electric, Inc.
- Lindsay Barnett, Midwest Eye Consultants, P.C.
- Matt Mize, Tiede Metz & Downs
- Marlea Dale, Northwestern Mutual Insurance
- Marilyn Custer-Mitchell, Wabash County Hospital
- Brad Thurmond, Ivy Tech Community College

2009 GOALS



"INVOLVEMENT FOSTERS COMMITMENT"

- Membership Retention/ Recruitment
- Provide Quality Programming
- Utilize Member Surveys/ Evaluations
- Maintain Fiscal Responsibility
- Foster Active Role in Community Development
- Actively Engage Members in Use of Their Benefits
- Provide Adequate Staff to Support Chamber Programs

CONNECTED TO PAST LEADERSHIP

PAST PRESIDENTS/CHAIRS (ELECTED)

1942	Howard M. Dodge	1964	Robert Beauchamp, Sr.	1987	Tom Frank
1943	Moine J. Lutz	1965	Don Porter	1988	Phil Magner, Jr.
1944	Fred A. Collinge	1966	Dr. Walter Kent	1989	Galen Bremmer
1945	L.H. Carpenter	1967	Miles Wilson	1990	John Philippsen
1946	A.C. Graebner	1968	Miles Wilson	1991	Linda Mirante
1947	L.E. Longstreth	1969	Arthur D. Gross	1992	Dr. Robert L. Mattern
1948	Allen E. Glazier	1970	Alfred Plummer, III	1993	Boyd Hiner
1949	Richard Miller	1971	Fred Squires	1994	Pam Guthrie
1950	J. Paul Cairns	1972	Milton J. Dickos	1995	Jim Widner
1951	Harold Hagee	1973	David H. Pettit	1996	Tony Pulley
1952	Harold Hagee	1974	David Gackenheimer	1997	Ed Bellows
1953	John Collinge	1975	Robert Rogers	1998	Karen Halley
1954	Dr. J.T. Steffen	1977	Jo Wood	1999	Troy Cole
1955	J. Warren Fox	1978	Stephen H. Downs	2000	Brian Howenstine
1956	J. Maurice Agnew	1979	Dr. Edward G. Kasamis	2001	Gerald Banks
1957	M.H. Koenig	1980	Rev. William F. Burd	2002	Steve Ford
1958	Baxter Chamberlain	1981	Ken Grandstaff	2003	H.L. "Skip" Daughtry
1959	John Daywalt	1982	Michael Beauchamp	2004	Lynn Yohe
1960	David J. Ford	1983	Richard Prickett	2005	David Rutledge
1961	Lawrence Pace, Jr.	1984	Philip D. Young	2006	Douglas Lehman
1962	C.R. Tiede	1985	Don Manaher	2007	Ron Kerby
1963	L.V. Hoffman	1986	Linda Robertson		

PAST BUSINESSES OF THE YEAR

1968	Wabash Magnetics	1979	Wabash County R.E.M.C.	1992	The Honeywell Foundation, Inc.
1969	Wabash Smelting (Wabash Alloys)	1980	Wabash Cast Aluminium (CMI-Wabash Cast)	1993	Martin Yale Industries, Inc.
1970	The Ford Meter Box Company, Inc.	1981	Brown from Wabash	1994	Alfe Heat Treating, Wabash
1971	B. Walter & Company	1982	Clark's Finer Food, Inc.	1995	Wabash Electric Supply, Inc.
1972	U.S. Gypsum Company (USG Interiors)	1983	Miller's Merry Manor	1996	First Federal Savings Bank
1973	Honeywell, Inc.	1984	Public Service Indiana (PSI Energy)	1997	Quality Electric
1974	Hipsher Tool & Die	1985	DiversiTech General (GenCorp)	1998	The Ford Meter Box Company
1975	Kroger Egg Company	1986	Wabash County Hospital	1999	North Central Cooperative, Inc.
1976	Container Corporation of America (Jefferson Smurfit)	1987	United Technologies Automotive	2000	MarkHon, Inc.
1977	Wabash Plain Dealer	1988	Wabash County Educational Facilities	2001	White's Residential & Fam. Svcs.
1978	The Shirt Shed, Inc. (Signal Art Wear)	1989	The Celotex Corporation	2002	McKillip Seeds, Inc.
		1990	Beauchamp & McSpadden/ISU	2003	Beacon Credit Union
		1991	Frances Slocum Bank & Trust	2004	G & S Metal Consultants, Inc.
				2005	Wabash County REMC
				2006	City of Wabash
				2007	Bulldog Battery Corporation

PAST DISTINGUISHED CITIZENS

1946	Owen J. Neighbours	1966	Joe Nixon	1987	Jack Porter
1947	Mark C. Honeywell	1967	Howard Garver	1988	Marilyn Ford
1948	W.C. Mills	1968	Mrs. Robert Richards	1989	David Sodervick
1949	Mrs. James Wilson	1969	Homer T. Showalter	1990	Bob & Donna Anglin
1950	Phil G. Magner, Sr.	1970	Father Robert Zahn	1991	Anna Jane "Audi" Miller
1951	A.C. Graebner	1971	Stanley Ford	1992	Ira McClurg
1952	John L. Ford	1972	Don Baer	1993	Father Daniel Peil
1953	John V. Beamer	1973	Harold Wolf	1994	Don Knapp
1954	L.H. Carpenter	1974	George Dingley	1995	Ombra Keffaber
1955	C.P. Bender	1975	Miles L. Wilson	1996	Dr. John "Hap" Dragoo
1956	Wilbur Ford	1976	C. Glenn Coolman	1997	George Berg
1957	Dr. W.W. Wimberly	1977	Art Fishback	1998	Richard E. Ford
1958	Fred Collinge	1978	Agnes Scott	1999	Glenn Tanner
1959	Mrs. Mark C. Honeywell	1979	Mr. & Mrs. Phil Magner, Jr.	2000	Douglas Craig
1960	Robert Curless	1981	Pauline Geyer	2001	Judy Ward
1961	Mayor J. Robert Mitten	1982	Thomas A. McSpadden	2002	William B. Hensley
1962	Ralph Shering	1983	Stephen Downs	2003	Pete & Susie Jones
1963	Mrs. Leroy Dennis	1984	Michael Beauchamp	2004	Dave Phillips
1964	David Ford	1985	Martha Jones	2005	Mary & Gene DeLauter
1965	Mrs. William Dorais	1986	Henry Leander	2006	Charles R. Tiede
				2007	Dee Byerly

WABASH COUNTY CHAMBER OF COMMERCE

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