

Chamber News

November 2010



Kimberly Pinkerton, Editor

Beth Miller, Layout & Design

ATTENTION MEMBERS: INDOT Public Meeting Needs our Attendance



After nearly 30 years of championing a limited-access, dual lane highway that would create an economic corridor from the ports of Toledo, Ohio through Indiana, INDOT wants to change the plan. The proposed roundabout will intersect SR25 Hoosier Heartland Highway on the existing SR25 alignment approximately 0.3 mile northeast of the I65 interchange. Roundabouts of this design are traditionally used in urban low-speed areas. The Hoosier Heartland Highway is designated a high-priority corridor by FHWA. The Hoosier Heartland Highway record of decision anticipated a traditional interface with I-65. The proposed roundabout interface is designed to address local issues and economic restraints within the Major Moves program at the expense of Corridor and regional economic interests. Roundabouts are becoming a trend as we model our European counterparts, but let's face it, you don't put a roundabout, typically used in a slow-speed area, in a transportation corridor that

is designed to expedite the movement of manufacturing components. A series of out-of-state engineering, human factors, and design firms who have worked with the Hoosier Heartland Industrial Highway Coalition find the roundabout design inappropriate and unsafe at the end of a limited access highway just before an interstate on-ramp. Transportation logistics is one of the governor's and the Indiana Economic Development corporation's big priorities. This design modification is in direct contrast to progress. Please see the INDOT notice below and be prepared to send letters or show up at the meeting to express your concerns—I will definitely be there and have even offered to be part of a contingent to speak to the governor about this issue. Wabash County was the birthplace of the US 24 – HHIC project, and we must not let our guard down now that we are this close to completion. Please take a stand for our community's economic future and speak against this latest INDOT proposed design modification. kp

www.in.gov/dot/ **An Equal Opportunity Employer** 100 North Senate Avenue Room N642 Indianapolis, Indiana
46204-2216 PHONE: (317) 234-4938 FAX: (317) 233-4929 **Mitchell E. Daniels, Jr., Governor Michael B. Cline,**
Commissioner

October 22, 2010

Dear Concerned Citizens, Local Residents, and Elected Officials,

The Indiana Department of Transportation (INDOT) would like to cordially invite you to a Public Meeting regarding a proposed design modification for Segment 1A, Contract IR-30840 of the SR25 Hoosier Heartland Project in Tippecanoe County. This public meeting will be held on Monday, November 8, 2010 at 6:00 pm in the Multipurpose Room of Faith Community Center located at 5572 Mercy Way, Lafayette, Indiana.

The purpose of the public meeting is to share details of the proposed design modification for Segment 1A, Contract IR-30840 and to offer all interested persons an opportunity to comment for the record. A roundabout connection is proposed for the intersection of the new SR25 to the existing SR25 as a safety and cost efficiency measure. No additional right-of-way will be required.

The proposed roundabout will intersect SR25 Hoosier Heartland Highway on the existing SR25 alignment approximately 0.3 mile northeast of the I65 interchange. The 200 foot diameter roundabout will feature two circulatory lanes, a mountable truck apron, and a raised central island. A right turn bypass lane will be incorporated to allow northbound SR25 traffic

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210 S. Wabash St., Wabash, IN 46992
Voice: 260.563.1168 FAX: 260.563.6920

Email: info@wabashchamber.org
URL: www.wabashchamber.org



HAVE A NEWSWORTHY ARTICLE OR EVENT YOU'D LIKE US TO PUBLISH?

Are you holding a special promotion, event or want to congratulate and recognize an employee? We are happy to share your news with the business community. The Chamber newsletter deadline for article submission is the 3rd Monday of the month prior to publication. Email your news and pictures to: info@wabashchamber.org or fax news to 260.563.6920.

Pathfinder Community Connections, the Community Development division of Pathfinder Services, will be holding a series of workshops focused on overall financial wellness with an emphasis on building and improving credit scores beginning November 13. This workshop series has five different two hour sessions intended for everybody in the community who would like to improve their financial situation. Workshops will take place at Pathfinder Community Connections located at 2824 Theater Avenue in Huntington. Each workshop costs \$10 and registration is required. To RSVP or for more information, please contact Martina Young at 260-356-0521 ext. 3212 or by email myoung@pathfinderservices.org.

Star Excavating wins! The Associated Builders and Contractors of Indiana have awarded Star with the Heavy Construction Award of Excellence. The winning project was a Design-Build project for Red Gold. Red Gold produces many of the tomato paste products in stores today. They were in need of a 20 million gallon lagoon in Orestes, Indiana. Star designed and constructed this lagoon on a barren wasteland and developed a wetland area and wildlife habitat as well.

North Manchester Chamber of Commerce announces the Fall Education Breakfast to be held Tuesday, November 9. Breakfast is at 7:30 with a program at 8:00 in the Manchester College Union, Lahman Room. Cost is \$10 for members and \$12 for nonmembers. Bret Jacomet, online director from the Greater Fort Wayne Business Weekly, will give a seminar addressing the benefits of having your company online and connected with social media. For more information or reservations, please call 260-982-7644 or email tmclaughlin@northmanchesterchamber.com.

Ponderosa is holding Military Appreciation Day on Monday, November 8, from 11:00 a.m. to 8:30 p.m. They would like to show their appreciation for service to our country and community by offering all veterans and military a free buffet and beverage.

Physicians Health Plan of Northern Indiana, Inc. is pleased to announce their 22nd Annual Student Scholarship Program. Scholarships are available to high school seniors planning to pursue a career in a health-related field. There is no limit on the number of student applications accepted and forms can be downloaded from their web site at www.phpni.com. PHP will award three one-time scholarships, one each at \$3,000, \$2,000 and \$1,000. Deadline for applications is February 25, 2011.

Lesley Downey from **Lundquist Appraisals and Real Estate** has just graduated from The Realtors Association of Central Indiana (RACI) Leadership Academy. She was chosen by a group of her peers as a potential future leader of the association. The leadership class attended a variety of classes which helped develop and encourage their leadership skills as future leaders of the Association and communities in which they reside.

Kristi Lundquist of **Lundquist Appraisals and Real Estate** has been accepted into the Indiana Association of Realtors 2011 Leadership Academy. This is a unique opportunity for members who have been recognized as potential future leaders of the Association. Kristi was chosen from a field of candidates based upon a detailed application process conducted by the Leadership Academy committee.

John Boyer, **Boyer Lock and Safe**, was recognized for his years of service to Wabash at the October Business Before Hours. John has announced his retirement and sale of the business to Alan Palmer. Palmer will operate the business under the name Canal Lock and Safe. Thanks, John for all you have done for Wabash County.

Wabash County Hospital Foundation Gala, "Holiday Dancing with the Stars," will be held on Saturday, November 13 at 5:40 p.m. in the Honeywell Center. Four Star Couples will present dances for the judges and audience. Other activities for the evening include Champagne Raffle, Silent and Live Auctions, Dinner, Cash Raffle, and the presentation of the Healthcare Hero Award.

WCH Foundation CASH RAFFLE
WLN: \$10,000 or \$2,000!
TICKETS ON SALE:
\$20 each or 6 for \$109
Drawings held Nov. 13, 2010
Call WCH Foundation: (260) 569-2435
Proceeds: DIGITAL MAMMOGRAPHY
at Wabash County Hospital

ARC of Wabash County is hosting a Holiday Open House on Friday, November 12, 4-7 p.m. and Saturday, November 13, 10 a.m. – 2 p.m. Sales will feature collegiate T-Shirts, crews and hoodies. Shop now for Christmas. Light refreshments will be served.

Vocal Trash brings its eco-message to **Manchester College** combining the trash-can drum work of “Stomp,” horns, acoustic guitars and a vocal blend of country, oldies and contemporary on Saturday, November 20. The concert begins at 7 p.m. in Cordier Auditorium. Tickets are \$20, \$10 for students and anyone under 18, at the door or by calling 877-624-8378.

Upcoming Honeywell Center Shows:

92.3 The Fort welcomes Brian Regan	Thursday, November 4	7:30 p.m.
Drumline Live	Thursday, November 11	7:30 p.m.
WWKI welcomes The Oak Ridge Boys	Saturday, November 20	7:30 p.m.
Cirque Dreams Holidayze	Tuesday & Wednesday, November 23 & 24	7:00 p.m.

ATTENTION MEMBERS continued from Page 1

to bypass the roundabout. Existing commercial access at this location will be accommodated. The roadway sections approaching the roundabout will transition as required from flush or depressed medians with shoulders to raised curb medians with curb and gutter. Roadway lighting, specialized signage, and pavement markings will also be provided for the approaches and the roundabout.

Please Join Us

- **Monday, November 8, 2010**
 - **Doors Open at 6:00 pm**
 - **Presentation 7:00 pm**
- Faith Community Center, Multipurpose Room, 5572 Mercy Way, Lafayette, Indiana**

The format of this meeting will feature a formal presentation followed by a recorded public comment session specific to the proposed design modification. All comments collected before, during, and for a period of two (2) weeks after the public meeting will be evaluated and taken into consideration.

This public meeting will be specific to the proposed design modification of Segment 1A, Contract IR-30840. An open house session will also be made available before and after the presentation to provide displays as well as representatives who will be able to address your questions and concerns regarding this specific design modification. **For more information about the SR25 Hoosier Heartland project, please visit the project website at: <http://www.in.gov/indot/div/projects/sr25study>**

Please contact me should you have any questions about the SR25 Hoosier Heartland Project or this Public Meeting.

Sincerely,

Aimee Bennett, Program Director, Office of Public Involvement

**LABOR FORCE ESTIMATES FROM THE INDIANA
DEPARTMENT OF WORKFORCE DEVELOPMENT**

AREA	LABOR FORCE	EMPLOYED	UNEMPLOYED	RATE	Seasonally Adjusted RATE
U.S.					
September 2010	153,854,000	139,715,000	14,140,000	9.2	9.6
August 2010 (Revised)	154,678,000	139,919,000	14,759,000	9.5	9.6
September 2009 (Benchmark)	153,617,000	139,079,000	14,538,000	9.5	9.8
INDIANA					
September 2010	3,127,323	2,829,738	297,585	9.5	10.1
August 2010 (Revised)	3,142,173	2,830,075	312,098	9.9	10.2
September 2009 (Benchmark)	3,142,279	2,843,126	299,153	9.5	10.1
WABASH					
September 2010	16,805	15,208	1,597	9.5	
August 2010 (Revised)	16,871	15,161	1,710	10.1	
September 2009 (Benchmark)	16,196	14,242	1,954	12.1	

WELCOME NEW MEMBERS

Rick's Auto, 651 Erie Street, Wabash, IN 46992. Phone: (260)225-0567 FAX: (260)225-0567
Email: roclaitp24@live.com Contact: Rick Simpson. Auto service and towing.

Aztecaz Mexican Grill, 256 S Miami St, Wabash, IN 46992. Phone: (260)569-0519 Contact: Betty Abbott. Excellent menu of Mexican food with great service.

Four Seasons Photography, 1635 King Street, Wabash, IN 46992. Phone: (260)568-8545 Email: winter@fourseasonsbywinter.com Contact: Winter Lawson. Professional photographer – weddings, graduation, special occasions.

THANK YOU TO THE FOLLOWING MEMBERS WHO RENEWED THEIR MEMBERSHIP IN OCTOBER

Alumitech
American Eagle Lawn-Home Maintenance
Atlas Building Services, Inc.
Baker Insurance
Benson & Son Plumbing/Heating
Burger King
CAT Excavating, Inc.
Christ United Methodist Church
Crystal Glass
Edward Jones – Office of Steve Weir
Family Dentistry
Good Fellas Pizza
Harvey Industries
John Gilpin, DVM
KISS 95.9
Landmark Management

LIFE Center
Milliner Printing
Modoc's Market
***Mutual Bank**
Originalpromotions.com
Pizza Hut
Pizza King
Poole's Meat Market
J.M. Reynolds Oil Company, Inc.
South Side Supply
The Body Connection
Wabash Appliances & Electronics
Wabash Valley Refuse Removal
William Konyha
Young's Water Conditioning

*denotes Gold Member

NEW GOLD MEMBER



Ribbon Cutting at Aaron's Sales & Lease for their Grand Opening. Visit their new store and welcome them as a brand new Gold Member.



Kimberly Pinkerton, Mayor Robert Vanlandingham and Lynn Redmond, president of Exceptional Living Centers, break ground for the Vernon Manor Children's Home expansion.



NOVEMBER BLUE RIBBON BUSINESS OF THE MONTH



J.M. REYNOLDS OIL COMPANY, INC.



Pictured from left: Chris Reynolds, Tom Rice, Susie Rager-Moore, Jim Reynolds, Jim Grimme, Dylan Reynolds. Employees not pictured: Sam Hipskind, Steve Rice, Don Dumphy, Tim Houlihan, Mike Sumpter, Ron Smith, Dick Allen, Ken Brodbeck, and Beth Reynolds

The Membership Committee of The Wabash County Chamber of Commerce has announced that J. M. Reynolds Oil Co., Inc. is the November Blue Ribbon Business of the Month. This family-owned, customer service oriented company has been proudly serving Wabash and surrounding areas since 1975.

J.M. Reynolds Oil Company's current facility at 395 South Huntington Street was built in 1921, but the Huntington Street area housed as many as six oil companies and can be traced back to 1897 when oil was delivered in a horse-drawn tanker. While J.M. Reynolds Oil Co., Inc. was established in 1975 by Jim Reynolds, that certainly did not mark the beginning of his relationship with either the oil business or the location on Huntington Street. Jim worked as an agent for Standard Oil in this location beginning in 1946. In 1975 Standard Oil, then AMOCO, decided to sell the property and form independent distributorships, thus the beginnings of JM Reynolds Oil Company. Jim started his distributorship with two route drivers: Terry Knee, and Marlin Patee with help in the office from Frances Vair. He recruited his sons, Ron the current president and Randy, into

the business in 1976. Ron who was employed by United Air Lines in Fort Wayne, saw that there would be changes coming in his job and thought Wabash would be a great place to raise his children. His wife, Pam, agreed and continues to be an active part of the J.M. Reynolds Oil Company team. Ron and Pam raised four sons while building the business. All graduating from college, two have returned to the business today: Jim and Chris. The family is quick to give credit to all their employees for the company's continued growth and success.

They have seen many changes in the industry including two major energy crises when gasoline and diesel were rationed and availability was limited. While their customer base has changed from primarily farming and residential to industrial and commercial, it is very clear after sitting in the office a short time they know every rural customer by name and location including quantity and products used. Customer knowledge and service has been their passion for 35 years. In addition to their own JMR Brand Oil products, they respond to their customers' individual needs by offering product lines including Shell Oil, Safety Kleen, Apex Engineering, Fuchs Lubricants, Interstate Chemical Co., Kost USA, and Conoco Lubricants. The island at their facility is a staffed fuel station featuring unleaded gasoline, E-85 ethanol fuel, premium diesel fuel, and a propane filling station. J.M. Reynolds' customized services also include testing and analysis, inventory management, and lubricant handling equipment, bulk dispensing systems, grease or oil pumps and more.

The company joined the Wabash County Chamber of Commerce in 1978, and was named Small Business of the Year in 2002. Contact information for J.M. Reynolds Oil Co., Inc. is 395 S. Huntington St., Wabash, IN 46992. Phone (260) 563-3317, Fax (260) 563-4692. Website: www.jmroil.com. Office hours are Monday through Friday 7 a.m. to 5 p.m.

OVER 440 ATTEND CHAMBER ANNUAL DINNER MEETING



The Wabash County Chamber of Commerce held its 69th Annual Meeting on Thursday, October 14, in downtown Wabash at the Honeywell Center. Over 440 attendees shared in honoring Living Essentials, producers and global distributors of the popular 5-Hour Energy Drink, as its Business of the Year. The company began its Wabash production operations at 200 Bond St., in 2007, where it also located its Research and Development offices. They then added a 200,000 square foot distribution center in the Wabash North Industrial Park, and are currently in the midst of an additional 400,000 foot expansion of their global distribution headquarters.

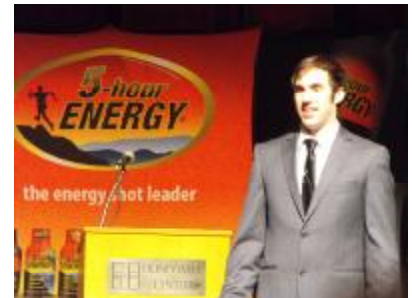


Chamber President Kimberly Pinkerton presented a dual President's Choice Award to top volunteers of the year, Abby Hoy (Economic Group of Wabash County) and Lindsey Schenkel (City of Wabash), who exhibited excellent leadership and going above and beyond in their dedication to growing the Chamber's Young Professional's Network. They spent hundreds of hours ensuring outstanding programming and community involvement for YPN members.



Chamber Government Affairs Chair Bill Konyha also joined Ms. Pinkerton, in recognizing State Senator Gary A. "Doc" Dillon, and State Representative Bill Ruppel with Awards of Excellence in their service to the citizens of Wabash County. Attendees then watched as the gavel of Chamber leadership passed from Chair Robert Pearson (Wabash County REMC)

to Incoming Chair Mark Sapusek (Visionary Web/Computers.)



Of special enjoyment for participants was the return of Wabash native and comedian Michael Palascak, who last summer, made millions of Americans laugh with his network television debut on The Tonight Show on NBC. Michael also has been seen on Comedy Central's Live at Gotham and TBS' The Very Funny Show. In 2008 he was named by the Chicago Reader's critics as the Best Stand-up of Chicago. Michael is clean, original, and a very strong performer.



The evening concluded with emcee Bruce Ingraham (the 2009 Distinguished Citizen) revealing the identity of the 2010 Distinguished Citizen Edward D. Cochley. Mr. Cochley is most known for his selfless dedication to the Wabash County Meals on Wheels program, capturing a photographic history of important events, and as a past recipient of the HealthCare Hero Award.

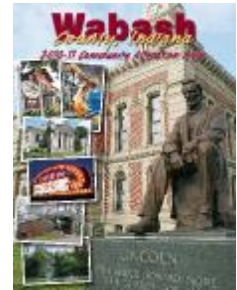
This year's Annual Dinner Committee included chair by Larry Hoover (Quality Electric), Christine Flohr (United Fund), Ron Kerby (Crossroads Bank), Skip Daughtry (Beauchamp & McSpadden), Trisha Metzger & Bruce Ingraham (Beacon Credit Union), Robert Pearson (Wabash County REMC), Mark Sapusek (Visionary Web/Computers), and Douglas C. Lehman, Attorney.

Much thanks goes to the evening's generous sponsors. Premier Sponsors for this event include Staffing Resources, Tim Plastics, Inc., CCL Label/Auto-Sleeve, Con-way Freight, M. Jacob & Sons, S.P.E.C. Inc., Smurfit Stone Container, Votaw Electric, Briner Building, Inc. and First Option, Inc. Supporting Sponsors are Archbold Container Corp, Premium Ingredients International, MultiColor Label, David Michael & Co., Inc., Comax Manufacturing Corp., Sleeve Co. Inc., Sonoco Products, Inc., Wildman Business Group, PCA/Acorn Corrugated Box Co., Quality Electric, C.A.T. Excavating, Physicians Health Plan of Northern Indiana, Mutual Bank, Phone Line, Inc., Crossroads Bank, Wabash County Hospital, Beacon Credit Union, NIPSCO, Charley Creek Inn, Duke Energy, Accord Carton, Cintas, Midwestern Pallet Services, Intraset Technologies, Hagerman, Inc., ABF, and donors Robert Dietrick Co., and United Container Co.



WABASH COUNTY ATTRACTION GUIDE NOW CIRCULATING

The Public Relations Committee of the Wabash County Chamber of Commerce is pleased to announce that the Wabash County Community Attraction Guides are now being distributed. The guide was a cooperative effort between the North Manchester and Wabash Chambers of Commerce, the Wabash County Convention and Visitors Bureau and the Economic Development Group of Wabash County.



Convention and Visitors Bureau Executive Director Whitney Myers explains that, "The purpose of the County Attraction Guide is to excite and inform residents and visitors alike about the numerous amenities offered throughout the county. It also

reflects the strong collaborative efforts of both chambers, EDG and the CVB. I am proud of this piece and honored to have been a part of its design."

This glossy magazine, with cover fold-out, is packed with colorful photos donated by area residents and businesses. The contemporary format and editorial content gives readers a glimpse into the spirit of our county.

"I was very impressed with the quality and thoroughness of the attraction guide," said Tim McLaughlin, Executive Director of the North Manchester Chamber of Commerce. "What a great tool for Wabash County to have at its disposal to show off what makes us unique."



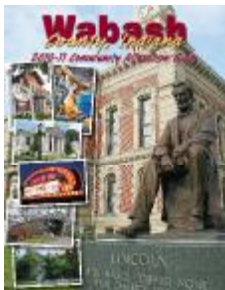
"The guide is a reflection of the character of our area. We want to utilize this tool to recruit talent, businesses, families and visitors to Wabash County. It is not a directory of businesses, but a portrayal of the people, places and structure that makes Wabash County that special place we call home; yet invite others to make their home here, as well," added Wabash Chamber President Kimberly Pinkerton. "We are encouraging everyone, but especially our educators, businesses and hospitality centers, to utilize this guide to promote our community."



The attraction guides were printed by Chamber member SpectraPrint, and were made possible through the generous support of the following advertisers: American Health Network, Autumn Ridge Rehabilitation Centre, Beacon Credit Union, Carrie's Country Kennel, Charley Creek Gardens, Dr. James Ford Historic Home, Charley Creek Inn, City of Wabash, Cinergy MetroNet, Cottage Creations, Creative Stitch Quilt shop, Crossroads Bank, Crow's Nest Antique Mall, Economic Development Group of Wabash County, First Farmers Bank & Trust, First Merchants Bank, Ford Meter Box Co. Inc., H & R Block, Harting Furniture Gallery, Homestead Shoppes & Gardens, Honeywell Center, Ivy Tech Community College, Lundquist Appraisals & Real Estate, M & B Body Shop, Manchester College, Midwest Eye Consultants, Millers Canoe Rentals, Inc., Mutual Bank, One World Handcrafts, Peabody Retirement Community, Penguin Point Restaurant, Pizza Hut, Premier Play Systems, Studio Jewelers, Terri Eckert School of Dance, Thermafiber, Timbercrest Senior Living Community, Visionary Web/Computers, Wabash County REMC, Wabash County Hospital, Wabash County Convention & Visitors Bureau, Wabash Dental Services, Wabash Plain Dealer, Wabash County YMCA, Manchester Church of the Brethren, Wabash Alliance Church, Wabash Christian Church, Treaty Church of Christ, and SpectraPrint.

Coordinator on this project was Beth Stein who commented, "As someone who has grown up in Wabash County, I thought I knew most of the highlights that make this a special place as well as the "hidden gems." I learned a lot as part of the committee who put this together. While this document may be primarily designed for those looking to visit or locate in the County, those of us who live here could learn something new, too!"

Bill Konyha, President/CEO of the Economic Development Group of Wabash County added, "This is clearly the Chamber's best effort at a Community Guide during the four years that I have been in Wabash. It is very reflective of our efforts to expand and diversify our economy as we recall the past and move into the future. Congratulations for a job well done."



In addition to the persons listed above, other committee members for this project included Chair Lindsay Culver, Deni Yaggi, Beth Driscoll, Trula Cramer, Abby Hoy, and Beth Miller.

The attraction magazines will be available from both Chambers (260.982.7644 or 260.563.1168), the Economic Development Group, and the CVB (260.563.7171), as well as area inns and hospitality centers.



FROM THE LIBRARY

by Ware W. Wimberly III, Director

I want to begin by congratulating North Manchester Public Library on receiving an American Star Library designation by the Library Journal. I may be biased, but I think Wabash County has excellent libraries. As pointed out in the Opinion Section of the Wabash Plain Dealer recently, libraries have a very positive impact both economically and culturally in our communities. It is great to see this recognition and the importance of libraries to communities to be promoted and celebrated.

One of the areas that I struggle with as a Director is connecting the library to the business community. I believe our library does an excellent job in many areas but creating ties to the business community is an area that our library struggles to make connections with. How can Wabash Carnegie Public Library be of service to businesses in the Wabash County? What value does the library bring to the business community? As a person who has no business background (history major in college and only profession being library science), this is an area for me that is unfamiliar terrain. If there are ways you see how the Wabash Carnegie Public Library can create ties or connections to the one's business or the business community, I would be interested in your suggestions or ideas.

I will conclude by highlighting three print resources available to be checked out that might be of interest to you. The books are:

Greene, Jay. *Design I How It Works: How the Smartest Companies Turn Products into Icons*. New York: Penguin Books, 2010

Hopkins, Tom. *Selling in Tough Times: Secrets to Selling When No One is Buying*. New York: Business Plus, 2010

Mask, Clate and Scott Martineau. *Conquer the Chaos: How to Grow a Successful Small Business*. Hoboken, NJ: John Wiley & Sons, 2010

If you are interested in these or other resources, one can call the library at (260) 563-2972 or just stop by. As always, if I or the Wabash Carnegie Public Library can be of assistance, please let me know!

INDIANA FARMERS CAN GROW THEIR COMMUNITIES ONE DONATION AT A TIME

Rural communities are important to farmers. They give farmers a place to call home, a place to meet with friends for breakfast, a place to raise families. Now, Indiana farmers in 83 counties have the opportunity to win \$2,500 awards for their favorite nonprofit organization. The awards are available through Monsanto Fund's America's Farmers Grow CommunitiesSM program. The program's first two pilots provided nearly 500 farmers in 10 states with \$2,500 awards to direct to their favorite nonprofit. That totals nearly \$1.2 million invested since the first pilot program began in January. The program has now expanded to more than 1,200 counties across 38 states.

The America's Farmers Grow Communities program is intended to benefit non-profit community groups such as agriculture youth organizations, schools and other civic groups important to America's farmers. Farmers can apply online at www.growcommunities.com, or they can call 1.877.267.3332 to apply by phone.

Farmers, age 21 and over, who are actively engaged in farming a minimum of 250 acres of corn, soybeans and/or cotton, or 40 acres of open field vegetables, or at least 10 acres of tomatoes, peppers and/or cucumbers grown in protected culture are eligible. Farmers can enter now through Dec. 31, 2010. The program is open to all qualifying farmers, and no purchase is necessary in order to enter or win. One winner will be drawn from each of the participating counties, and Monsanto Fund will announce winning farmers and recipient organizations by February 2011.



CHAMBER ANNOUNCES PROFESSIONAL WORKSHOP

The Wabash County Chamber of Commerce Seminar Committee announces Dr. Kevin Miller, Ph.D., Communication Department, Huntington University will present a half-day workshop on Professional Presentations, Thursday, November 18. Participants may choose to attend either the morning session from 8 – 11:30 a.m. or the afternoon session from 1 – 4:30 p.m.



Dr. Miller will cover how to outline a speech using the five steps of Monroe's motivated sequence, how to create a photo, statistical chart, and an "appearing" list in Power Point, and how to use ten motivational appeal techniques to persuade and influence in your presentations to employees, clients, and management. Posture, projection and presentation style are as important as techniques employed in providing a "wow" presentation to your audience. This is a hands-on workshop, so it is suggested that participants bring a laptop computer to the session, if possible.

This professional development training will be geared to all who engage in public speaking, whether for a management team meeting, fellowship group or large public presentation. This session is open to the public and cost is \$50 for Chamber members and \$75 for non-members. Participants may register online at www.wabashchamber.org, telephone the Chamber at 260.563.1168, or email info@wabashchamber.org.

Dr. Miller joined the communication faculty at Huntington University in 2002, coming from Christianity Today magazine where he was associate editor and writer. His articles have also been published in Christian History, Your Church, Christian Reader, New Man, and Leadership Journal magazines. He was editorial associate for the academic peer-reviewed Journal of Broadcasting and Electronic Media and has taught English and communication courses at Wheaton College (Illinois) and the University of Kentucky. His Ph.D. in communication is from the University of Kentucky. He received an M.A. in journalism from Ohio State University and is a candidate for a master's degree in the history of Christian thought from Trinity Evangelical Divinity School (Illinois.) He holds a B.A. in English from Eastern Mennonite University (Virginia), and a diploma in Christian Ministries from Rosedale Bible College (Ohio.)



2010-2011 LUNCH BYTES SEMINAR SERIES Seminars are held from 12:00 - 1:00 p.m. in the Chamber office

Free Money: Fact or Fiction?

Marilynn Fauth, Coordinator of the Paul Clark
Nonprofit Resource Center
Thursday, November 11, 2010

Sponsor: First Farmers Bank & Trust

Learn to distinguish between fact and myth and identify
legitimate resources for business and nonprofits.

Working with Photos and Graphics

Charlie Chapman, Ford Meter Box Co., Inc.
Thursday, January 13, 2011

Sponsor: Beacon Credit Union

Does working with GIMP, Photo Shop and other graphic
programs boggle your mind? In this seminar, you'll learn
how to edit and adjust photos, clipart, and more to fit your
particular needs.

Social Media: What's it Worth to Your Business?

DeAnne Clifton, Beauchamp & McSpadden
Thursday, March 10, 2011

Sponsor: Visionary Web/Computers

This seminar discusses various social media (Facebook,
LinkedIn, Twitter) and how to make this marketing tool work
for your business.

The Art of Working with People

Lori Eltzroth, Beacon Credit Union
Thursday, May 12, 2011

Sponsor: Bickford Cottage

Rapport, charisma, assertiveness, conflict resolution
and beyond...all characteristics that define one's style in
working with others. In this session, work to enhance your
interpersonal skills for more effective communication so
that you can achieve better results with all kinds of people.

HOLIDAY EVENTS PLANNED FOR WABASH COUNTY



Celebration of Light

Friday, November 19, 2010

6:00 p.m.

Courthouse North Lawn

Celebrate the start of the holiday season by remembering the "Light of the World"

The St. Bernard's Childrens Choir will entertain arriving guests, representatives of Wabash City and County will acknowledge the start of the holiday season, light candles and pass the light, then everyone will welcome Santa Claus as he makes his appearance in Wabash.



WABASH

Downtown Holiday Night to Remember

Tuesday, November 30
sponsored by 105.9 The Bash
5:00 - 9:00 p.m.

The Downtown Businesses will each hold an Open House offering special sales, discounts and refreshments.

Local not-for-profit groups are encouraged to register in advance to qualify for cash prizes by calling 105.9 The Bash, 260.563.1161. Visitors downtown that evening may vote for their favorite group. The groups that entice the most attendance and votes will win the prizes.

Honeywell Center Open House

Holiday decor sponsor Crossroads Bank

Tuesday, November 30
6:00 - 9:00 p.m.

Come see the amazing holiday decorations!

There will be a welcome in the gym at 6 p.m., then feel free to roam the building and see how Lead Conceptual Designer Michael Weibel and his talented decorators have once again transformed the building into a wonderland!

NORTH MANCHESTER

Holiday Open House

Friday, November 12 - Sunday, November 14
regular business hours

Businesses participating in this event offer discounts and specials for customers during this time. Take this opportunity to do your Christmas shopping and support local businesses.

Snowflake Jubilee

Friday, November 12 - Monday, December 13

Shop at participating business and collect your receipts. For every 5 receipts, you get one entry into the drawing for prize packages. Prize packages are made up of gift certifications from area businesses and may be valued at more than \$275.

For more information contact the North Manchester Chamber of Commerce
260.982.7644.



MEMBERSHIP UPCOMING EVENTS



The last quarter of the year is always extremely busy for YPN and 2010 is no exception! The holiday season is always jam packed with wonderful opportunities for community involvement. Below is a list of some upcoming YPN events. Please check the Chamber website for updates or email Abby Hoy achoy@edgwc.com to get on the YPN mailing list and have all the excitement delivered right to your inbox!

November Mixer: Market Street Grill

When: Thursday, November 11 at 5:45 pm.

Join us for our next mixer at Market Street Grill! Enjoy free appetizers, drinks and all the networking you can get! Home of YPN's very first mixer, we can't wait to get back to MSG....hope to see you in November!

Downtown Holiday Night to Remember

When: Tuesday, November 30th from 5:00 pm – 9:00 pm

We will be participating in the annual "Downtown Holiday Night to Remember" for the first time this year. Details are currently being finalized but keep your eyes peeled for details on this wonderful Wabash tradition. Stop down to visit local businesses and shop your heart out while getting filled with the holiday spirit!

YPN's Annual Operation Elf Wrapping/Pizza Party

When: TBA (December)

Join us in helping this cause by bringing a donation and staying to help wrap presents for needy children in Wabash County. YPN supplies pizza so that your wrapping fingers stay energized! Come help us in supporting the hard working volunteers at Operation Elf.

YPN's Annual New Year's Eve Bash

When: December 31st

Ring in 2011 with the YPN! This is a party you don't want to miss!

BUSINESS BEFORE HOURS



The next **Business Before Hours** will be December 8, 7:00 a.m., at the Honeywell Center, 275 W. Market St., Wabash. Business Sponsors are

- Youth Service Bureau
- H & R Block
- White's Residential & Family Services
- Wildman Business Group
- Ivy Tech Community College

The emcee will be **Deb VanMeter**.

To make reservations call the Chamber office at 260.563.1168, email info@wabashchamber.org or visit our web site at www.wabashchamber.org.

BUSINESS AFTER HOURS

Don't miss this great networking opportunity!!



1770 S Wabash St. , Wabash

- ◆ Browse this Unique Store November 17, 2010
- ◆ Refreshments 5:30 - 7:30 p.m.
- ◆ No Charge

[Reservations Requested](#)

BOARD MEMBERS

2010-2011

Mark Sapusek, Chair
Visionary Web/Computers
Marilyn Custer-Mitchell, Chair Elect
Wabash County Hospital
Kristi Lundquist, Vice Chair
Lundquist Appraisals
Doug Mays, Treasurer
Thermafiber
Brian Campbell
Randall Miller & Associates
Rob Pearson, Past Chair
Wabash County REMC
Kimberly Pinkerton, President
Chamber of Commerce

Phil Brown
Alumitech
Larry Hoover
Quality Electric
Lindsay Culver
Midwest Eye Consultants
Matt Mize
Attorney
Deborah VanMeter
Huntington University
Lance Agness
Ford Meter Box Company
Beth Stein
Associate Member
Kathy Jones
First Farmers Bank & Trust
Darin Hadley
Wells Fargo Bank
Rachel Cruz
Wabash County REMC
Brian Mallow
State Farm Insurance
Ellen Mock
Honweywell Foundation
Sandra Weaver
MSD Wabash County
Jim Widner
Mutual Bank
Bill Konyha
EDG Wabash County
Mayor Robert Vanlandingham
City of Wabash
Dan Hannaford
Town of North Manchester

Upcoming Events



November 11	12:00 p.m.	Lunch Bytes Seminar Chamber Conference Room
November 11	5:45 p.m.	YPN November Mixer Market Street Grill
November 17	5:30 - 7:30 p.m.	Business After Hours Kitchens Plus
November 18	8-11:30 a.m. or 1-4:30 p.m.	Professional Presentations Seminar Chamber Conference Room
November 19	11:30 a.m. - 1:00 p.m.	Legislative Preview
November 25 & 26		Office Closed for Thanksgiving
November 30	5 - 9 p.m.	Downtown Holiday Night to Remember

GOLD MEMBERS

We thank and salute those member businesses who carry GOLD LEVEL status:

Beacon Credit Union
Pettit Printing, Inc.
Crossroads Bank
Charley Creek Foundation
Bulldog Battery
Wells Fargo Bank
Miller's Merry Manor
First Merchants Bank
Ford Meter Box Co., Inc.
First Farmers Bank & Trust
Physicians Health Plan of Northern Indiana, Inc.
Dr. James Ford Historic Home
Mutual Bank
Duke Energy
Visionary Web
Aaron's Sales & Lease



Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.



Wabash County Chamber of Commerce
presents Half-Day Professional Seminar

A Refresher Course on Professional Presentations

by

Kevin Miller, Ph.D., Communications Department, Huntington University

Topics Covered

- ◆ How to create a photo, statistical chart, and an “appearing” list in PowerPoint
- ◆ How to easily outline a speech using the five steps of Monroe’s motivated sequence
- ◆ How to use ten motivational appeal techniques to persuade and influence in your presentations to employees, clients, and management

Suggested: Bring a laptop computer to the session — this will be a hands on event.

Dr. Miller joined the communication faculty at Huntington University in 2002, coming from Christianity Today magazine where he was associate editor and writer. His articles have also been published in Christian History, Your Church, Christian Reader, New Man, and Leadership Journal magazines. He was editorial associate for the academic peer-reviewed Journal of Broadcasting & Electronic Media and has taught English and communication courses at Wheaton College (Illinois) and the University of Kentucky. His Ph.D. in communication is from the University of Kentucky, where he also completed an interdisciplinary graduate certificate in social theory. He received a M.A. in journalism from The Ohio State University, and is a candidate for a master’s degree in the history of Christian thought from Trinity Evangelical Divinity School (Illinois). He holds a B.A. in English from Eastern Mennonite University (Virginia), and a diploma in Christian ministries from Rosedale Bible College (Ohio). He and his wife, Lydia (an immigrant from Ukraine), and their young daughter and son attend Fairhaven Mennonite Church in Fort Wayne, Ind.



Thursday, November 18 — 8-11:30 a.m. **OR** 1-4:30 p.m.

Cost: \$50 member/\$75 non-member

Company _____

Address _____ City _____ St _____ Zip _____

Phone _____ Email _____

Attendees AM Session _____

Attendees PM Session _____

Total Attendees _____ X \$50 member or \$75 nonmember = Total due _____

Check enclosed Invoice please M/C Visa Discover AMEX

Account # _____ Exp. Date _____ Sec. Code _____

Signature _____

Return to: Wabash County Chamber of Commerce, 210 S. Wabash St., Wabash, IN 46992
email: info@wabashchamber.org or register online www.wabashchamber.org

Questions: 260-563-1168

2010-2011 LUNCH BYTES SEMINAR SERIES

All Seminars are held from 12:00 - 1:00 p.m. in the Chamber office

Healthcare Reform, Confused? Let's Talk!

H.L. "Skip" Daughtry, CLU, LUTCF, Vice President, Beauchamp & McSpadden
Wednesday, August 18, 2010

Sponsor: The Hagerman Group

Get the most up-to-date information on the new healthcare reform bill. Learn what changes are coming.

Business Continuity Planning

Bill McAlpin, Health & Safety Marketing Director, American Red Cross of North Central IN
Thursday, September 9, 2010

Sponsor: Rebecca Kubacki for State Representative

Defining goals, identifying processes and procedures, project management, facility documentation and more are explained for business continuity in the event of a disaster. East attendee will receive a free "Guide to Business Continuity Planning" CD-ROM.

Free Money: Fact of Fiction?

Marilynn Fauth, Coordinator of the Paul Clark Nonprofit Resource Center
Thursday, November 11, 2010

Sponsor: First Farmers Bank & Trust

Learn to distinguish between fact and myth and identify legitimate resources for business and nonprofits.

Working with Photos and Graphics

Charlie Chapman, Ford Meter Box Co., Inc.
Thursday, January 13, 2011

Sponsor: Beacon Credit Union

Does working with GIMP, Photo Shop and other graphic programs boggle your mind? In this seminar, you'll learn how to edit and adjust photos, clipart, and more to fit your particular needs.

Social Media: What's it Worth to Your Business?

DeAnne Clifton, Beauchamp & McSpadden
Thursday, March 10, 2011

Sponsor: Visionary Web/Computers

This seminar discusses various social media (Facebook, LinkedIn, Twitter) and how to make this marketing tool work for your business.

The Art of Working with People

Lori Eltzroth, Beacon Credit Union
Thursday, May 12, 2011

Sponsor: Bickford Cottage

Rapport, charisma, assertiveness, conflict resolution and beyond...all characteristics that define one's style in working with others. In this session, work to enhance your interpersonal skills for more effective communication so that you can achieve better results with all kinds of people.

Please register me for the
"Lunch Bytes" Seminar Series.

Name(s): _____

Company: _____

Number Attending: _____

Sessions \$12 each - member rate
(\$24 non-member rate)
 Series \$60 - member rate - SAVE \$12
(\$120 non-member rate)

Please indicate which session(s) you wish to attend by circling the appropriate number(s):

1 2 3 4 5 6

Or register online —

www.wabashchamber.org

Payment is enclosed for: \$ _____
Check# _____

(payable to Wabash Co. Chamber of Commerce)

Bill me (Add \$1 invoicing fee)

Credit Card Information:

Visa AmExp
 Discover M/Card

Account# _____

Exp. Date: _____

Signature: _____

Return to:

Wabash County Chamber of Commerce
210 S. Wabash St.
Wabash, IN 46992
Tel. 260-563-1168
info@wabashchamber.org

The Lunch Bytes Seminar Series is made possible in part by the support of these

Gold Level Chamber Members

Beacon Credit Union

Bulldog Battery Corporation

First Farmers Bank & Trust

Ford Meter Box Company, Inc.

Visionary Web

First Merchants Bank

Dr. James Ford Historic Home

Pettit Printing, Inc.

Physicians Health Plan

Wells Fargo Bank

Miller's Merry Manor

Charley Creek Foundation

Mutual Bank

Duke Energy

Crossroads Bank

2010-2011 Lunch Bytes SEMINAR SERIES

The Lunch Bytes Seminar Series is designed to be a cost-effective form of employee development. We provide lunch and the speakers which allow your employees to develop their skills.

The sessions are held on alternating months from September to May on the second Thursday of each month. Plus, this year an additional seminar the second Wednesday of August. The one hour sessions are presented at 12:00 noon.

All sessions are held at
Wabash County
Chamber of Commerce
210 South Wabash Street
(2nd floor of City Hall)

Wabash, Indiana

260.563.1168

info@wabashchamber.org

www.wabashchamber.org



ADA Compliant

This series was arranged through the efforts of the Chamber Seminar Committee, Chair Lori Eitzroth, Beacon Credit Union, and Kristi Lundquist, Lundquist Appraisals & Real Estate.



2010-2011
SEMINAR SERIES



PRESENTED BY
**Wabash County
Chamber of
Commerce**



Wabash County Chamber of Commerce
presents



BUSINESS AFTER HOURS

Chamber Members and Public Invited



1770 S. Wabash St, Wabash

November 17, 2010

5:30 - 7:30 p.m.

**Check out this
great Wabash
County business!**

- ◆ Great Networking Opportunity
- ◆ Refreshments
- ◆ Browse this unique store
- ◆ No Charge

To make your reservation contact the Chamber at 260.563.1168,
Fax: 260.563.6920 or email info@wabashchamber.org

Reservations Requested

**FREE
MOVIES!**

Eagles Theatre

GRAND REOPENING CELEBRATION

Nov. 9-14

After nearly 10 months of upgrades, the Honeywell Foundation is ready to reopen the Eagles Theatre. Join us for a week of free movies and check out our improvements!



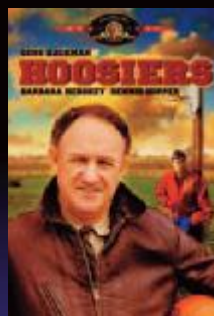
Tues. Nov. 9
2 pm & 7 pm



Wed. Nov. 10
2 pm & 7 pm



Thurs. Nov. 11
2 pm & 7 pm



Fri. Nov. 12
2 pm & 7 pm



Sat. Nov. 13
2 pm & 7 pm



Sun. Nov. 14
2 pm & 7 pm

260.563.3272 • www.eaglestheatre.com