



March 2011

Kimberly Pinkerton, Editor

Beth Miller, Layout & Design

NORTH MANCHESTER & WABASH COUNTY CHAMBERS ANNOUNCE DATE FOR HONOR STUDENT LUNCHEON

The Wabash County and North Manchester Chambers of Commerce will be co-sponsoring the 10th Annual Honor Student Luncheon on Thursday, April 21, 2011, at the Honeywell Center, 275 W. Market St, Wabash, IN.

The purpose of this luncheon is to honor top graduating seniors from local high schools (North Manchester, Northfield, Southwood, Wabash City and Whites), and to have an opportunity to encourage local talent to return to their home county for employment opportunities during the summers or after graduation from their college experience. This is just a small step in the effort to cultivate the “brain gain” in Indiana, building our future workforce.

This event has been overwhelmingly successful over the past nine years. The Chambers of Commerce hope to build on this opportunity to meet and talk to our area’s finest young men and women. Students and businesses will be paired according to area of vocational interest for maximum networking opportunity, as well as offering the students the chance to gain keen insights into real world aspects of that particular area of business. Internships and summer employment opportunities will also be announced.

Karen Eilts-Walter, owner of **Make It Your Own Art Studio** and Co-owner of **Hank’s Construction**, will be the keynote speaker. As an encouragement to have our students return and utilize their talents in Wabash County, Ms. Walter will reflect on her time spent away from the Wabash area and her reasons for returning to and establishing her business in her home community.

Manchester College will once again be the luncheon’s Academic Sponsor. Executive Vice President David F. McFadden will serve as the event emcee. The *2011 America’s Best Colleges guide of U.S. News & World Report* ranks Manchester College 18th in the Midwest among “Best Colleges” and eighth in its “Great Schools, Great Prices” ranking. MC has received the “Best College” ranking for 16 consecutive years. The Princeton Review college guide also consistently ranks Manchester as a “Best in the Midwest.”

Supporters of the Honor Student Luncheon are encouraged to make reservations to attend and network with the students as well as sponsor student lunches. The cost is \$25 per person or student sponsorship. Invitations were recently mailed to businesses and reservations are due by March 25. Registration is available at www.wabashchamber.org or you may contact either Chamber for more information. Telephone North Manchester 260.982.7644 or Wabash 260.563.1168.

Committee members for this joint project include Co-Chairs Trisha Metzger, **Beacon Credit Union** and Lindsay Culver, **Midwest Eye Consultants**; Jan Roland, **Wabash City Schools**; Linda VanVoorhis, **Edward Jones**; Jeri Kornegay, **Manchester College**; Tim McLaughlin, North Manchester Chamber of Commerce; and Kimberly Pinkerton and Beth Miller, Wabash County Chamber of Commerce.

210 S. Wabash St., Wabash, IN 46992
Voice: 260.563.1168 FAX: 260.563.6920

Email: info@wabashchamber.org
URL: www.wabashchamber.org



HAVE A NEWSWORTHY ARTICLE OR EVENT YOU'D LIKE US TO PUBLISH?

Are you holding a special promotion, event or want to congratulate and recognize an employee? We are happy to share your news with the business community. The Chamber newsletter deadline for article submission is the 3rd Monday of the month prior to publication. Email your news and pictures to: info@wabashchamber.org or fax news to 260.563.6920.

Vernon Manor Children's Home is expanding in order to better accommodate the needs of their current and future residents. The new addition will include 20 additional beds, a new dining and activity area as well as additional space for families to spend time with their loved ones while at the facility. They are hosting a brick fundraiser to allow them to complete a pathway leading from the new addition to the playground. The fundraiser enables individuals to make a gift that will last a lifetime. For more information about Vernon Manor and the brick fundraiser, please call 260.563.8438.

Wabash Friends Counseling Center is offering *Overcoming Obstacles and Winning* at the next seminar in their Leadership Luncheon series. The seminar will be presented by Dr. Henry Cloud, Clinical Psychologist and Executive Leadership Consultant, via DVD. The event will be held in the Wabash Friends Church Family Center from noon to 1 p.m. on March 3. Cost is \$20 and you can register at the door or by email to scott@wabashfriends.org.

The Winchester Senior Center is now taking applications from income eligible older adults in Wabash County for a monthly box of food. Applications will be taken Mondays and Tuesdays, 3:00-5:30 p.m. and Wednesday—Friday, 9:00-11:30 a.m. at The Food Pantry, Winchester Senior Center, 239 Bond Street, Wabash. Applicants should bring verification of age (60+), verification of residency, and income documentation. Please call 260.563.4475 with any questions.

The American Red Cross of North Central Indiana is hosting a Fish and Tenderloin Fry on Thursday, March 24, 4:00-8:00 p.m. The event will be held at the First United Methodist Church, 110 North Cass Street, Wabash, and will be catered by Dan's Fish Fry Service. Dine-In or Carry-Out is available. Cost is \$8 for adults pre-sale or \$850 at the door. Cost for children (6-12) is \$5 pre-sale or \$5.50 at the door. Sides and drinks are included in the price, desserts are available for a donation. For more information contact the American Red Cross at 260.563.2658.

Wabash Area Personnel Association will be March 17, 6:00 p.m. at the Honeywell Center Crystal Room. Kristen Shingleton, New Focus HR, will be talking on HR Metrics: Are They Truly Your Bottom Line Advantage. For more information about the Wabash Area Personnel Association or to register for the meeting, call Penny Collins, 260.569.3721 or email pcollins@fordmeterbox.com.

The Honeywell House has announced the upcoming events. *The Magic City Music Men* will perform on Tuesday, March 14, at 7 p.m. *Alaska & The Iditarod: A Discussion with William Johnson* will be held on Tuesday, March 22, at 7 p.m. A *Poetry Night* will be held Thursday, March 29, at 7 p.m. For more information or to register call the Honeywell House, 260.563.2326, or email daericsson@honeywellhouse.org.

Upcoming Events at the Honeywell Center

<i>Late Nite Catechism</i> Sponsored by First Merchants Bank	Friday, March 18	3 p.m. & 7:30 p.m.
<i>An Afternoon with C.S. Lewis</i> Welcomed by Bolt Radio Network AM 1090	Sunday, March 27	2 p.m.
<i>Manchester Symphony Orchestra</i> Sponsored by Midwest Poultry Services (pre-concert talk at 2:30)	Sunday, April 3	3 p.m.

GOVERNMENT AFFAIRS COMMITTEE

Jim Widner (Mutual Bank), Chair

Much thanks goes to Wabash City Mayor Vanlandingham, County Commissioner Brian Haupt and North Manchester Town Manager Dan Hannaford, as well as their staff, for providing our county with a good look at the current state of affairs for our county at the recently held State of the City/County Address. We thank all of our elected officials and city/county employees for the tremendous jobs they do each day in keeping our infrastructure operating soundly.



MARK YOUR CALENDAR FOR THESE UPCOMING EVENTS:

State Senator Jim Banks and State Representative Rebecca Kubacki will be at **Modoc's Market**, 205 S. Market Street, in downtown Wabash, this coming **Friday, March 4**. So, please go have some coffee, tea, or hot chocolate and share your thoughts with our state legislators.

Mid-Session Update – Saturday, March 12, 9 a.m., here at the Chamber offices. Federal and state legislators will be on hand to update us on what is happening during this session, and the audience will have time to share their concerns and ask questions, as well.

3RD HOUSE SESSION

Saturday, April 30, 9 – 10:30 a.m. here at the Chamber offices, as well. Again, Federal and State legislators will be on hand to discuss how the session ended, and provide updates on various pieces of legislation.

STAY IN CONTACT WITH YOUR LEGISLATORS:

U.S. Senator Dan Coats, 10 West Market Street, Suite 1650, Indianapolis, IN 46204.
Tel. 317.554.0750

U.S. Senator Richard Lugar, Northeast Indiana office: 6384 A West Jefferson Boulevard, Covington Plaza, Fort Wayne, Indiana 46804. Tel. 260.422.1505.

U.S. Congressman Dan Burton:

Indianapolis Office-
8900 Keystone at the Crossing, Suite 1050
Indianapolis, Indiana 46240-7646
Toll Free: 800.382.6020 (inside Indiana only)
Local: 317.848.0201
Fax: 317.846.7306

Marion Office-
209 South Washington Street
Marion, Indiana 46952-3803
Toll Free: 877.846.2936
Local: 765.662.6770
Fax: 765.662.6775

State Senator Jim Banks:

Email s17@in.gov or Tel. 317.232.9808

State Representative Rebecca Kubacki:

Email: h22@in.gov Tel. 317.232.9674

State Senator Randy Head:

Email: h18@in.gov Tel. 317.232.9488



WELCOME NEW MEMBERS

Plaza Mini Mart, 180 West Harrison Avenue, Wabash 46992. Phone: 773.403.2977 Email: plazaminimart@yahoo.com Contact: Mike Soni. They offer a full line of groceries and tobacco products at State minimum prices. Friendly service.

****RBF (River Bend Farm), LLC**, 4738 W 800 N, Roann 46974. Phone: 765.833.7554 Email: myork@hogslat.com Contact: Mark & Chris York. Producing "Protein for the Planet". Making a value added product out of Indiana grown corn and soybeans. RBF LLC - Growing for You.

Premier Play Systems, 1750 Mill St, Wabash, 46992. Phone: 260.274.2178 Fax: 260.274.2264 Email: lisa.premier@sbcglobal.net URL: www.premierplayusa.com. Contact: Lisa Betzner. Manufacture wooden swing sets and play gyms for residential use. These units are made from materials made in the USA.

**denotes Gold Member

THANK YOU TO THE FOLLOWING MEMBERS WHO RENEWED THEIR MEMBERSHIP IN FEBRUARY

BJS Landscaping
Bob Evans
Bruce Carter Associates, LLC
Builder's Mart
Great Wall Grand Buffet
Honeywell Public Golf Course
Indiana Farm Bureau Insurance
Kirtlan Automotive Machine & Repair
Lundquist Appraisals & Real Estate
Lynn and Stein, P.C.
M & B Body Shop
Océ Document Printing Systems
Patty Cake & Cookies, LLC

Perry Corporation
Poole Foods, Inc.
Randall Miller & Associates
Representative Rebecca Kubacki
Roofs Unlimited
Servisoft Eco Water Softening Company
The Greater Fort Wayne Business Weekly
Tiede Metz and Downs, P.C.
Troy Eads Excavating, Inc.
Wabash County United Fund
Wabash Eye Health & Vision Center
Wabash Friends Counseling Center

CHAMBER GIFT CHECKS MAKE EXCELLENT GIFTS

Don't wait for Christmas to purchase your Chamber Gift Checks. They make great gifts any time of the year. Use them for employee awards and recognitions. Don't know what to get your friends for their birthdays? Chamber gift checks are always a great choice.

Just call the Chamber office,
260.563.1168, to place your order.





FEBRUARY BLUE RIBBON BUSINESS OF THE MONTH



HANK'S CONSTRUCTION, INC.



Hanks Construction, Inc. is being recognized as the Wabash Chamber's Blue Ribbon Business of the Month for March. Many Wabash citizens automatically associate Hank Elits with basketball like you do peanut butter with jelly. Hank spends much of his time in a basketball gym whether it's still shooting baskets, watching high school games, or down at the YMCA to watch his grandkids. When Hank isn't in a gym, he still spends time on a piece of hydraulic equipment as he has since 1955.

Hank started digging tile ditches as a kid with his brothers. This would only be a foundation for the future to come. After serving in the military from 1952-54, he began trenching

and working a hydraulic excavator. "It has turned into a hydraulic world," stated Hank. After time spent working for different contractors across the state working on roads, he started his own business and moved to Wabash in 1969. He caught the upswing as he owned the only hydraulic excavator in Wabash County for over ten years.

When Hank isn't driving the free throw lane to the basketball goal, he's driving on roads that he helped build. From I-65 to I-465, Hwy 24, and more, Hank has contributed to the construction of roads, bridges, and buildings. A few major local projects that Hank orchestrated were the Ford Theatre at the Honeywell Center and schools including Chester, Southwood, Northfield, Sharp Creek, Metro North, and Laketon. Hank contributes the enjoyment of his work to the people he has worked with and the repeat business he has done with customers.

Hanks Construction, Inc. is a family business. His daughters Tamera Eilts-Helm and Karen Walters own part of the business. Jackie, his wife of 46 years, did all the bookwork when the business first started. His employees have worked for him for several years. Hank has been a member of the Chamber for over ten years, as he sees it to be a great organization for his local presence. He is now enjoying the semi-retired life as he can golf when he wants to, play with his grandkids, or still get on a piece of machinery.

by Jarrod McKee (Investment Center at Crossroads Bank)

The Blue Ribbon Business is a project of the Chamber Membership Committee and is dedicated to highlighting one Chamber member business each month. In addition to Jarrod, other committee members include Chair Rachel Cruz (Wabash County REMC), Stephanie Ogan and Micheal Thompson (Ponderosa), Deb VanMeter, Beth Alston (Mutual Bank), Mark Sapusek (Visonary Web/Computers), and Chamber Staff.

PUBLIC RELATIONS CALENDAR PROJECT

Amanda Pinkerton, Chair

EVENT DATES NEEDED

Your Chamber, in partnership with the Wabash Plain Dealer and the Wabash County Convention and Visitor's Bureau will once again be printing a full-color calendar. We are currently in the process of seeking dates of your organization's community events for 2012. If you have not yet been contacted, please email Whitney Myers, Executive Director of the CVB at Whitney@wabashcountycvb.com or telephone her at 260.563.7171 **NO LATER THAN MARCH 31**. We have exciting new plans for this calendar, so watch for more information in upcoming newsletters!

NETWORKING OPPORTUNITIES

Are you taking advantage of every opportunity to let people learn more about you and your business? Your Chamber offers networking events each month. These events are designed to keep your name in front of the community. Don't be lulled into thinking that just because you've been in business for many years that people know who you are and what products you have to offer.

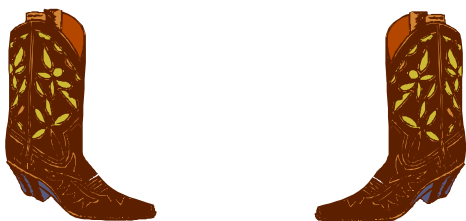
For more information on participating as a sponsor for Business Before Hours or Business After Hours, contact the Chamber office at 260.563.1168 or email info@wabashchamber.org. Reserve your spot now, so your company is listed in the 2012 Chamber Calendar.



Charlie Champman talks about Ford Meter Box at the February 2011 Business Before Hours

2011 HOME AND BUSINESS EXPO

This weekend March 5 and 6 at the Honeywell Center. Vendors have an exclusive Vendor2Vendor networking evening and an opportunity to win an awesome prize! All attendees will enjoy the entertainment and over 60 vendor booths. Businesses—it's not too late to get a booth and showcase your business and services to attendees. Call the office for more information. This year's grand prize is a 2-Night stay at The Suites of Fall Creek in Branson, MO., courtesy of Cindy and Larry Hoffman of Hoffman Nursery. Package also includes gas and restaurant cards for a great trip!



Entertainment & Demonstrations Gym Stage

Saturday, March 5

- 9:30 Roping Demonstration by Walter Woods
- 10:30 Jewelry Making by Kathy Jones
- 11:30 Archery Demonstration
- 12:30 Lawn & Garden Questions & Answers by Curt Campbell
- 1:30 Miami Nation of Indians - Twigh Twee Dancers
- 2:30 Wabash Shuri-Ryu Karate Academy

Sunday, March 6

- 11:30 Bass & Bucks
- 12:30 Miami Nation of Indians - Twigh Twee Dancers
- 1:30 OJ Neighbours 3rd Grade Choir
- 2:30 Wabash Shuri-Ryu Karate Academy



SBA NEWS

Henry Sanders is the new Regional Advocate for the Office of Advocacy's Region V, covering the states of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin. He will be the Office of Advocacy's direct link to small business owners, state and local government agencies, state legislators, trade associations, and small business organizations.

"Henry Sanders' efforts on behalf of entrepreneurs should ensure that small businesses in the region will have an outstanding Advocate," said Chief Counsel for Advocacy Winslow Sargeant. "Henry understands and appreciates the challenges that small businesses face. This understanding will enable him to be an effective advocate for small business. He will make a fine addition to the Advocacy team." "Helping entrepreneurs grow and flourish benefits us all," said Sanders. "Small businesses are an engine of economic growth. They create jobs and employ over half of all private sector employees. I look forward to the opportunity to work with them and advocate on their behalf to Washington." Prior to his appointment, Sanders served as the president and CEO of Capacity-360, a firm specializing in assisting businesses receiving funding and developing strategies to sell products to the public and private sector. Sanders is also the president/founder of Propel Wisconsin Innovation, a nonprofit organization serving as the collective voice for entrepreneurs in Wisconsin. Sanders has a bachelor of arts degree in political science from the University of Wisconsin-Whitewater.

Contact Mr. Sanders at U.S. Small Business Administration, 740 Regent Street., Suite 100, Madison, WI 53715. Tel. 608.441.5264 or email henry.sanders@sba.gov.



2011 Special User Fee Assessment for Solid Waste Management & Recycling

By Steve Johnson



Beginning in 2011, Wabash County tax bills will include a special user fee assessment on improved parcels in Wabash County. The assessment has been put in place to help fund environmental programs for Wabash County, including, but not limited to, drop off recycling, household hazardous waste disposal and recycling, business assistance, and environmental education.

The assessment consists of \$24 per qualifying property **per year**. A discounted reate of \$12 per year is charged to residential parcels in communities that are served by municipal curbside recycling contracts. **The assessment is added to the SPRING TAX INSTALLMENT ONLY.** There will be NO fall installment.

The fee is assessed by the parcel, not by the building. A parcel may have multiple buildings, but will still only qualify for a single annual fee. Qualifying parcels include:

- Homesteads or qualified residential
- Commercial and industrial properties, except those parcels classified as "commercial garage" or "parking lot."

Other exempt properties include those without improvements and those owned by otherwise exempt organizations, such as municipalities, schools, churches, cemeteries, utilities and other non-profit groups. Bare farm ground is also exempt.

Additional information about this fee is available by contacting the Wabash County Solid Waste Management District, 1101 Manchester Ave., Wabash, IN 46992. Tel. 260.563.7649 or email sjohnson@slashtetrash.com.

ADDRESSTWO ACCEPTING ENTRIES FOR BOOTSTRAP BATTLE 2011

(Indianapolis, IN, February 24, 2011) – AddressTwo announced today that it is accepting entries for the startup competition called “Bootstrap Battle 2011” from now until April 15th. Startup businesses less than five years old that are not accepting outside funding such as venture capital or angel investment are invited to compete. Finalists will be selected by May 1st and voting will determine the overall winner. The overall winner will receive a prize package valued over \$9,000 and each of three runners up will receive a prize package valued over \$2,000.

“While startup competitions are often designed to gain investors’ attention, we want to recognize and support those startups that have a well-thought-out plan to self-fund, or ‘bootstrap,’ as we call it.” Commented Nick Carter, founder of AddressTwo and author of *Unfunded*, a book that details his strategy for building a successful startup without accepting round-A capital investment. “In the startup community, funding seems to be all the craze. But this competition will honor those entrepreneurs who have decided not to sell equity.”

The Bootstrap Battle challenges unfunded startups to put their capitalization strategy to the test. Entrants are asked to consider the capital expenditures that their company will require as it grows. Then, detail a plan for how their company will meet this budget without selling equity. Finalists will be determined by popular vote and named by May 1st. Following a review by judges, finalists will be given the opportunity to improve their plan and resubmit for final voting. The winners will be announced in June, 2011.

Entries are being accepted online at: <http://www.gounfunded.com/bootstrap-battle/>

About AddressTwo:

Founded in 2006, AddressTwo provides small businesses with technology and processes for managing sales, marketing, and productivity. The AddressTwo CRM software, released in 2008, is a customer relationship management program designed with simplicity in mind for the unique needs of the small business owner. With resellers nation-wide, AddressTwo partners with local companies to provide hands-on support and a unique customer experience to small businesses.

DON'T MISS THE 2011 HOME AND BUSINESS EXPO

MARCH 5 — 9 A.M. - 4 P.M.
MARCH 6 — 11 A.M. - 4 P.M.

LOTS OF GREAT BOOTHS AND ENTERTAINMENT

GREAT RAFFLE AND DOOR PRIZES

SOMETHING FOR EVERYONE

St. Patrick's Day

March 17

The day everyone
is just a little bit

IRISH



MEMBERSHIP UPCOMING EVENTS



The YPN March mixer will be on TUESDAY, March 8 at KenapocoMocha in North Manchester from 5:30-7:30 (Please note this is the second Tuesday rather than the usual second Thursday.)

Decaf coffee, iced tea and a tray of delicious homemade sweets will be provided. Other beverages and specialty drinks will be available at the coffee bar for purchase. Additionally, the soup of the day and homemade pepperoni or spinach with feta pizzas will be available for \$6.25 or with salad for \$8.25 (while supplies last). KenapocoMocha uses as many local ingredients as possible in all of their food options, including the pizzas.

KenapocoMocha is located at 101 E. 2nd Street in N. Manchester (at the corner of 2nd and Market Streets). Check them out at: www.kenapocomocha.com



Social Media: What's it Worth to Your Business?

March 10, 2011

Chamber Conference Room

12:00 -1:00 p.m.

Presented by: DeAnne Clifton, Beauchamp & McSpadden

Sponsored by: Visionary Web/Computers

DeAnne will discuss various social media — Facebook, LinkedIn, Twitter — and how to make this marketing tool work for your business. Call 260.563.1168 to make your reservations or register online www.wabashchamber.org

BUSINESS BEFORE HOURS



The next **Business Before Hours** will be April 13, 7:00 a.m., at the Honeywell Center, 275 W. Market St., Wabash. Business Sponsors are

- Manchester College
- Visionary Web/Computers
- Economic Development Group of Wabash County
- Vernon Manor Children's Home
- Charley Creek Inn

The emcee will be **Whitney Myers, Wabash County Convention & Visitors Bureau.**

To make reservations call the Chamber office at 260.563.1168, email info@wabashchamber.org or visit our web site at www.wabashchamber.org.

BUSINESS AFTER HOURS

Don't miss this great networking opportunity!!



and



3563 S St. Rd. 13 , Wabash

March 23, 2011

4:30 - 6:00 p.m.

- ◆ Tours
- ◆ Refreshments
- ◆ No Charge

Reservations Requested

BOARD MEMBERS

2010-2011

Mark Sapusek, Chair
Visionary Web/Computers
Marilyn Custer-Mitchell, Chair Elect
Wabash County Hospital
Kristi Lundquist, Vice Chair
Lundquist Appraisals
Doug Mays, Treasurer
Thermafiber
Brian Campbell
Randall Miller & Associates
Rob Pearson, Past Chair
Wabash County REMC
Kimberly Pinkerton, President
Chamber of Commerce

Phil Brown
Alumitech
Larry Hoover
Quality Electric
Lindsay Culver
Midwest Eye Consultants
Matt Mize
Attorney
Deborah VanMeter
Huntington University
Lance Agness
Ford Meter Box Company
Kathy Jones
First Farmers Bank & Trust
Darin Hadley
Wells Fargo Bank
Rachel Cruz
Wabash County REMC
Brian Mallow
State Farm Insurance
Ellen Mock
Honweywell Foundation
Sandra Weaver
MSD Wabash County
Jim Widner
Mutual Bank
Bill Konyha
EDG Wabash County
Mayor Robert Vanlandingham
City of Wabash
Dan Hannaford
Town of North Manchester

Upcoming Events



March 5	9 a.m. - 4 p.m.	Home & Business Expo Honeywell Center
March 6	11 a.m. - 4 p.m.	Home & Business Expo Honeywell Center
March 7		Office Closed
March 10	12 - 1 p.m.	LunchBytes Seminar Chamber Conference Room
March 12	9 a.m.	Mid-Session Update Chamber Conference Room
March 16-18		Indiana Chamber Executives Confer. Office Closed
March 23	4:30 - 6 p.m.	Business After Hours Wabash Friends Church & Little Friends Daycare
April 13	7 - 8:30 a.m.	Business Before Hours Honeywell Center
April 21	11:30 a.m.	Honor Student Luncheon Honeywell Center

GOLD MEMBERS

We thank and salute those member businesses who carry GOLD LEVEL status:

Beacon Credit Union
Pettit Printing, Inc.
Crossroads Bank
Charley Creek Foundation
Bulldog Battery
Wells Fargo Bank
Miller's Merry Manor
First Merchants Bank
Ford Meter Box Co., Inc.
First Farmers Bank & Trust
Physicians Health Plan of Northern Indiana, Inc.
Mutual Bank
Duke Energy
Visionary Web
Aaron's Sales & Lease
RBF, Inc.



Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.



Wabash County Chamber of Commerce
presents



BUSINESS AFTER HOURS

Chamber Members and Public Invited

Wabash Friends Church and



Day Care and Preschool



3563 S St. Rd. 13, Wabash

March 23, 2011

4:30 - 6:00 p.m.

**Check out this
great Wabash
County business!**

- ◆ Great Networking Opportunity
- ◆ Refreshments
- ◆ Tour the Family Center and learn about the Day Care Center
- ◆ No Charge

To make your reservation contact the Chamber at 260.563.1168,
Fax: 260.563.6920 or email info@wabashchamber.org

Reservations Requested

2010-2011 LUNCH BYTES SEMINAR SERIES

All Seminars are held from 12:00 - 1:00 p.m. in the Chamber office

Healthcare Reform, Confused? Let's Talk!

H.L. "Skip" Daughtry, CLU, LUTCF, Vice President, Beauchamp & McSpadden
Wednesday, August 18, 2010

Sponsor: The Hagerman Group

Get the most up-to-date information on the new healthcare reform bill. Learn what changes are coming.

Business Continuity Planning

Bill McAlpin, Health & Safety Marketing Director, American Red Cross of North Central IN
Thursday, September 9, 2010

Sponsor: Rebecca Kubacki for State Representative

Defining goals, identifying processes and procedures, project management, facility documentation and more are explained for business continuity in the event of a disaster. East attendee will receive a free "Guide to Business Continuity Planning" CD-ROM.

Free Money: Fact or Fiction?

Marilynn Fauth, Coordinator of the Paul Clark Nonprofit Resource Center
Thursday, November 11, 2010

Sponsor: First Farmers Bank & Trust

Learn to distinguish between fact and myth and identify legitimate resources for business and nonprofits.

Working with Photos and Graphics

Charlie Chapman, Ford Meter Box Co., Inc.
Thursday, January 13, 2011

Sponsor: Beacon Credit Union

Does working with GIMP, Photo Shop and other graphic programs boggle your mind? In this seminar, you'll learn how to edit and adjust photos, clipart, and more to fit your particular needs.

Social Media: What's it Worth to Your Business?

DeAnne Clifton, Beauchamp & McSpadden
Thursday, March 10, 2011

Sponsor: Visionary Web/Computers

This seminar discusses various social media (Facebook, LinkedIn, Twitter) and how to make this marketing tool work for your business.

The Art of Working with People

Lori Eltzroth, Beacon Credit Union
Thursday, May 12, 2011

Sponsor: Bickford Cottage

Rapport, charisma, assertiveness, conflict resolution and beyond...all characteristics that define one's style in working with others. In this session, work to enhance your interpersonal skills for more effective communication so that you can achieve better results with all kinds of people.

Please register me for the
"Lunch Bytes" Seminar Series.

Name(s): _____

Company: _____

Number Attending: _____

Sessions \$12 each - member rate
(\$24 non-member rate)
 Series \$60 - member rate - SAVE \$12
(\$120 non-member rate)

Please indicate which session(s) you wish to attend by circling the appropriate number(s):

1 2 3 4 5 6

Or register online —

www.wabashchamber.org

Payment is enclosed for: \$ _____
Check# _____

(payable to Wabash Co. Chamber of Commerce)

Bill me (Add \$1 invoicing fee)

Credit Card Information:

Visa AmExp
 Discover M/Card

Account# _____

Exp. Date: _____

Signature: _____

Return to:

Wabash County Chamber of Commerce
210 S. Wabash St.
Wabash, IN 46992
Tel. 260-563-1168
info@wabashchamber.org

The Lunch Bytes Seminar Series is made possible in part by the support of these

Gold Level Chamber Members

Beacon Credit Union

Bulldog Battery Corporation

First Farmers Bank & Trust

Ford Meter Box Company, Inc.

Visionary Web

First Merchants Bank

Dr. James Ford Historic Home

Pettit Printing, Inc.

Physicians Health Plan

Wells Fargo Bank

Miller's Merry Manor

Charley Creek Foundation

Mutual Bank

Duke Energy

Crossroads Bank

Aaron's Sales & Lease

2010-2011 Lunch Bytes SEMINAR SERIES

The Lunch Bytes Seminar Series is designed to be a cost-effective form of employee development. We provide lunch and the speakers which allow your employees to develop their skills.

The sessions are held on alternating months from September to May on the second Thursday of each month. Plus, this year an additional seminar the second Wednesday of August. The one hour sessions are presented at 12:00 noon.

All sessions are held at
Wabash County
Chamber of Commerce
210 South Wabash Street
(2nd floor of City Hall)
Wabash, Indiana
260.563.1168

info@wabashchamber.org
www.wabashchamber.org



This series was arranged through the efforts of the Chamber Seminar Committee, Chair Lori Eitzroth, Beacon Credit Union, and Kristi Lundquist, Lundquist Appraisals & Real Estate.



2010-2011
SEMINAR SERIES



PRESENTED BY
**Wabash County
Chamber of
Commerce**

also coming soon:

Late Nite Catechism

An *Afternoon*
with C.S. Lewis

MANCHESTER
SYMPHONY
ORCHESTRA

A Second Helping
The Church Basement Ladies Sequel

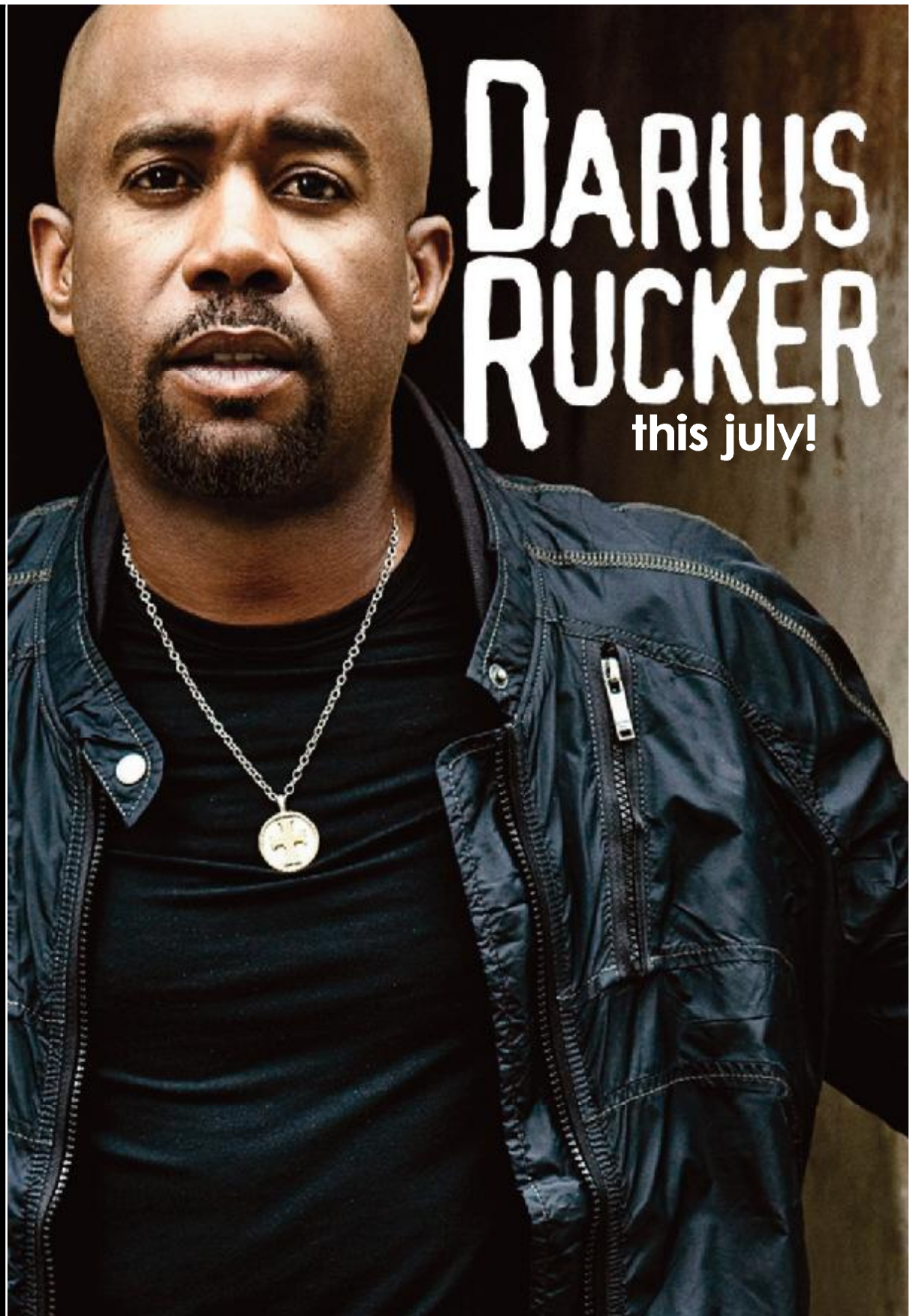
**BOB
KNIGHT**

The Osmond
Brothers

**aaron
lewis**
OF STAIN'D

Ronnie Milsap

**JON
REEP**



**DARIUS
RUCKER**
this july!



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