

Chamber News

January 2011



Kimberly Pinkerton, Editor

Beth Miller, Layout & Design



SADDLE UP FOR THE 2011 HOME & BUSINESS EXPO



Maximize your business exposure by participating in the Wabash County Chamber of Commerce 2011 Home & Business Expo. Join us at the impressive Honeywell Center in Wabash, IN, on March 5 and 6 for Vendor2Vendor, as well as Vendor2Customer networking. The improved layout and controlled traffic flow through all areas of this vast center will bring nearly 3000 visitors to your booth area.

Visitors to the Expo enter the northeast doors and travel through the expansive stage area, around the gallery and through the large central lobby, and continue on through the gymnasium. The gym stage is utilized for special presentations and entertainment, and we invite you to speak to us about a demonstration you may wish to offer our attendees.

Saturday night is host to a special VENDORS ONLY, fun-filled, networking event. Amid the ambience of the Honeywell Room, with heavy hors d'oeuvres and cash bar, each vendor is granted microphone time to showcase their business before the other vendors. This event is held immediately at the close of Saturday's regular show hours. Vendors are entered into a drawing for an opportunity to win a special prize package.

Show hours will be Saturday, March 5, 9 a.m. – 4 p.m., and Sunday, March 6, from 11 a.m. – 4 p.m. The 10' x 8' booths include 3' high side curtains, 8' high curtain backdrop, 8" x 22" sign with exhibitor's name, one 8' skirted table and 2 chairs, showcase publicity (exhibitors are urged to do additional advertising) and electrical hookups. Setup time will be on Friday, March 4 from 3 – 9 p.m. Tear down time will be Sunday, March 6, from 4 – 6 p.m.

Participation in the 2011 Expo is not limited to having a booth. You may also contribute by being a sponsor or donating a gift for our door prizes or raffle. The theme for this year is "Saddle Up for the 2011 Business Expo." We hope this theme will spark ideas for decorating, games and activities in the booths. [Click here to download vendor information and registrations forms.](#) Or register online at www.wabashchamber.org.

210 S. Wabash St., Wabash, IN 46992
Voice: 260.563.1168 FAX: 260.563.6920

Email: info@wabashchamber.org
URL: www.wabashchamber.org



HAVE A NEWSWORTHY ARTICLE OR EVENT YOU'D LIKE US TO PUBLISH?

Are you holding a special promotion, event or want to congratulate and recognize an employee? We are happy to share your news with the business community. The Chamber newsletter deadline for article submission is the 3rd Monday of the month prior to publication. Email your news and pictures to: info@wabashchamber.org or fax news to 260.563.6920.

Manchester College School of Pharmacy has received a Lilly Endowment Inc. Grant. We congratulate Manchester College on receiving a \$35 million grant to develop its previously announced School of Pharmacy in Fort Wayne, IN. This is the largest grant ever received by Manchester College and the largest grant awarded by Lilly Endowment in 2010. The grant will significantly assist with start-up costs, especially facility and laboratory needs, as well as curricular enhancements. It will enable a well-equipped, state-of-the-art Fort Wayne facility; a curriculum that educates skilled pharmacists with a commitment to be responsible members of their communities; an outstanding faculty to partner with a strong pharmacy and academic community in the region; and students, faculty and administrators who embrace the distinctive mission of Manchester College. The School of Pharmacy will be Manchester College's first doctoral program. For more informations visit www.manchester.edu/pharmacy.

Wabash Friends Counseling Center is holding a Leadership Luncheon Seminar on January 6, 2011. The Leadership Life Cycle will be presented by Scott Livingston, MBA, Executive Coach, Founder of IntegrateEI Inc., Indianapolis. Research has identified 9 cycles leaders go through. You will learn how each cycle emerges, what situations they emerge in, and what development might look like for each. To register to attend, email Scott Makin at scott@wabashfriends.org or register online at www.wabashfriendscounseling.com. The cost to attend is \$20.

Ivy Tech Community College is looking for an Interpersonal Communications teacher for Spring for a Wabash class on Mondays from 2:40 to 5:30. It requires a Master's Degree with relevant course work. For more information contact Pam Guthrie, 260-563-8828 or email pguthrie@ivytech.edu.

Bulldog Battery has announced a new electric battery, designed by Corporate President Norm Benjamin, is being produced in Wabash. The new Max-Power batteries are designed for all electric vehicle applications — golf carts, floor scrubbers, people movers, merchandise movers, scissor lifts, trolling motors, etc. They are currently being used by American Airlines in Dallas, a Macy's warehouse in Atlanta, coal mines in West Virginia and Kentucky, and local golf courses. The Max-Power is a low maintenance battery. It has three individual cells and they can be replaced one at a time. Ninety percent of the components in Max-Power batteries are made in Wabash at Bulldog's two facilities. Congratulations Bulldog Battery and Norm Benjamin.

The Pathfinder Foundation is now accepting Fund Requests for 2011 from other not-for-profit agencies and/or others with mental and physical disabilities not served by Pathfinder Services. All requests must be presented to the Board in writing by Friday, March 4, 2011, indicating the amount needed and use of the monies. Please note, you must be a 501 (c) (3) organization to receive funding. For a request for funds from The Pathfinder Foundation, please visit www.pathfinderservices.org, contact Jason Meyer at jmeyer@pathfinderservices.org or call the Pathfinder Services Huntington office at 260.356.0500.

Upcoming Honeywell Center Shows:

<i>BB King</i>	Tuesday, January 11	7:00 p.m.
Wabash Valley Music Association presents <i>Fiddler on the Roof</i>	Sunday, January 16	4:00 p.m.
<i>Michael Flatleys Lord of the Dance</i> Sponsored by Bippus State Bank	Friday, February 4	7:30 p.m.
Wabash Valley Music Association presents <i>Dance Kaleidoscope: The Elvis Project</i>	Friday, February 11	7:30 p.m.

CHAMBER ANNOUNCES RIBBON CUTTING FOR FAMILY LIFE CENTER AT WABASH FRIENDS CHURCH

The Wabash County Chamber of Commerce Board of Directors and Membership Committee announce a Ribbon Cutting for the new Family Life Center addition to the Wabash Friends Church. Alex Falder, Lead Pastor, said, “We are excited about the center because we will be able to help so many more youth and their families.” Kathy Jaderholm, Children’s Pastor, added, “That is the whole reason we built the Center. It wasn’t just for our kids; it was for kids in the community. Our Little Friends Day Care is now located in this new facility which is a beginning. We already have had a number of new families and children check out the Center. We want to support the parents, too, as they have a tough job of raising kids in today’s culture.”

The Ribbon Cutting will be held at 11:45 a.m., January 6, immediately preceding the January Leadership Luncheon. Mr. Scott Livingston, MBA, Executive Coach, Founder of IntegrateEI Inc, Indianapolis, will be speaking on ***Customizing Individual Development Across the Leadership Lifecycle***, from noon to 1pm at the new Family Life Center (3563 S. SR 13, Wabash, IN).

Livingston argues, “If it is true that leaders are made not born, then each of us need to seriously consider how to intentionally develop our leadership skills. The field of leadership development is undergoing a shift that focuses on the individual developmental needs of the leader as opposed to general leadership traits. In this session I will build on the historic work of Erik Erikson who divided life into eight distinct stages of development and apply this life-cycle development model to leadership. Workshop attendees will discover which leadership stage they are in and the specific leadership activities that will develop their leadership potential within that stage. I will give each attendee a chance to develop a personalized leadership development plan.

To register for the Leadership Luncheon, email Director Scott Makin at scott@wabashfriends.org, go to the website – www.wabashfriendscounseling.org, or call 260.563.8452. Market Street Grill will cater the luncheon.

“Scott is one of the most innovative and creative leaders I know,” said Makin. “We are very fortunate to have a speaker of his caliber and experience to visit Wabash. Those who attend will glean so much from him not only in his presentation, but in the informal time afterwards where leaders usually interact with the presenter one-on-one.”

Participants will be given a packet of other leadership resources including a book review of *Made to Stick: Why Some Ideas Survive and Others Die* by Dan and Chip Heath; an article from the Harvard BusinessReview on *Making Room for Reflection is a Strategic Imperative* and information about the MediaSauce website www.mediasauce.com. This innovative website offers ways businesses can tap into the social media and online audience. In addition, there will be a leadership resource table that will have the top 15 leadership books (available to purchase), a list of leadership websites, past leadership book reviews, past inspirational leadership quotes, and a bibliography of leadership and personal development books.

LABOR FORCE ESTIMATES FROM THE INDIANA DEPARTMENT OF WORKFORCE DEVELOPMENT

AREA	LABOR FORCE	EMPLOYED	UNEMPLOYED	RATE	Seasonally Adjusted RATE
U.S.					
November 2010	153,698,000	139,415,000	14,282,000	9.3	9.8
October 2010 (Revised)	153,652,000	139,749,000	13,903,000	9.0	9.6
November 2009 (Benchmark)	153,539,000	139,132,000	14,407,000	9.4	10.0
INDIANA					
November 2010	3,126,395	2,831,402	294,993	9.4	9.8
October 2010 (Revised)	3,120,859	2,832,834	288,025	9.2	9.9
November 2009 (Benchmark)	3,117,088	2,825,447	291,641	9.4	9.8
WABASH					
November 2010	16,477	14,888	1,589	9.6	
October 2010 (Revised)	16,526	14,987	1,539	9.3	
November 2009 (Benchmark)	16,285	14,476	1,809	11.1	

WELCOME NEW MEMBERS

Portraits by Kimberly, 42 West Canal Street, Wabash, 46992. Phone: 260-563-7828 Email: kimberly@kimberlyphotos.com URL: www.kimberlyphotos.com Contact: Kimberly Treska. Full service photography studio.

THANK YOU TO THE FOLLOWING MEMBERS WHO RENEWED THEIR MEMBERSHIP IN DECEMBER

Agro-Chem, Inc.	Halderman Farm Management Service	Plummer Law Office
American Cancer Society	Honeywell Foundation	Quality Electric, Inc.
Asian Buffet	Huntington Heating & Cooling, Inc.	Rea Logan & Co., Inc.
Associated Supply, Inc.	Indiana American Water Company	Staffing Resources, Inc.
Atlas Building Services, Inc.	Ivy Tech Community College	The Body Connection
B & I Agencies	John H. Stephens, RLS	The Learn More Center
Beauchamp & McSpadden	K & M Floor Covering	The Write Stuff
Bechtol Grocery Company, Inc.	Kroger Food Store	Wabash Alloys
Bowman's Candy	Martin Yale Industries, Inc.	Wabash County CVB
CB Richard Ellis Sturges, LLC	Robert Mattern, DDS	Wabash Instruments
CITGO	Mental Health America Wabash County	Wabash MPI/Carver, Inc.
Countryside Veterinary Hospital	Midwest Eye Consultants, PC	Wabash Realty, LLC
Denney Motor Sales, Inc.	Miller Furniture Company	Wabash Valley Abstract
Dr. James Ford Historic Home	Pathfinder Services, Inc.	Welding Service, Inc.
*First Merchants Bank	*Pettit Printing, Inc.	Xtreme Auto Accessories
Guenin Law Office	Phone Line, Inc.	Youth Service Bureau

*denotes Gold Member

2011 MEMBER2MEMBER DISCOUNT CARDS DISTRIBUTED

As part of their ongoing efforts to promote and support local business, the Wabash County Chamber of Commerce Membership Committee has announced the distribution of the 2011 Member2Member Discount Cards. The Member2Member Discount Card is produced free of charge and this year's card has 30 local businesses offering discounts to fellow Chamber members and their member employees. The cards are distributed to more than 7,000 employees of local Chamber member businesses.

The 2011 card was made possible through the support of **Physicians Health Plan of Northern Indiana**, who offers up to a 5% health insurance discount for Chamber members, based on the company's criteria.

Other local Chamber business members offering discounts through this card include **Great Wall Grand Buffet, Border Patrol Curbscaping, First Farmers Bank & Trust, Lori Overmyer Photography, GoodFellas Pizza, Daywalt Pharmacy, Aaron's Sales & Lease, The Crow's Nest Antique Mall, Wabash Gardens Restaurant, Rick's Auto, Burkhart Advertising, Frierhood Tire & Alignment, Four Seasons Photography, Aztecaz Mexican Grill, Walgreens, First Merchants Bank, Kirtlan Automotive, Modoc's Market, Dorais Chevrolet Buick GMC, Pizza King, Asian Buffet, Kelly's Ice Cream, Miller's Cool Running Canoe Rental, Portraits by Kimberly, Ugalde's Restaurant, Papa John's Pizza, Adventures In Advertising/Wabash Engraving, J & K's Mega Pet!, Kitchens Plus, and Citgo.**

The Wabash County Chamber of Commerce is a 501(c) 6 not-for-profit membership organization whose mission is to promote, retain, and assist in the growth of local businesses, as well as cultivate, encourage and promote the Wabash County community through collaboration with other community partners. To find out more about the Chamber, or to learn how your business may become a member, please visit our website at www.wabashchamber.org or call the office at 260.563.1168.



JANUARY BLUE RIBBON BUSINESS OF THE MONTH



INVESTMENT CENTER AT CROSSROADS BANK AND INSURANCE 1 SERVICES, INC.



Tony Pulley and Dave Vanderpool

Tony Pulley, President of Investment Center and Insurance 1 Services, and Dave Vanderpool, Vice President of Insurance 1, both hold a passion for two key business ingredients: integrity and the highest level of customer service.

Tony and Dave both bring many years of experience to their fields with impressive credentials. Tony has been in the securities business since 1985 and holds degrees in Accounting and Business Management, and is licensed in Life, Health, and Long-Term Care insurance. He is registered in general securities with Transamerica Financial Advisors, Inc., and is an Investment Advisor Representative with them, as well. He also holds the designations of Chartered Financial Consultant and Chartered Life Underwriter. Tony takes pride in using his knowledge of financial markets and tax-qualified plans, as well as his understanding of estate planning techniques and client needs and objectives to assist individuals in managing their financial assets. That experience helps his clients overcome the worries of planning for retirement, transferring estate assets, and establishing funds for education.

Tony says, "I gain great job satisfaction from helping others feel a level of financial well-being that they otherwise would not have had without assistance."

The Investment Center team also includes Office Manager Stephanie MacFarlane who ensures each client receives a warm welcome and complete customer attention. Dorothea "Dottie" Cole, a registered Investment Advisor Representative with Transamerica Financial Advisor Inc. and licensed as a Life & Health Insurance agent has been in working in the financial services sector since 1996, and is currently in the Columbia City office. Jarrod McKee is the newest member of the team, who is also a registered investment representative and licensed in insurance while working out of the Wabash office. The Investment Center has been a Chamber member since 1996.

Dave emphasizes that Insurance 1 Services (an affiliate of Crossroads Bank) is all about the people, not things. Having served 20 years as a medic in the Air Force Reserve, and then owning and operating a business in Warsaw, Dave comments, "Over 35 years as a business owner and consumer...I know what it is like sitting on the other side of the desk. I sincerely enjoy finding insurance solutions for business and individual clients that offer the coverage they need to protect their assets at a cost that fits their budget. I look forward to meeting new clients and old friends and helping them with their insurance needs." Insurance 1 has been a Chamber member since 2005.

Both businesses are located within Crossroads Bank at 1205 N. Cass St., Wabash. To contact the Investment Center, telephone 260.563.4619, ext 1478. To contact Insurance 1 Services, telephone 260.563.4000.



CHAMBER TO HONOR YORKS AT SALUTE TO AGRICULTURE BANQUET

On January 31, at 6:30 p.m., the Wabash County Chamber of Commerce will hold the inaugural Salute to Agriculture Banquet in the Wabash County REMC Touchstone Energy Center (Community Room.) In an effort to recognize the contributions of the agricultural sector to both the economy and way of life of Wabash County residents, the Wabash County Chamber of Commerce has established this event and the Farm Family of the Year Award to honor those who represent the best qualities of a local farm family. Rural Roann residents Mark and Chris York have been selected as the foundational recipients of this award, to be presented during the banquet. The Chamber encourages all area farmers and businesses to show their support of the York Family and the agriculture industry by joining us for this celebration.

Howard Halderman, Chamber Ag Committee Chair, will emcee the evening which will include a pork dinner catered by Scott Poole of Poole's Meat Market, followed by entertainment from Tom Turpin, Department of Entomology at Purdue University, who will present "The New Good Old Days." Mr. Turpin invites us to relive the days when outhouses, 'coon hunting, telephone party lines, and school consolidations were a way of life, while utilizing humor to inspire us as we face a new millennium of agriculture.

Following the entertainment, Chamber President Kimberly Pinkerton will present Mark and Chris York with the Farm Family of the Year Award, and attendees will enjoy a brief video highlighting York family operations.

"The York family's commitment to the agriculture industry is evident in their operations as well as their service in organizations such as Indiana Pork, Wabash County Farm Bureau, 4-H and other groups," said Chamber President Kimberly Pinkerton. "They have continued to educate others about modern livestock production and where the word's food begins. The Yorks work diligently to broaden support for ensuring a supply of protein rich food to food bank services. It is truly an honor for the Chamber to recognize their quality of operations and exceptional level of service in promoting the agriculture industry."



Chris and Mark York (left) receive congratulations from Ag Committee Chair Howard Halderman and Chamber President Kimberly Pinkerton.

The Farm Family of the Year Award was open for nomination from the public and selection was based upon farming practices and community involvement. Along with local honors, the York family will now be eligible for recommendation as the statewide Indiana Farm Family of the Year.

To make reservations for this event, call the Chamber office at 260.563.1168 or email to info@wabashchamber.org with the names of attendees. Cost is \$10/person and registrations will be accepted through January 24.

Many local businesses are supporting the York Family and this event. Dinner sponsor is **Wabash County REMC** and Media Sponsor is "**the paper**" of **Wabash county, inc.** Gold sponsors to-date are Indiana Pork Producers, **Ag Venture/McKillip Seeds, Halderman Farm Management, First Farmers Bank & Trust, North Central Coop,** and Louis Dreyfus Commodities. Silver sponsors to-date include **Wells Fargo Bank, Grain Systems, First Merchants Bank, and Farm Credit Services.** Bronze sponsors are Crop Fertility Systems, **Bippus State Bank,** Brodbeck Seeds, and Urbana Ag Pro.

The Chamber's Agriculture Committee members are Howard Halderman, Halderman Farm Management; Mike Rees, The Paper of Wabash County, Darin Hadley, Wells Fargo Bank; Rob Pearson, Wabash County REMC; Curt Campbell, Purdue Cooperative Extension Service; Ron Pettet, North Central Co-op; Toni Benysh, Halderman Farm Management; and Wabash County Chamber of Commerce staff.

MEMBERSHIP UPCOMING EVENTS



Plan to join other young professionals at the January mixer.

January 13, 2011
5:45 p.m.
Hoosier Salon
at Charley Creek Inn
Food — Fun — Wine Tasting

Meet and get to know other young professionals in a relaxed atmosphere while enjoying the art at the Hoosier Salon. This monthly networking event is open to all young professionals (and those young at heart).



LunchBytes Seminar
January 13, 2011
Chamber Conference Room
12:00 - 1:00 p.m.

Cost: \$12 members/\$24 nonmembers
Sponsored by Beacon Credit Union

Working with Photos and Graphics

Charlie Chapman, Advertising Manager for Ford Meter Box, will be talking about how to use photos, art and graphics in your business documents. Tips on adjusting photographs, placing graphics and how to think in layers while creating a document are among the topics. Adobe Photoshop, GIMP, and Word are among the programs reviewed. Bring your questions and we'll look for answers!

PUBLIC MEETINGS

Wabash County Plan Commission

Planning the Future of Wabash County Through Your Eyes

Monday, January 10 — 6:30 p.m. — Laketon Legion — Pleasant & Paw Paw Twp.
Tuesday, January 11 — 6:30 p.m. — Timbercrest Assembly Room — North Manchester, Chester Twp.
Tuesday, January 18 — 6:30 p.m. — Lagro Community Building — Lagro Twp.
Monday, January 24 — 6:30 p.m. — LaFontaine Community Building — Liberty & Waltz Twp.
Tuesday, January 24 — 6:30 p.m. — Court House Commissioners Meeting Room — Noble Twp
Questions — call Wabash County Plan Commission Office, 260-563-0661, ext. 267 or ext. 252

BUSINESS BEFORE HOURS



The next **Business Before Hours** will be February 9, 7:00 a.m., at the Honeywell Center, 275 W. Market St., Wabash. Business Sponsors are

- Investment Center at Crossroads Bank
- FAME Festival
- Servisoft EcoWater Softening Company
- Ford Meter Box Company
- St. Bernard School

The emcee will be **Teresa Galley, Wells Fargo Bank.**

To make reservations call the Chamber office at 260.563.1168, email info@wabashchamber.org or visit our web site at www.wabashchamber.org.

BUSINESS AFTER HOURS

Don't miss this great
networking opportunity!!



Wabash County YMCA
500 S Cass St. , Wabash

- ◆ Tours
- ◆ Refreshments January 27, 2011
- ◆ No Charge 4:30 - 6:30 p.m.

Reservations Requested

BOARD MEMBERS

2010-2011

Mark Sapusek, Chair
Visionary Web/Computers
Marilyn Custer-Mitchell, Chair Elect
Wabash County Hospital
Kristi Lundquist, Vice Chair
Lundquist Appraisals
Doug Mays, Treasurer
Thermafiber
Brian Campbell
Randall Miller & Associates
Rob Pearson, Past Chair
Wabash County REMC
Kimberly Pinkerton, President
Chamber of Commerce

Phil Brown
Alumitech
Larry Hoover
Quality Electric
Lindsay Culver
Midwest Eye Consultants
Matt Mize
Attorney
Deborah VanMeter
Huntington University
Lance Agness
Ford Meter Box Company
Kathy Jones
First Farmers Bank & Trust
Darin Hadley
Wells Fargo Bank
Rachel Cruz
Wabash County REMC
Brian Mallow
State Farm Insurance
Ellen Mock
Honweywell Foundation
Sandra Weaver
MSD Wabash County
Jim Widner
Mutual Bank
Bill Konyha
EDG Wabash County
Mayor Robert Vanlandingham
City of Wabash
Dan Hannaford
Town of North Manchester

Upcoming Events



January 11	7:15 a.m.	Expo Committee Meeting Chamber Conference Room
January 13	12:00 - 1:00 p.m.	Lunch Bytes Seminar Chamber Conference Room
January 13	11:30 a.m. - 1:00 p.m.	Board Meeting Chamber Conference Room
January 20	8:00 a.m.	Honor Student Luncheon Committee Chamber Conference Room
January 21	8:00 a.m.	Public Relations Committee Chamber Conference Room
January 25	7:15 a.m.	Expo Committee Meeting Chamber Conference Room
January 27	4:30 - 6:30 p.m.	Business After Hours Wabash County YMCA
January 31	6:30 p.m.	Salute to Agriculture REMC Community Room

GOLD MEMBERS

We thank and salute those member businesses who carry GOLD LEVEL status:

Beacon Credit Union
Pettit Printing, Inc.
Crossroads Bank
Charley Creek Foundation
Bulldog Battery
Wells Fargo Bank
Miller's Merry Manor
First Merchants Bank
Ford Meter Box Co., Inc.
First Farmers Bank & Trust
Physicians Health Plan of Northern Indiana, Inc.
Dr. James Ford Historic Home
Mutual Bank
Duke Energy
Visionary Web
Aaron's Sales & Lease



Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.



Wabash County Chamber of Commerce
presents



BUSINESS AFTER HOURS

Chamber Members and Public Invited

Wabash County YMCA



500 S. Cass St, Wabash



January 27, 2011

4:30 - 6:30 p.m.



**Check out this
great Wabash
County business!**

- ◆ Great Networking Opportunity
- ◆ Refreshments
- ◆ Tours
- ◆ No Charge

To make your reservation contact the Chamber at 260.563.1168,
Fax: 260.563.6920 or email info@wabashchamber.org

Reservations Requested

2010-2011 LUNCH BYTES SEMINAR SERIES

All Seminars are held from 12:00 - 1:00 p.m. in the Chamber office

Healthcare Reform, Confused? Let's Talk!

H.L. "Skip" Daughtry, CLU, LUTCF, Vice President, Beauchamp & McSpadden
Wednesday, August 18, 2010

Sponsor: The Hagerman Group

Get the most up-to-date information on the new healthcare reform bill. Learn what changes are coming.

Business Continuity Planning

Bill McAlpin, Health & Safety Marketing Director, American Red Cross of North Central IN
Thursday, September 9, 2010

Sponsor: Rebecca Kubacki for State Representative

Defining goals, identifying processes and procedures, project management, facility documentation and more are explained for business continuity in the event of a disaster. East attendee will receive a free "Guide to Business Continuity Planning" CD-ROM.

Free Money: Fact or Fiction?

Marilynn Fauth, Coordinator of the Paul Clark Nonprofit Resource Center
Thursday, November 11, 2010

Sponsor: First Farmers Bank & Trust

Learn to distinguish between fact and myth and identify legitimate resources for business and nonprofits.

Working with Photos and Graphics

Charlie Chapman, Ford Meter Box Co., Inc.
Thursday, January 13, 2011

Sponsor: Beacon Credit Union

Does working with GIMP, Photo Shop and other graphic programs boggle your mind? In this seminar, you'll learn how to edit and adjust photos, clipart, and more to fit your particular needs.

Social Media: What's it Worth to Your Business?

DeAnne Clifton, Beauchamp & McSpadden
Thursday, March 10, 2011

Sponsor: Visionary Web/Computers

This seminar discusses various social media (Facebook, LinkedIn, Twitter) and how to make this marketing tool work for your business.

The Art of Working with People

Lori Eltzroth, Beacon Credit Union
Thursday, May 12, 2011

Sponsor: Bickford Cottage

Rapport, charisma, assertiveness, conflict resolution and beyond...all characteristics that define one's style in working with others. In this session, work to enhance your interpersonal skills for more effective communication so that you can achieve better results with all kinds of people.

Please register me for the
"Lunch Bytes" Seminar Series.

Name(s): _____

Company: _____

Number Attending: _____

Sessions \$12 each - member rate
(\$24 non-member rate)
 Series \$60 - member rate - SAVE \$12
(\$120 non-member rate)

Please indicate which session(s) you wish to attend by circling the appropriate number(s):

1 2 3 4 5 6

Or register online —

www.wabashchamber.org

Payment is enclosed for: \$ _____
Check# _____

(payable to Wabash Co. Chamber of Commerce)

Bill me (Add \$1 invoicing fee)

Credit Card Information:

Visa AmExp
 Discover M/Card

Account# _____

Exp. Date: _____

Signature: _____

Return to:

Wabash County Chamber of Commerce
210 S. Wabash St.
Wabash, IN 46992
Tel. 260-563-1168
info@wabashchamber.org

The Lunch Bytes Seminar Series is made possible in part by the support of these

Gold Level Chamber Members

Beacon Credit Union

Bulldog Battery Corporation

First Farmers Bank & Trust

Ford Meter Box Company, Inc.

Visionary Web

First Merchants Bank

Dr. James Ford Historic Home

Pettit Printing, Inc.

Physicians Health Plan

Wells Fargo Bank

Miller's Merry Manor

Charley Creek Foundation

Mutual Bank

Duke Energy

Crossroads Bank

Aaron's Sales & Lease

2010-2011 Lunch Bytes SEMINAR SERIES

The Lunch Bytes Seminar Series is designed to be a cost-effective form of employee development. We provide lunch and the speakers which allow your employees to develop their skills.

The sessions are held on alternating months from September to May on the second Thursday of each month. Plus, this year an additional seminar the second Wednesday of August. The one hour sessions are presented at 12:00 noon.

All sessions are held at
Wabash County
Chamber of Commerce
210 South Wabash Street
(2nd floor of City Hall)
Wabash, Indiana
260.563.1168
info@wabashchamber.org
www.wabashchamber.org



This series was arranged through the efforts of the Chamber Seminar Committee, Chair Lori Eitzroth, Beacon Credit Union, and Kristi Lundquist, Lundquist Appraisals & Real Estate.



2010-2011 SEMINAR SERIES



PRESENTED BY
**Wabash County
Chamber of
Commerce**