

# Chamber News



February 2011

Kimberly Pinkerton, Editor

Beth Miller, Layout & Design



## SADDLE UP FOR THE 2011 HOME & BUSINESS EXPO

Plans are underway for the 2011 Home & Business Expo. This is an event you will not want to miss. March 5 & 6 will see the Honeywell Center full of booths, activities, and visitors. This year's Raffle promises to be better than ever. Tickets will go on sale February 11. Cost is \$1 each or 6 for \$5. Prizes include a Nintendo DSI, Casino Package, Jewelry, Mad Ants Box Tickets, and much more. Tickets may be purchased at the Chamber office or from any Board Member. To donate a prize for the Raffle or Door Prizes, contact Abby Hoy at [achoy@edgwc.com](mailto:achoy@edgwc.com).

Booth spaces and sponsorship opportunities are still available. Call the Chamber office now, 260-563-1168, to secure your spot and make plans to Saddle Up for the 2011 Home & Business Expo.

### Entertainment & Demonstrations Gym Stage

Saturday, March 5

- 9:30 Roping Demonstration
- 11:30 Bass & Bucks
- 1:30 Miami Nation of Indians -  
Twigh Twee Dancers
- 2:30 Wabash Shuri-Ryu Karate Academy

Sunday, March 6

- 11:30 Bass & Bucks
- 12:30 Miami Nation of Indians -  
Twigh Twee Dancers
- 1:30 OJ Neighbours 3rd Grade Choir
- 2:30 Wabash Shuri-Ryu Karate Academy

### SPONSORS

Alumitech  
Autumn Ridge Rehabilitation Center  
Crossroads Bank  
Wabash County Hospital  
Quality Electric  
First Merchants Bank

### MEDIA SPONSOR



210 S. Wabash St., Wabash, IN 46992  
Voice: 260.563.1168 FAX: 260.563.6920

Email: [info@wabashchamber.org](mailto:info@wabashchamber.org)  
URL: [www.wabashchamber.org](http://www.wabashchamber.org)



## HAVE A NEWSWORTHY ARTICLE OR EVENT YOU'D LIKE US TO PUBLISH?

Are you holding a special promotion, event or want to congratulate and recognize an employee? We are happy to share your news with the business community. The Chamber newsletter deadline for article submission is the 3rd Monday of the month prior to publication. Email your news and pictures to: [info@wabashchamber.org](mailto:info@wabashchamber.org) or fax news to 260.563.6920.

**Northwestern Mutual** led all large life insurer competitors with a score of 80 making them rated #1 in national customer satisfaction. They continue to maintain the best-possible insurance financial strength ratings with a stable outlook from the nation's four major rating agencies. Northwestern Mutual is also the industry leader in total individual life insurance, disability insurance and long-term care insurance dividends paid to participating policyowners. The company has paid life insurance dividends every year since 1872. Northwestern Mutual has been continuously represented in Wabash with full-time representatives since 1912. Current representatives servicing Wabash and surrounding communities are David L. Mann, CLU, CHFC, CFP, MSFS, Marlea J. Dale, and Jared D Mann. The Northwestern Mutual office is located at 11 South Wabash Street, Wabash, 260-563-6881.

**Manchester College's new School of Pharmacy** has received funds and pledges from the region totaling more than \$865,000. These funds and future grants will be used to create a state-of-the-art teaching and research facility and to attract extraordinary faculty to the new School of Pharmacy.

**Wabash Area Personnel Association** is offering a Safety and HR/Law Seminar on Thursday, February 24, 2011. The morning session is on Safety from 8 -11:30 a.m. INSafe, Department of Labor, Safety Consultant, Debbie Rauen will discuss NFPA 70E and ARC Flash: Electrical Safety Requirement for Employee Workplaces. The afternoon session is on HR Law from 1-4 p.m. Labor Attorney Tony Stites from the Fort Wayne office of Barrett & McNagny will discuss Updates in HR and Law 2010-11. Both sessions will be held at Wabash County REMC, 350 Wedcor Avenue. Choose to attend either or both sessions. Sessions are \$5 per person. For further information contact Penny Collins, Ford Meter Box, 260-569-3721, [pcollins@fordmeterbox.com](mailto:pcollins@fordmeterbox.com) or Rhonda Carr, Harvey Industris, 260-569-2594, [rcarr@harvey-industries.com](mailto:rcarr@harvey-industries.com). Registration should be sent by fax or email to Brooke Duecker, 260- 563-1158, [brooke.duecker@whitesrfs.org](mailto:brooke.duecker@whitesrfs.org), by February 11.

**Ivy Tech Community College** has announced the Pauline Barker Grant is available to residents of Wabash County who have a GED. Training is available at Ivy Tech in two different areas and both can end in a certification. The two areas covered by the grant are Certified Production Technician and Microsoft Office Specialist. There is funding for eight people in the Certified Product Technician program and for 10 in the Microsoft program. Individuals may also sign up and pay for the training themselves if desired. For more information contact Beth Slabach, 260-563-8828 ext. 319.

**Leadership Support Services, LLC** is offering a seminar on "Creative Strategies for Personal and Professional Success," presented by Jake Gamble and Greg Smith. The event will be held Thursday, February 24, 9 a.m. to 12 p.m. in the Wabash County Chamber of Commerce Conference Room. Registration begins at 8:30 a.m. and is \$35 per person. For more information or to secure registrations visit <http://creativesuccessstrategies.eventbrite.com> or call 765-661-4478.

**Manchester College** graduates continue to find their places in careers and jobs, despite wretched state and national unemployment rates. A survey of every May 2010 graduate indicates more than 91 percent already are employed, pursuing graduate study or engaged in full-time volunteer service. At least two-thirds are working and studying in Indiana, helping to stem the Hoosier brain drain, reports Elizabeth Bushnell, director of Career Services at Manchester College. Manchester offers an employment guarantee: a job or graduate school within six months of graduation or return for a full year, tuition-free. For more about Manchester College, its guarantees and graduates, visit [www.manchester.edu](http://www.manchester.edu).

NAPA Fort Wayne is pleased to announce Steve Kirtlan, **Kirtlan Automotive**, as the 2011 NAPAASE Technician of the Year for the Fort Wayne area. Steve currently owns two NAPA AutoCare Centers, one here in Wabash, and the other in Columbia City. Steve has owned his shop in Wabash since April of 1993 and purchased Whitley Tire & AutoCare, Columbia City, in 2009. Stop by Kirtlan Automotive, 750 S Cass, and congratulate Steve on his award and his professionalism.

**The Pathfinder Foundation** is now accepting Fund Requests for 2011. They will review all requests, but funds are available on a first-come, first-served, basis. The Foundation Board of Directors will consider all requests with emphasis on those requests that support the Pathfinder Services, Inc. clients and non-Pathfinder Services Inc. community residents with mental and physical disabilities. All requests must be presented to the Board in writing by Friday, March 4, 2011, indicating the amount needed and use of the monies. You must be a 501 (c) (3) organization to receive funding. For a request for funds form visit [www.pathfinderservices.org](http://www.pathfinderservices.org) or contact Jason Meyer at [jmeyer@pathfinderservices.org](mailto:jmeyer@pathfinderservices.org), or by phone, 260-356-0500.

**Wabash Friends Counseling** is offering “Overcoming Obstacles and Winning” on March 3 as the next session in their Leadership Luncheon Series. The cost is \$20 per person and includes lunch. To register email Scott Makin at [scott@wabashfriends.org](mailto:scott@wabashfriends.org). They are also offering a Marriage Retreat at Don Hall’s Guesthouse and Convention Center in Fort Wayne, February 11-13. The cost of this retreat is \$95 per couple. To register or for more information, visit [www.wabashfriendscounseling.com](http://www.wabashfriendscounseling.com) or email [rachel@wabashfriends.org](mailto:rachel@wabashfriends.org).

**The Honeywell House** will be offering two programs in February. Thursday, February 17, at 7:00 p.m., “Find Your Own Personal Style” will be presented by Marge Francis and Terri Francis Ahlfeld of the Francis Shoppe. On Tuesday, February 22, at 7:00 p.m., Ellen Mock and Emily Perkins will present “Hoagy and Cole,” an evening of favorite vocal music by Indiana composers, Hoagy Carmichael and Cole Porter. For more information on these programs call the Honeywell House at 260-563-2326.

**Upcoming Honeywell Center Programs:**

Wabash Valley Music Association presents <i>Dance Kaleidoscope: The Elvis Project</i>	Friday, February 11	7:30 p.m.
<i>Dinner &amp; Chamber Music Series</i> Sponsored by Wells Fargo Bank	Tuesday, February 15	6:00 p.m.
WWKI welcomes <i>Ronnie Milsap</i> Sponsored by yellowbook.360.beyondyellow	Friday, February 18	7:30 p.m.
<i>Purdue Varsity Glee Club</i> Sponsored by North Central Co-Op and CountryMark	Friday, February 25	7:30 p.m.

## INSURANCE DISCOUNT FOR CHAMBER MEMBERS

One of your Chamber benefits is Physician Health Plan’s Health Matters small employer health insurance discount. This year’s report shows that our participating members had an annual average savings of \$2,367.85! That is a huge savings and benefit to our members, as we all know every dollar counts in our running a business. The plan is available for employers with 2 to 50 employees eligible for health insurance coverage and offers up to a 5% discount. Check with your provider or call PHP at 1.800.982.6257 to learn more.



When you call for your insurance quote, take a minute to thank PHP for sponsoring the Member2Member Discount Card.

## LABOR FORCE ESTIMATES FROM THE INDIANA DEPARTMENT OF WORKFORCE DEVELOPMENT

AREA	LABOR FORCE	EMPLOYED	UNEMPLOYED	RATE	Seasonally Adjusted RATE
<b>U.S.</b>					
December 2010	153,156,000	139,159,000	13,997,000	9.1	9.4
November 2010 (Revised)	153,698,000	139,415,000	14,282,000	9.3	9.8
December 2009 (Benchmark)	152,693,000	137,953,000	14,740,000	9.7	9.9
<b>INDIANA</b>					
December 2010	3,111,772	2,827,319	284,453	9.1	9.5
November 2010 (Revised)	3,126,569	2,831,131	295,438	9.4	9.8
December 2009 (Benchmark)	3,080,410	2,782,030	298,380	9.7	9.7
<b>WABASH</b>					
December 2010	16,563	15,034	1,529	9.2	
November 2010 (Revised)	16,440	14,852	1,588	9.7	
December 2009 (Benchmark)	16,250	14,408	1,842	11.3	

## WELCOME NEW MEMBERS

**Harvey Hinkelmeyers**, 1605 North Cass Street, Wabash, 46992. Phone:      Email: [dhahn@harveyhinkelmeyers.com](mailto:dhahn@harveyhinkelmeyers.com)  
[harveyhinkelmeyers.com](http://harveyhinkelmeyers.com) URL: [www.harveyhinkelmeyers.com](http://www.harveyhinkelmeyers.com). Contact: Dennis and Diane Hahn.

**Norris Insurance**, 1 Main Street, PO Box 176, Somerset, 46984. Phone: (765)981-4944 FAX: (765)981-4116 Email: [dacox@norrisinsurance.com](mailto:dacox@norrisinsurance.com) URL: [www.norrisinsurance.com/offices/somerset.htm](http://www.norrisinsurance.com/offices/somerset.htm) Contact: Donna Cox. They are a full service independent agency with 15 locations. Somerset is the Wabash County location. They still provide that small town service that you have come to expect.

**Michael Kinder & Sons**, 5206 Decatur Road, Fort Wayne, 46808. Phone: (260)774-4359 Email: [tehlerding@kinderandsons.com](mailto:tehlerding@kinderandsons.com) URL: [www.kinderandsons.com](http://www.kinderandsons.com) Contact: Tim Ehlerding.

**Frontier Communications**, 661 Main St, Lafayette, 47902. Phone: (765)423-3288 Email: [david.sorg@fr.com](mailto:david.sorg@fr.com) URL: [www.frontier.com](http://www.frontier.com) Contact: David Sorg. Telephone, Long distance, Internet, Satellite TV, Residence & Business, Local Manager & Technicians


## THANK YOU TO THE FOLLOWING MEMBERS WHO RENEWED THEIR MEMBERSHIP IN JANUARY

Astro-Glyde Mobile DJ Service  
 B. Walter & Company, Inc.  
 Baker Insurance  
 Brainard Snow Removal  
 Brandt's Harley Davidson  
 Burkhart Advertising  
 Business Technology Group  
**\*Charley Creek Foundation**  
 Dorais Chevrolet-Buick-GMC  
 Gilbert, Naragon, Terrill & Co., Inc.  
 Gorman Center for Orthodontics  
 Grain Systems, Inc.  
 Grandstaff-Hentgen Funeral Service


Harvey Industries, Inc.  
 Hipsher Tool & Die  
 Houtman's Friendly Computer Service  
 Intrasect Technologies  
 Living Well in Wabash County COA  
 Manchester College  
 MRF Financial  
 NIPSCO  
 Wal-Mart  
 North Central Cooperative  
 Originalpromotions.com  
 Paperworks Industries, Inc.  
 Peabody Retirement Community

Ponderosa Steakhouse  
 Richvalley Lions Club  
 The Papers, Inc.  
 'the paper' of wabash county, inc.  
 Thermafiber, Inc.  
 Total Works Salon  
 United Tool Company  
 Wabash Appliance & Electronics  
 Wabash County Historical Museum  
 Wabash County Hospital  
 Wabash Electric  
 Wabash Plain Dealer  
 Wabash Poly Clean


\*denotes Gold Member



BUY CHAMBER GIFT CHECKS  
FOR ALL YOUR VALENTINES



YOU GET THE CREDIT ---  
THEY GET THE GIFT THEY WANT



WATCH FOR



**Harvey Hinklemeyers** PIZZA & MORE...

OPENING IN  
FEBRUARY



## JANUARY BLUE RIBBON BUSINESS OF THE MONTH



### THE BILTZ AGENCY

By Jarrod McKee, Membership Committee



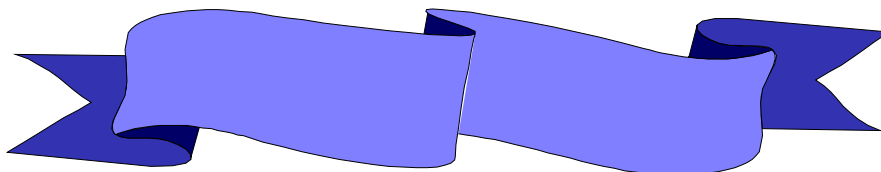
*Clarence, Carolyn and Michele Biltz*

The Biltz Agency has been awarded February's Business of the Month by the Wabash County Chamber of Commerce. Clarence Biltz and his daughter, Michele, have worked in their 110 South Wabash Street location since 1987. Clarence, a Wabash retired policeman liked the idea of being paid what you're worth when being self-employed. In the 1970's, Clarence began in the insurance business working out of his house at the dining room table. He decided to move his business out of his house and into a new location when he outgrew his space at home and tried to convince his wife, Carolyn, to turn the porch into an enclosed office. "She didn't like that idea," Clarence commented.

Now in the same location you could have found them 23 years ago, you can still find Clarence coming in throughout the week to work and check in with Michele. Michele joined her father in 1987 after attending Indiana University. It was important to her to come back to her roots set in Wabash and continue to build upon her family's agency of which she is very proud. The Biltz team stressed their love of the day-to-day business operations due to the new faces it brings. "The people make the business. If it was just about business, I wouldn't be here," Clarence added. This reoccurring theme is the backbone of Biltz Agency.

The Biltz agency's foundation of service continues to be their focus as they have a full line of insurance services to cover customer's needs. Clarence stressed though, "They are more than customers; they are friends." Customers can still remember when Clarence sat down at their dining room table to do business. "The customers are just as loyal to us as we are to them."

Michele and Clarence may be found at the Biltz Agency during business hours of Monday through Friday, 8:30 am to 5:00 p.m., or anytime by appointment. They have a full line agency and are the only licensed Bonding Agency in the county. They may be reached at (260) 563-1711.



## YORK FAMILY HONORED AT THE SALUTE TO AGRICULTURE BANQUET

Even though the weather forecast was glum, the Chamber hosted around 140 attendees to our first ever Salute to Agriculture Banquet honoring the Mark and Chris York family as our 2010 Farm Family of the Year. After a wonderfully catered smoked pork chop dinner by Poole's Meat Market and sponsored by **Wabash County REMC**, attendees enjoyed the humor of Purdue Entomologist Tom Turpin, Phd., as he spoke on the "New Good Ole' Days." Emcee Howard Halderman then introduced Chamber President Kimberly Pinkerton



*Emcee Howard Halderman get the evening started*



*Tom Turpin, Entomologist, Purdue University, entertained the crowd with humorous "bug" stories.*



*State Senator Jim Banks and Chamber President Kimberly Pinkerton present the Farm Family of the Year award to Mark and Chris York.*

Insurance Agency. Bronze contributors were Poet Biorefining, First Financial Bank, **Wabash County Farm Bureau**, **Bippus State Bank**, CFS, Urbana Ag Pro, Brodbeck Seeds, **Agro Chem**, and Troxel Equipment.

Many thanks go to committee members Howard Halderman, Chair; Darin Hadley, sponsorships; Ron Pettet, entertainment; Curt Campbell, setup, teardown and entertainment assist; Mark Sapusek, Board Chair; Mike Rees, media; Rachel Cruz, Membership Liaison; Toni Benysh, signs and awards; Steven Weir, Video Production; and Chamber Staff.

to begin the awards presentation which included a video highlighting the York family operations, and concluded with congratulatory remarks by Lieutenant Governor Becky Skillman, Senator Lugar, and US Congressman Mike Pence, and a presentation by State Senator Jim Banks. The Yorks were presented a desk-top plaque, a tremendous prize package which included seed (donated by **Ag Venture/McKillip Seed** and Beck's Hybrids) as well as several gallons of fuel by **North Central Coop**, miscellaneous gifts from the Purdue Cooperative Extension office and the Chamber, and a commemorative sign to be displayed on their farm.

This event was made possible by several sponsors, which included media sponsor "the paper" of **Wabash county, inc.**, Gold Sponsors Indiana Pork Producers, **North Central Coop**, Beck's Hybrids, **First Farmers Bank & Trust**, Louis Dreyfus, **Ag Venture/McKillip Seed Co.**, and **Halderman Farm Management Services**. Silver sponsors included **Beacon Credit Union**, **Ivy Tech**, **First Merchants Bank**, **Grain Systems**, **Crossroads Bank**, **Farm Credit Services**, **Wells Fargo Bank**, and Walther



*Darin Hadley, Wells Fargo Bank, presents additional gifts to the Yorks.*

## **SPECIAL PRESENTATION AT BUSINESS BEFORE HOURS** **Ford Meter Box Co., Inc. Celebrating 100 Years in Wabash**

The Public Relations Committee invites you to join us for February's premier networking event featuring Business Before Hours sponsors Investment Center at Crossroads Bank, FAME Festival, Servisoft EcoWater Softening Company, Ford Meter Box, Co., Inc. and St. Bernard School. On Wednesday, February 9, at the Honeywell Center, we will enjoy a full breakfast buffet of Chef Harry's great cuisine beginning at 7 a.m., as well as visiting sponsor displays and meeting old and new friends alike. Emcee Teresa Galley (Wells Fargo) will then guide us through the morning's events, which begins with a special presentation by Charlie Chapman sharing the story of Ford Meter Box Co., Inc.'s 100 years in the city of Wabash. The Chamber will honor Ford with a special award in recognition of their longevity in this community. After each of the sponsors share their story, we will have some fun with door prize giveaways. We encourage table hopping, the sharing of business cards, and lots of fun exchanges during this Chamber networking breakfast.

Cost for this event is \$7 for Chamber members, \$10 nonmembers. Reservations are required by February 7 and may be made online at [www.wabashchamber.org](http://www.wabashchamber.org), or emailing [info@wabashchamber.org](mailto:info@wabashchamber.org).

Public Relations committee members include Kathy Jones, Chair; Deni Yagi, Beth Driscoll, Amanda Pinkerton, Kristi Lundquist, Lindsay Culver, Janine Luchenbill, Whitney Myers, and Chamber staff.



### **FROM THE LIBRARY** by Ware W. Wimberly III, Director



Are you looking for some fun or leisure activities to do this year after a work day? With 2011 here, the library is working on programming for this year. Here are some of the programs or activities in 2011 that one might be interested in.

*Crafty Book Club* – This is a fun program where one can create various crafts utilizing craft resources the library has. The program is lead and instructed by Candie Cooper. Crafty Book Club programs are once every month. It is in the evening and usually starts at 6:15,

*Computer Classes* – In March and April the library will have computer classes led by David Fisher from the Learn More Center. These will be on Friday mornings from 10 a.m. to noon.

*Spring Book Discussion* – The library will be having its Spring Book Discussion series starting in March and continuing through May. Erin Sapusek (Northfield High School) will be leading the Spring Book Discussion series. The first book discussed will be The Stand by Stephen King. The discussions are one evening during the month at the library.

The library is hoping to organize one more adult program in 2011.

If you want more information, please e-mail the library at [general@wabash.lib.in.us](mailto:general@wabash.lib.in.us) or call (260) 563-2972. More information will be on the library's web site at [www.wabash.lib.in.us](http://www.wabash.lib.in.us).

Here are three fairly recent books added to our collection that might be of interest to you:

Gostick, Adrian and Chester Elton. The Orange Revolution: How One Great Team Can Transform an Entire Organization. New York: Free Press, 2010

Hawk, Tony. How Did I Get Here: The Ascent of An Unlikely CEO. Hoboken, NJ: John Wiley & Sons, Inc., 2010.

Murray, Alan. The Wall Street Journal Essential Guide to Management: Lasting Lessons from the Best Minds of our Time. New York: Harper Business, 2010

As always, if I or the Wabash Carnegie Public Library can be of assistance, please let me know!

Ribbon Cutting and Leadership Luncheon at Wabash Friends Family Center



Business After Hours at Wabash County YMCA



## MEMBERSHIP UPCOMING EVENTS



Join the Young Professionals Network of Wabash County at the Honeywell Center Skating Rink on February 10th from 5:30 to 7:30 pm for a great networking event. Free skating plus skate rental, free snacks and a cash bar make for the perfect setting to meet some new, local young professionals while having a great time. Not into skating? Don't worry you can still come and enjoy the refreshments (and watching other people make fools of themselves...which is always fun!). You don't want to miss this fun evening! Special thanks to the Honeywell Center for sponsoring this event.

## Chamber to Host State of the City/County Address

On Thursday, February 17, the Chamber will host Mayor Robert Vanlandingham and County Commissioner Brian Hauptert, at the State of the City/County Luncheon. This event will be held at the Honeywell Center from 11:30 a.m. until 1 p.m.

Government Affairs Chair Jim Widner (Mutual Bank) will emcee the event which will begin with lunch, then the County update by Commissioner Hauptert, and follow with the State of the City by Mayor Vanlandingham. Attendees may expect to hear what projects are being propelled by your government officials, and an outlook of future goals. There will be adequate time for questions from the audience, as well.

Please plan to attend this informative update. Reservations may be made through the Chamber office, [info@wabashchamber.org](mailto:info@wabashchamber.org), or 260.563.1168. Luncheon cost is \$16 for Chamber members, and \$21 non-members or table sponsorships for eight are available for \$250 and include (8) lunches, publicity and signage. Reservation deadline is February 11.

## BUSINESS BEFORE HOURS



The next **Business Before Hours** will be February 9, 7:00 a.m., at the Honeywell Center, 275 W. Market St., Wabash. Business Sponsors are

- Investment Center at Crossroads Bank
- FAME Festival
- Servisoft EcoWater Softening Company
- Ford Meter Box Company
- St. Bernard School

The emcee will be **Teresa Galley, Wells Fargo Bank.**

To make reservations call the Chamber office at 260.563.1168, email [info@wabashchamber.org](mailto:info@wabashchamber.org) or visit our web site at [www.wabashchamber.org](http://www.wabashchamber.org).

## BUSINESS AFTER HOURS

Don't miss this great  
networking opportunity!!

March 23, 2011  
4:30 - 6:00 p.m.

**Wabash Friends  
Counseling Center**  
3563 S St. Rd. 13 , Wabash

- ◆ Tours
- ◆ Refreshments
- ◆ No Charge

**Reservations Requested**

## BOARD MEMBERS

2010-2011

Mark Sapusek, Chair  
Visionary Web/Computers  
Marilyn Custer-Mitchell, Chair Elect  
Wabash County Hospital  
Kristi Lundquist, Vice Chair  
Lundquist Appraisals  
Doug Mays, Treasurer  
Thermafiber  
Brian Campbell  
Randall Miller & Associates  
Rob Pearson, Past Chair  
Wabash County REMC  
Kimberly Pinkerton, President  
Chamber of Commerce

Phil Brown  
Alumitech  
Larry Hoover  
Quality Electric  
Lindsay Culver  
Midwest Eye Consultants  
Matt Mize  
Attorney  
Deborah VanMeter  
Huntington University  
Lance Agness  
Ford Meter Box Company  
Kathy Jones  
First Farmers Bank & Trust  
Darin Hadley  
Wells Fargo Bank  
Rachel Cruz  
Wabash County REMC  
Brian Mallow  
State Farm Insurance  
Ellen Mock  
Honweywell Foundation  
Sandra Weaver  
MSD Wabash County  
Jim Widner  
Mutual Bank  
Bill Konyha  
EDG Wabash County  
Mayor Robert Vanlandingham  
City of Wabash  
Dan Hannaford  
Town of North Manchester

## Upcoming Events



February 7	4:00 p.m.	Leadership Committee Meeting Chamber Conference Room
February 8	7:15 a.m.	Expo Committee Meeting Chamber Conference Room
February 9	7:00 a.m.	Business Before Hours Honeywell Center
February 10	5:30 p.m.	Young Professionals Network Mixer Honeywell Skating Rink
February 11	11:30 a.m.	Board Meeting Chamber Conference Room
February 17	11:30 a.m.	State of the City/County Honeywell Center
February 18	8:00 a.m.	Public Relations Committee Chamber Conference Room
February 23	7:30 a.m.	Membership Committee Chamber Conference Room
February 23	8:30 a.m.	Small Business Committee Chamber Conference Room

# GOLD MEMBERS

We thank and salute those member businesses who carry GOLD LEVEL status:

**Beacon Credit Union**  
**Pettit Printing, Inc.**  
**Crossroads Bank**  
**Charley Creek Foundation**  
**Bulldog Battery**  
**Wells Fargo Bank**  
**Miller's Merry Manor**  
**First Merchants Bank**  
**Ford Meter Box Co., Inc.**  
**First Farmers Bank & Trust**  
**Physicians Health Plan of Northern Indiana, Inc.**  
**Mutual Bank**  
**Duke Energy**  
**Visionary Web**  
**Aaron's Sales & Lease**



Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.



YOU ARE  
CORDIALLY  
INVITED TO ATTEND



# B B H BUSINESS BEFORE HOURS

### Exhibits Provided by Business Sponsors:

**100 YEARS IN WABASH  
SPECIAL PRESENTATION BY  
FORD METER BOX COMPANY, INC.**  
Investment Center at Crossroads Bank  
FAME Festival  
Servisoft Eco Water Softening Company  
St. Bernard School

**Emcee:** Teresa Galley, Wells Fargo Bank

**WEDNESDAY, FEBRUARY 9, 2011 —7:00 a.m. - 8:30 a.m.**

**HONEYWELL CENTER — 275 W. MARKET ST.**

### WHY ATTEND —

- Great Networking Opportunity
- Exchange Business Cards
- Welcome New Chamber Members
- Make New Business Contacts.

**BREAKFAST - \$7.00 members/\$10.00 non-members.** Remember to use your ChamberBucks. **PAYMENT IS REQUIRED WITH RESERVATION.** *MAKE RESERVATIONS ONLINE!* Simply go to [www.wabashchamber.org](http://www.wabashchamber.org) and click on the link to Business Before Hours.

Please RSVP by **February 4, 2011**. Cancellations must be made by noon the day before, otherwise you will be invoiced.

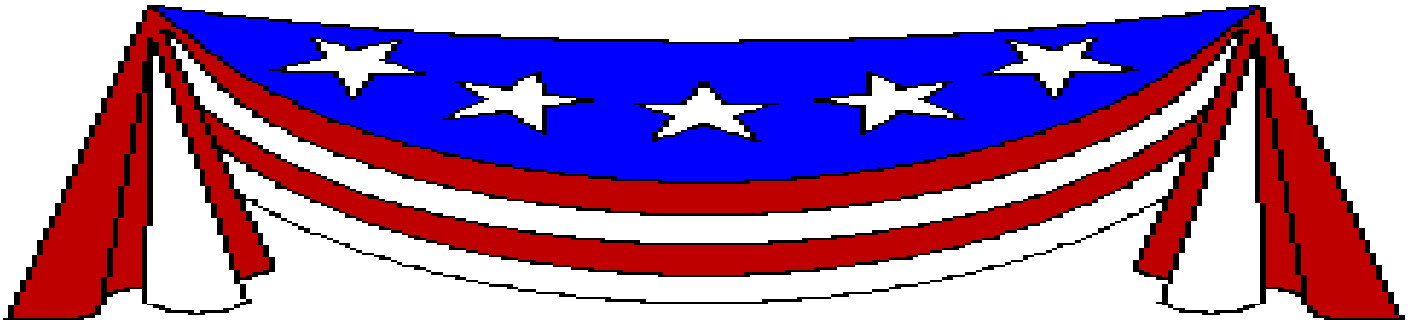
Sponsored in part by the Honeywell Center.  
(Please detach and return bottom portion with payment)

## RESERVATIONS ARE REQUIRED! February Business Before Hours

Company: \_\_\_\_\_  
Attendees: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Payment Enclosed** [ ] Check \$ \_\_\_\_\_ [ ] Cash \$ \_\_\_\_\_ [ ] ChamberBucks \$ \_\_\_\_\_

**Return to:** Wabash County Chamber of Commerce      Phone: 260-563-1168  
210 S. Wabash St. Wabash, IN 46992      Fax: 260-563-6920  
Email: [info@wabashchamber.org](mailto:info@wabashchamber.org)



Wabash County Chamber of Commerce  
is hosting a

# State of the City & County Address

presented by

## Mayor Robert Vanlandingham

and

## County Commissioner Brian Haupert

February 17, 2011  
Honeywell Center

275 W. Market Street  
Wabash, Indiana 46992



Time: 11:30 a.m. - 1:00 p.m.

Cost (includes lunch): \$16 Chamber Member — \$21 Non-member

## Table Sponsorships Available

# \$250

includes 8 reservations, signage, and listing in all pre & post event publicity

### ADVANCE RESERVATIONS ARE REQUIRED

(Please detach and return bottom portion by February 11, 2011)

#### State of the City/County Reservation Form

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ ZIP \_\_\_\_\_

Attendees: \_\_\_\_\_

Payment is enclosed for \$ \_\_\_\_\_ Table Sponsor \_\_\_\_\_ Check (made to WACC) \_\_\_\_\_

Please charge: Visa ' \_\_\_\_\_ M/C ' \_\_\_\_\_ AmExp ' \_\_\_\_\_ Discover ' \_\_\_\_\_

Acct. No. \_\_\_\_\_ Expiration Date \_\_\_\_\_ Security Code # \_\_\_\_\_

Signature \_\_\_\_\_

**Return to:** Wabash County Chamber of Commerce  
210 S. Wabash St., Wabash, IN 46992

Phone: 260-563-1168

[info@wabashchamber.org](mailto:info@wabashchamber.org)  
Fax: 260-563-6920