



MEMBER CONNECTION

June
2007

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CHAMBER ANNOUNCES GOLF OUTING

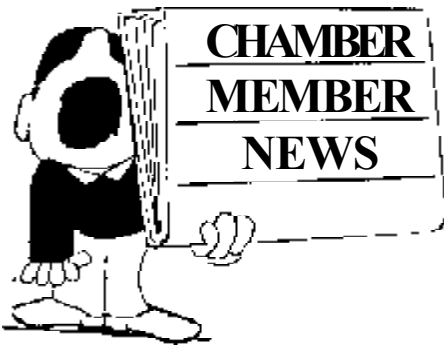
The Wabash County Chamber of Commerce WACCY Golf Chair, Brian Campbell, announces that the Eleventh Annual WACC-Y (Wabash County Chamber Yearly) Golf Outing will be held Wednesday, June 6, (rain date June 13) at the Honeywell Golf Course. Registration will begin at 12 noon with a box lunch provided. Lunch has been sponsored by **First Merchants Bank, Douglas Lehman, Attorney at Law, WPI U.S. Cellular, and NIPSCO**. A Single-Hole Putting Challenge, included in the registration fee, will be available to golfers at "the turn." Golf will begin with a shotgun start at 1:00 p.m. for the Best Ball Scramble. As golfers complete their play, they will be treated to a picnic supper. Golfers are welcome to meet guests for dinner. Simply register guests with your golf team. Drink Carts/Stations sponsored by **FirstFed Financial and Randall Miller & Associates** will be available during the scramble. Door prizes will be available throughout the day as well. An awards ceremony will follow the picnic. The cost for individual golfers is \$80 or \$320 for a team of four. A traveling team trophy is awarded to the winning team plus individual prizes for 1st, 2nd, 3rd and the last place team. In addition, special prizes will be awarded to the Longest Drive, Longest Putt, Closest to the Pin, Closest 2nd Shot, and Closest to the Line games on special holes. A skins game will also be played. Teams will be able to ask **Honeywell Pro Tony Loudon** to make their tee shot on a selected hole. Special features such as mulligans and a "throw" will be sold at registration.

Businesses wishing to sponsor a hole are encouraged to display or market themselves on the hole they sponsor. Hole sponsor fees are \$100. Hole sponsors to-date include: **Wabash Liquors, Re-elect Mayor VanLandingham, First Merchants Bank, Thermafiber, Inc., Ford Meter Box Co., Inc., Gilbert, Naragon, Terrill & Co., Inc., Brandt's Harley Davidson, Wabash County Hospital, Charley Creek Foundation, Dr. James Ford Historic Home, Staffing Resources, Edward Jones and Company, McCallen for Mayor, Beacon Credit Union, Manpower, Indiana-American Water, Allen Insurance, Wells Fargo Bank, and Wabash Plain Dealer.**

Special thanks to the following business who donated prizes for the WACCY Golf Outing.

Beauchamp & McSpadden
Allied Insurance
Agro Chem
Modoc's Market
OriginalPromotions.com
YMCA
Friermood Tire & Alignment
Milliner Printing
City of Wabash
United Fund
Edward Jones and Company
Lee Company
Manpower
Wells Fargo Bank
American Red Cross
Great Wall
Metal Source, LLC
Stanley Steemer
Miller Furniture Company
K & R Office Supply
Poole Foods
Kirtlan Automotive
Wabash Co. Historical Museum
Reynold's Oil
Tony Loudon
Altivity Packaging
Etna Acres Golf Course

Continued on page 3



Please route this newsletter to the other staff in your business to keep them up-to-date on services, functions and programs available to all employees of our member companies!

HAVE YOU HAD CHANGES OR IMPROVEMENTS IN YOUR BUSINESS? HAVE YOU RECEIVED AN AWARD, REACHED A MILESTONE, OR COMPLETED ADDITIONAL TRAINING? WE WANT TO KNOW. SHARE THESE THINGS WITH YOUR CHAMBER PARTNERS. THEY TOO ENJOY HEARING. CALL, FAX, E-MAIL, OR MAIL NOTES TO THE CHAMBER OFFICE.

Physicians Health Plan of Northern Indiana is pleased to announce that **Connie Racette** has joined its staff as an Account Manager. Connie has 25 years of experience in the insurance business. Physicians Health Plan of Northern Indiana, Inc. (PHP), is a local managed-care organization offering fully insured HMO, POS, and high-deductible health plans compatible with HSAs, along with self-funded third-party administrative services, HRA and FSA options exclusively to Northern Indiana Businesses. **Physicians Health Plan of Northern Indiana, Inc., 8101 W. Jefferson Blvd., 46804. (260) 432-6690, (800) 982-6257, TDD (260) 459-2600, Fax (260) 432-0493.**

State Representative Bill Ruppel will hold his 15th Annual RAMBLIN' SCRAMBLIN' golf Outing & Hog Roast on June 27, 2007, at the Honeywell Golf Course. Registration begins at 10 a.m., lunch at 11:30 and 1:00 p.m. shotgun start, followed by a hog roast. For more information, telephone Miriam Ruppel at 260.982.7981.

Manchester College will host the Ultimate Scrapbooking Retreat the weekend of June 8-10. Participants have the option of commuting or staying in a residence hall for the event, which is sponsored by the College Conference Services. Scrapbookers will find five optional classes with expert advise and demonstrations by Sue Hooley of Creative Memories and Mary Ellen Scheiber of StampinUP!. Fee is \$99/weekend, including room, meals and materials. Commuters pay only \$59. Registration is from 2 to 7 p.m. on Friday, June 8. The retreat ends at 3 p.m. on Sunday, June 10. Contests, games, prizes and giveaways are planned for the entire weekend. For reservations, call 877.624.8378 or 260.982.5246 or email: meet@manchester.edu.

Wabash Friends Counseling will be hosting the Video Workshop "Enemies and Idiots: How to Deal with Toxic People" on Thursday, June 7, from Noon to 1p.m. Fee is \$15 and includes lunch and a leadership resource packet. Email scott@wabashfriends.org or telephone 260.563.8452 to make your reservations.

Physicians Health Plan of Northern Indiana, Inc., (PHP) concluded its 2006-07 Scholarship Program by honoring the following students: Areej Sami of Fort Wayne placed first and receives a one-time scholarship of \$3,000. Areej will graduate from Canterbury High School and plans to attend the University of Michigan, where her major will be biology – pre-med. Placing second in the program was Megan Koepke of Fort Wayne, who receives a one-time scholarship of \$2,000. Megan will graduate from Homestead High School and plans to pursue a nursing degree at Capital University in Columbus, Ohio. Michelle Haney of Shipshewana placed third in the program, receiving a one-time scholarship of \$1,000. Michelle will graduate from Westview High School and plans to major in biology – pre-med at DePauw University. **This was the nineteenth year that PHP has provided scholarship opportunities to high school seniors who are pursuing a career in a health-related field.**

First Farmers Bank & Trust would like to announce plans to open a branch location in Huntington in July. **Mark Wolf**, Senior Vice President and **Doug Wilcox**, Senior Commercial Loan Ovvcicer, will manage this location. Both Mark and Doug are former employees of MarkleBank and will be responsible for loan production growth in the Wabash and Huntington County Areas.

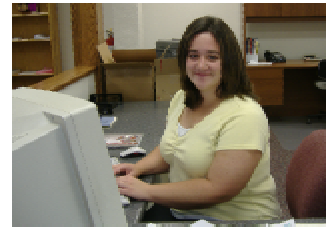
Golf Outing continued from page 1

Other sponsorships available include Scoreboard Sponsors, Dinner Sponsor and the exclusive Golf Cart Sponsor. Current Scoreboard Sponsors include **Duke Energy, Wabash Realty, Mutual Federal Savings Bank and Economic Development Group of Wabash County.** To secure a sponsorship or to register for this event visit www.wabashchamber.org, email info@wabashchamber.org, or mail forms to Wabash County Chamber of Commerce, 210 S. Wabash St., Wabash, IN 46992. WACCY Golf Committee members include Mr. Campbell, Stacy Erickson (Wells Fargo Bank), Skip Daughtry (Beauchamp & McSpadden), Tony Loudon (Honeywell Golf Course) and Lynn Yohe (Yohe Realty, Inc.)

WABASH CITY PURPLE DAY FOR RELAY FOR LIFE

During the June 13 Business Before Hours, Wabash City Mayor Robert Vanlandingham will issue a proclamation that Friday, June 15 will be "Purple Day" in Wabash in honor of Relay for Life. There will be purple ribbons around the trees downtown and at First Federal Savings Bank, the employees will pay \$5.00 for the privilege of wearing jeans during their "Denim Days" to support the cause, as well. Please show your support by spreading the "purple" on June 15.

WELCOME MELISSA



There is a new face and voice at the Wabash County Chamber of Commerce. Melissa Heffner, Senior at Manchester College, will be spending her summer with the Chamber as an intern. Melissa is majoring in Math and Math Education with a Business minor. She will be assisting us with events to make the most of networking opportunities and working on several projects for the office. So when you call or stop by the Chamber office make sure you give Melissa a warm welcome.

BUSINESS BEFORE HOURS

The next Business Before Hours will be June 13, 7:00 a.m. at the Honeywell Center.



Business Sponsors are First Federal Savings Bank, Francis Shoppe, Uptown Style and American Cancer Society. The emcee will be Beverly Ferry, Wabash County Council on Aging. To make reservations call the Chamber at 260.563.1168, email beth@wabashchamber.org or visit our web site at www.wabashchamber.org.

Welcome New Members

Lori Overmyer Photography, 135 W SR 124, Wabash, IN 46992. Phone: 260.568.6531 Email: lori.overmyer@yahoo.com Contact: Lori Overmyer. Photography - seniors, weddings, events, landscapes; or location photography.

Wabash Valley Restoration, Inc., 1213 Helms Dr, Wabash, IN 46992. Phone: 260.906-6690 FAX: 260.563.7364 Email: kentshort@verizon.net Contact: Kent Short. Exterior Building Maintenance - cleaning, sealants, tuck pointing, coating, roofing.

E. Jake Gamble, M.S.M., PO Box 213, Somerset, IN 46984 Phone: 775.521.9142 FAX: 775.261.8459 Email: eegamble@prodigy.net URL: www.jakegamble.com Contact: Jake Gamble as a presenter at your next motivational event. Presentation Expertise: Leadership, Organizational Change, Empowerment and Employee Engagement, Communication, Personal Excellence, Motivation and Inspiration.

Thorne Insurance Agency, Inc., 57 W. Canal St., Wabash, IN 46992. Phone: 260.563.2000 FAX: 260.563-3399 Email: thorneinsurance@yahoo.com Contact: David Callahan for information on Auto, Home, Farm, Life, and Health insurance needs.

Advancing Hoosier Women in Business – NCI - Wabash County CORRECTED INFORMATION



On June 26, Lt. Governor Becky Skillman will honor rural women in business and offer information about resources available to assist them. In addition to the opening by the Lt. Governor, attendees will be treated to keynote speaker **Sharon Rivenbark**, founder and owner of *For Bare Feet Originals*. The Honeywell Center will be the location of this event which will run from 10 a.m. until 2 p.m. In addition to hearing the story of **successful women entrepreneurs**, and providing an opportunity to learn about **overcoming challenges to being a successful “woman in business,”** this regional conference will provide resource information on topics such as **funding options, government contracts, entrepreneurial workshops/training, workforce issues/resources, grants, and more.** There will be plenty of opportunity for questions and discussion. Sponsored by the Indiana Office of Community and Rural Affairs and the Indiana Small Business Development Center in cooperation with the Wabash County Chamber of Commerce and the Wabash County Convention and Visitor’s Bureau, the fee for the event is \$20 and includes lunch. Register by **June 5th** on OCRA’s Web site, www.ocra.IN.gov/conferences.shtml. For additional information contact: Andrew Fennig, afennig@ocra.IN.gov or voice:317-232-8776

10:00-10:15 Welcome & Introductions

Kim Pinkerton

President Wabash Chamber of Commerce

Mary Giangiordano

Regional Director NCI SBDC

David Terrell

Executive Director Office of Community and Rural Affairs

10:15-10:35 **Lt. Governor Becky Skillman**

10:40-11:35 **Panel of Successful Women Entrepreneurs**

10:40-10:55 Christina Sapusek, President/Owner Visionary Web Design

10:55-11:10 Karen Fawcett, Owner, Main View Inn & “The Frog”

11:10-11:25 Brenda Coffman, Owner, Blondie’s Cookies

11:25-11:35 Questions for Panelists

11:45-12:30 Lunch

12:00-12:30 **Sharon Rivenbark, Founder and Owner of For Bare Feet Originals**

12:45-1:55 **Panel of Business Resources**

12:45-12:55 Mary Giangiordano, Regional Director NCI SBDC

12:55-1:05 Kim Pinkerton, President Chamber of Commerce

1:05-1:15 Mary Kaczka, Partners in Contracting (PICC)

1:15-1:25 Stacy Erickson, President Wells Fargo Bank

1:25-1:35 Holly Kendall, Executive Director Wabash Marketplace

1:35-1:45 Sherry McLauchlan, Indiana Dept. of Workforce Development

1:45-1:55 Questions for Panelists

1:55-2:00 **Closing Comments**

MEMBER BENEFIT HIGHLIGHT – BUSINESS REFERRALS

Your Chamber is a voluntary partnership of business and professional people working together to build a healthy economy and to improve the quality of life in Wabash County. You, as members, are the biggest asset that contributes to that quality of life. We are pleased to refer our members to newcomers, existing citizens/businesses and others who may need your services. Our database allows us to immediately process a caller's information, and send them a list of Chamber Members who provide the needed product/service, as well as send the referred members a notice letting them know they have been referred. One recent example is a CEO who was looking for temporary living quarters while exploring Wabash County housing options for moving his family here. What a great reflection on our community when so many of you step forward to welcome and assist them in finding the right product for their needs.

Are you using Chamber members for your needs? Check out the Chamber website's (www.wabashchamber.org) Membership Directory to look by classification or name for a business to serve YOU! Or take advantage of the savings offered by the following merchants who participated FREE in our Member-to-Member Discount Card: **Kirtlan Automotive, Goodfellas Pizza, First Merchants Bank, Dorais Chevrolet, Daywalt Pharmacy, Asian Buffet, A-Z Discount Tobacco, Great Wall Restaurant, The Wabash Gardens, Portraits by Kimberly, The Wabash Gardens, First Farmers Bank & Trust, Stanley Steemer, Wells Fargo Bank, Midwest Eye Consultants, Visionary Web/Visionary Computers, Papa Johns Pizza, Wabash Valley Chrysler, Lovebug Floral Boutique, Sunshine Pack and Ship, Brandt's Harley Davidson, and Modoc's Market.**

Chamber Gift Certificates (Certifichcks) are another great way to shop local. These are easily purchased online at the Chamber website or through the Chamber office and are redeemable at any Chamber Member business. These gift certificates are just like checks so they are simple to use and keep our dollars local which supports those who support the community.

THANK YOU FOR BEING A CHAMBER MEMBER! Let me know how I may serve you....
Kimberly

LIFETIME MEMBER PLAQUE PRESENTED TO MAGNERS

At the May meeting of the Chamber Board of Directors, Board Chair Ronald Kerby (First Merchants Bank), was pleased to present Phil and Evelyn Magner with a Lifetime Chamber Member Plaque. Although Evelyn was unable to attend the luncheon meeting



due to a previous commitment, Phil received the award on behalf of the couple. Mr. and Mrs. Magner were the Distinguished Citizens of 1979, and Phil is a Past President of the Chamber. The Magners have been lifetime supporters of the Chamber, contributing much to the community through their involvement in not only Chamber committees, but also through other organizations. Phil, along with the late Glenn Tanner and Jack Porter, was responsible for initiating the Hoosier Heartland Industrial Corridor Project. Whether in arts, culture, education or business, Phil and Evelyn are true treasures of Wabash County.

HELPING HANDS OF WABASH COUNTY, INC. ANNOUNCES UPCOMING EVENTS

Fund Raiser

June 9, 2007

8:00 - 10:00 a.m.

Breakfast: Biscuits/gravy, eggs, bacon, sausage, hash browns, pancakes.

Cost: \$5 per adult, \$3 children under 10 years

Hot Meals Program

The Hot Meals program begins again June 18-29. Serving times are 5:00 - 6:00 p.m. Saturday, June 30, serving time 11:00 a.m. - 12:00 p.m. Everyone is welcome. Meals are Free. Donations are accepted but not requested.

Food Pantry

Helping Hands monthly food giveaway will be June 4, 8:00 - 9:30 a.m. Please bring a copy of all forms if income for persons living in household. Copy of Driver's License or ID card also requires.



FROM YOUR CHAMBER PRESIDENT

RELATIONSHIPS, RELATIONSHIPS, RELATIONSHIPS – My Thoughts

Relationships – it sounds like a broken record, doesn't it? I've read no less than seven articles in the last week dealing with this topic in the business sector. While the theme is familiar, one has to wonder why we keep repeating it. When employees are asked what they appreciate most in their workplace, one popular response is "being recognized and appreciated by the employer." In the May/June 2007 issue of Biz Voice, I enjoyed reading about the Best Places to Work in Indiana. Over and over again, certain themes were prevalent among these best places to work: recognition of employees, strong leadership, understanding the culture, great internal PR, management by walking around, interaction with employees, educational and advancement opportunities, ethical practices, profit-sharing, and workplace flexibility—all very notable practices. As I reviewed which companies were recognized, I looked for the local connection and of the large employers, Edward Jones, of whom Steve VanVoorhis and Steve Weir are a part, made the list. I encourage our local business managers to review the May/June issue of Biz Voice, and see how your company compares.

Customer Service/Sales – relationships here are extremely critical. Arrogance, overbearing pressure and lack of personal attention will kill the deal. We've all heard the stories about checkout persons who were more interested in sharing what their friends were doing last night than paying attention to the customer. Thankfully, this Chamber President also hears great stories about local companies who go the extra mile and know their customers well. Customers appreciate someone who is really listening to their wants, sincerity, patience, and knowledge of product/service. What are your customers saying about your business? I encourage you to find out. Small retailers often feel they don't have a simple, affordable method of determining what kind of experience their customers have had in the store. One method a business acquaintance in Ohio uses is to hand a customer in the checkout a pre-folded card with 3 simple questions relating to service. Answers require checking a box (space is available in case the customer would like to add related comments), the card is re-folded and comes with a seal and is immediately dropped by the customer into a box right on the counter. The whole process takes less than a minute and can provide immediate feedback to the owner/manager.

Trends - Community leaders in Wabash County often state that its people are its strength. People continue to pull together to achieve great things, and I'm proud to be a part of a community where people value relationships. One of the emerging trends among U.S. Businesses is to forego some traditional networking events to organize "Community Volunteer Events." From working together to build a home, or leading a tornado victims' drive, these events are great team-building activities that are a win-win for everyone. What relationship building tools does your company employ? Email me your feedback at kim@wabashchamber.org.

MARKETING OPPORTUNITIES

The Chamber is pleased to be able to offer you two opportunities to market your business.

Calendar Ads

Ad space on the 2008 Chamber of Commerce calendar is now available. There is limited ad space in the calendar which has a distribution of 5000 copies so reserve your space now. See the attached flier for more details.

Web Site Ads

We still have some space on the Chamber web site for your ad. For more information on how you can take advantage of this opportunity, see the attached rate sheets or contact Beth Miller at the Chamber, 260.563.1168 or beth@wabashchamber.org.

EDUCATION NOTES

The following is a guest editorial by Manchester College President Jo Young Switzer. It appeared in her May 2007 “Notes from the President” newsletter and has been reprinted with permission. The Chamber is a strong partner in educational issues and found this a thoughtful piece on current higher education debate. KP

Reflections. The current debates about higher education in Washington, D.C., are simultaneously healthy and daunting. As the Spellings Commission pushes for federal control over accreditation of colleges and universities, mandated transferability of courses, and standardized measurable learning outcomes for all students, we face unprecedented threat of government intrusion.

As you track the news in the next few months, you may discern deep skepticism from Secretary of Education Margaret Spellings about the quality and integrity of higher education in the United States. Rather than advocate for our system of higher education, she is one of its harshest critics. Charles Miller, whom she appointed to lead the Spellings Commission, said “American higher education is broken and can’t be fixed.” He has also said federal financial aid programs should be “nuked.” As president of an independent college, I find their suspicion and criticism unfitting and unfair. U.S. higher education, with all its imperfections, remains a model for other nations worldwide. Unlike higher education in most nations, we

- √ provide access to students with a wide range of abilities
- √ welcome students from all socioeconomic levels
- √ weave diversity into the fabric of our campuses
- √ give faculty members freedom to design their courses and evaluate their students’ work
- √ measure student learning outcomes and make improvements based on what we learn
- √ offer students choices of public and private education
- √ provide community colleges, technical colleges, undergraduate colleges, and graduate universities
- √ govern the universities and colleges through accreditation processes that set high standards and also respect the institutions’ distinctive missions

Are we perfect? Absolutely not! We struggle to provide sufficient financial aid for students from poor families. We sometimes teach less effectively than we should. We too often are sluggish in our adaption of technology and in its impact on our students and their learning. Are we broken beyond repair? Is higher education in the United States so bad that the federal government should intervene? No!

I am optimistic that federalizing higher education will not materialize, but we cannot be complacent. We must articulate our belief in the integrity of institutions like Manchester College to those who have influence in Congress. Our ability to create our own mission and to offer a powerful combination of the liberal arts and professional preparation will be most effective if higher education holds itself accountable for student learning and academic rigor. Manchester College already embraces that accountability. In fact, we cherish it.





13TH ANNUAL VERY BERRY STRAWBERRY FEST

Come on out and join in the fun on June 9, as Wabash celebrates the Strawberry Fest, hosted by Wabash Marketplace, Inc. and corporately sponsored by First Merchants Bank. The festivities kickoff Friday evening, June 8, with Wabash Community Theatre’s Vaudeville LIVE at the Historic Eagles Theater in downtown Wabash. Saturday begins with the

Strawberry Stomp Fun Run (register through the YMCA) and the popular Strawberry Pancake Breakfast in the WMI Food Tent, sponsored by the Youth Service Bureau. The food tent will also play host to delicious strawberry pies and treats throughout the day, as well as a Chicken BBQ until 5 p.m. Wood’s Framing & Art will host the Art Show, and the Craft Market will be located on Market Street. The Wabash City Police and Fire Department display is a great way to meet and greet “Sparky”, and from 11 a.m. – 2 p.m. the Market Street Grill will be hosting a benefit fundraiser for the Wabash County Historical Museum. The City Hall parking lot will also host entertainment each hour beginning at 10 a.m., including the following groups: Wabash Valley Dance Theater, Midnight Gypsy Band, Market Street Beat, 4 for Him, Brother to Brother, Northfield High Jazz Ensemble. At Paradise Spring the Pinewood Derby will begin at 10 a.m. with the Wabash Marketplace Cruise-In taking place from 10 a.m.– 3p.m. Food vendors will include Coffman Elephant Ears, Mini-Melts Ice Cream/Joy Christian Bookstore and Smoked Tenderloin Sandwiches by Tim Roberts.

The Honeywell Center will be hosting the Wabash County Hospital Health Fair from 8 a.m. – Noon. Other activities include the Farmers Market, Strawberry Crafts, kids games, magic show, and the Battle of the Badges (Police and Firemen). You’ll also want to check out the Plaza Grill for summer favorites.

At 5:30 p.m. you’ll want to settle you and your family/friends into lawn chairs to watch the Strawberry Fest Parade sponsored by Vieste, LLC as it makes its way through the downtown. For more details about the Strawberry Fest and Parade, call 563.7171 or 800.563.1169.

LABOR FORCE ESTIMATES FROM THE INDIANA DEPT. OF WORKFORCE DEVELOPMENT

<u>AREA</u>	<u>LABOR FORCE</u>	<u>EMPLOYED</u>	<u>UNEMPLOYED</u>	<u>RATE</u>	<u>Seasonally Adjusted</u>
U.S.					
April 2007	150,209,000	143,405,000	6,804,000	4.5	4.5
March 2007	152,236,000	145,323,000	6,913,000	4.5	4.4
March 2006 (Benchmark)	151,829,000	145,297,000	6,532,000	4.3	4.7
INDIANA					
April 2007	3,245,750	3,092,872	152,878	4.7	4.8
March 2007	3,260,550	3,097,355	163,195	5.0	4.6
March 2006 (Benchmark)	3,254,426	3,094,020	160,406	4.9	4.9
WABASH					
April 2007	17,724	16,853	871	4.9	
March 2007	17,735	16,823	912	5.1	
March 2006 (Benchmark)	18,023	17,035	988	5.5	

WABASH COUNTY SOLID WASTE MANAGEMENT DISTRICT ANNOUNCES FREE BUSINESS COMPUTER and ELECTRONICS RECYCLING

Wabash County businesses will have the opportunity to recycle business electronics without charge during the week of June 11 – 15, 2007. The District will accept working or non-working, unwanted electronic scrap materials, including, but not limited to:

Computer towers

All internal replacement parts (drives, power supplies, boards, processors, fans, etc.)

Monitors, printers, keyboards, mice, speakers

Cords (power, ribbon, USB, PCI, network, mouse, audio)

Metal or plastic cases

Cell phones, laptops, pagers, palm organizers

Printer cartridges, CDs, DVDs

Batteries, backups and surge protectors

Fax machines, answering machines, digital typewriters, scanners

Copiers, phone system components, network equipment, calculators, docking stations



Each year in Indiana hundreds of thousands of electronic devices become “obsolete” in the eyes of consumers. Advances in technology and an expanding demand for new features accelerate the generation of “old” electronic equipment (“e-scrap”). Although electronic devices are safe to use, some devices contain hazardous materials such as cadmium, lead or flame retardant chemicals. The result is a growing challenge for businesses, residents, and local governments as they search for ways to reuse, recycle, or properly dispose of this equipment. In order to protect human health and the environment, unwanted electronic scrap should be properly recycled.

Electronics recycling will be held at the District’s facility only at 1101 Manchester Avenue in Wabash from 8:30 a.m. to 4:30 p.m. Monday through Friday. Please do not leave materials at any of the publicly available drop off recycling sites. For quantities larger than a pickup truck load, please call in advance to schedule delivery.

This is a limited time offer, so “PULL THE PLUG ON UNWANTED ELECTRONICS!” and recycles them with the Wabash County Solid Waste Management District.

SCHOLARSHIP PAGEANT TO HOLD FUNDRAISER

The Wabash County Festivals Scholarship Pageant Committee will be hosting a Fundraising BBQ through Nelson’s Port-a-Pit Chicken, on Saturday, June 30, at the TSC parking lot from 10 a.m. until 2 p.m. Tickets cost \$5 and may be purchased in advance at the Wabash County Chamber of Commerce (210 S. Wabash St. – upper level City Hall) or at Nowak’s Hallmark, 1305 N. Cass St.

The Chamber sponsors the Scholarship Pageant as its fiscal agent, and this year’s event will be held on July 27, at 7:30 p.m., in the Honeywell Center’s Ford Theatre. The pageant affords young women between the ages of 17 and 21 the opportunity to compete for scholarship funds that may not be available to them through other venues. Candidates regularly speak of their appreciation for the leadership development this event provides them, as well as other growth opportunities. Committee members include Beth Winer, Michelle Atkinson, and Bev Vanderpool. Pageant applications, with a complete list of rules, are available at the Chamber office, Nowak’s Hallmark, or at each of the area high schools.

Anyone interested in donating to the Scholarship Fund may do so by sending a check to: Wabash County Chamber of Commerce, 210 S. Wabash St, Wabash, IN 46992 and writing “Scholarship Pageant” in the memo line.

BOARD MEMBERS

2006-2007

Ron Kerby, Chair
Frances Slocum Bank
Andy Eads, Chair Elect
The Plain Dealer
Trisha Metzger, Vice Chair
First Federal Savings Bank
Doug Mays, Treasurer
Thermafiber.
Douglas Lehman, Past Chair
Douglas C. Lehman, PC
Kimberly Pinkerton, President
Wabash County Chamber
of Commerce

Larry Hoover
Quality Electric
Tina Byerly
Beacon Credit Union
John Andersen
Ford Meter Box Co., Inc.
Kathy Jones
First Farmers Bank & Trust
Robert Pearson
Wabash County REMC
Celia Briggs
Wabash City Schools
Scott Rands
Indiana American Water Co
Mark Sapusek
Visionary Web
Lynne Schafer
Lynne's Lien Searching &
Dedicated Services
Jeff Myers
Servisoft Ecowater Company
Emily Guenin-Hodson
Guenin Law Office

Upcoming Events



June 6	1:00 p.m.	WACC-Y Golf Honeywell Golf Course
June 13	7:00 - 8:30 a.m.	Business Before Hours Honeywell Center
June 14	11:30 a.m.	New Member Luncheon Chamber Conference Room
June 26	10:00 a.m. - 2:00 p.m.	Advancing Hoosier Women in Business Honeywell Center
July 4		Office Closed

Gold Members

We thank and salute those member businesses who carry GOLD LEVEL status:

**Beacon Credit Union
Pettit Printing, Inc.
First Federal Savings Bank
Richard Ford
Bulldog Battery
Wells Fargo Bank
Miller's Merry Manor
Frances Slocum Bank
Ford Meter Box Co., Inc.
First Farmers Bank & Trust
Kirtlan Automotive Machine & Repair, Inc.
Physician's Health Plan of Northern Indiana, Inc.
K & R Office Supply, Inc.
Indiana American Water Company**

Any Wabash County Chamber Member can elevate their membership status to Gold Level by investing an additional \$500 above their regular membership investment. In addition to having their company acknowledged at Chamber events and in publications, Gold Level Members receive \$100 in Chamber Bucks and receive a free large rotating banner ad on the Chamber website.

Please notify us of any changes on address label



**P.O. Box 371
Wabash, IN 46992**

THE OFFICIAL WABASH COUNTY CHAMBER OF COMMERCE



2008



Community Calendar

OUR FIFTH EDITION FEATURES:

- Distribution of 5000 copies
- Still Affordable
- Free Full Color Ad Design

The 2008 Community Calendar will be distributed **FREE** by the Chamber and area Banks to the community.

Advertisers receive delivered copies.

For your convenience, check the size and number of ads you wish to run and return to the Wabash Plain Dealer today.

Hurry, space is limited!

**DOUBLE
DISPLAY
BLOCK
\$425**

Number of runs?

**SINGLE
DISPLAY
BLOCK
\$235**

Number of runs?

**DATE
BLOCK
\$115**

Number of runs?

**Deadline is
June 22nd**

**123 W. Canal St. Wabash, IN 46992 Wabash Plain Dealer
Fax 260.563.0816 Or call us at 260.563.2131**



www.wabashchamber.org



Special Opportunity for Chamber Members Only

MAKE THE MOST OF YOUR ADVERTISING DOLLAR PLACE YOUR AD ON THE NEW CHAMBER WEB SITE

The Wabash County Chamber of Commerce is offering a special opportunity to our members to place an ad on one of the most visited web sites in the area. When someone wants to do business in Wabash County, the Chamber of Commerce is one of the first places they contact. By advertising on our Web Site you can be the first to reach potential customers. In March 2007 the Wabash Chamber site recorded the following statistics:

- ◆ Daily Hits — approximately 2500
- ◆ Daily Pages Visited — more than 850
- ◆ Monthly Hits — approximately 77,000
- ◆ Monthly Pages Visited — 22,000
- ◆ www.wabashchamber.org ranks #1 for Yahoo!, Google, MSN and AOL with the keyword “wabash chamber.”

Static and Rotating Ads are Available in the Following Sizes - see attached rate sheet for prices

- ◆ 130 x 100 pixels (*approx. 1 7/8" x 1 1/2")
- ◆ 130 x 200 pixels (*approx. 1 7/8" x 3")
- ◆ 468 x 60 pixels (*approx. 6 3/4" x 1")

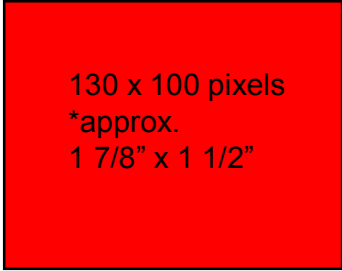
* size based on 1024 x 768 standard screen resolution.

Call Beth Miller at the Wabash County Chamber of Commerce, 260.563.1168 or email beth@wabashchamber.org to set up your account. There are a limited number of ads available, so call now to reserve your space. Minimum contract is 3 months and includes ad creation. 10% discount available for 1 year contracts.

“I did a closing for a Colorado business thanks to being listed on the Wabash County Chamber of Commerce Web Site.”

Lynne Schafer, Lynne’s Lien Searching & Dedicated Services

Wabash County Chamber of Commerce Web Site Advertising Rate Sheet



130 x 100 pixels
*approx.
1 7/8" x 1 1/2"

Static Ads

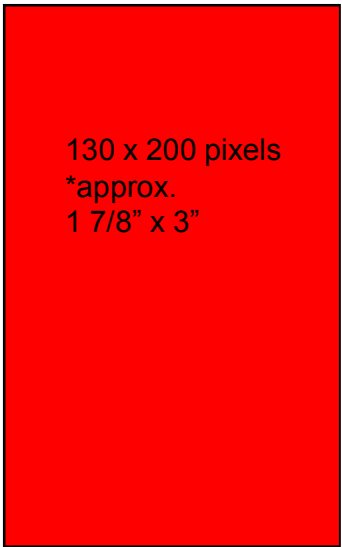
130 x 100 \$75
(viewed on all pages)

130 x 200 \$125
(viewed on all pages)

Rotating Ads

130 x 100 \$25
(viewed on all pages)

130 x 200 \$50
(viewed on all pages)



130 x 200 pixels
*approx.
1 7/8" x 3"

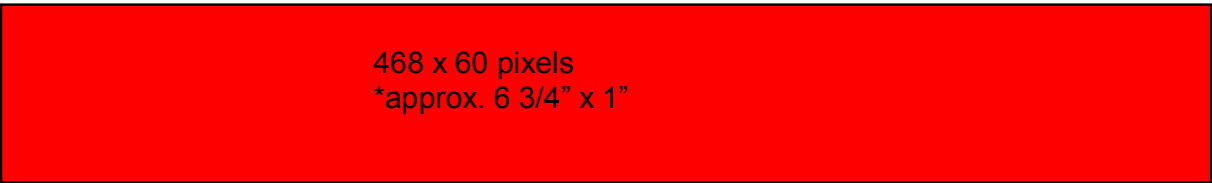
468 x 60 \$250
Choice of Home Page,
Events Pages, or
Membership Page
Includes rotating ad on
all other pages

468 x 60 \$125
Viewd on all pages
except Home,
Events, Membership

All prices stated per month

Minimum 3 month contract (includes ad creation)

10% discount for pre-paid 12 month contracts



468 x 60 pixels
*approx. 6 3/4" x 1"

*size based on 1024 x 768 standard screen resolution

Special Offer

Featured Business of the Month

\$500

Includes:

- ◆ Ad on banner at top of each page during sponsored month
- ◆ Ad on Newsletter page during sponsored month
- ◆ 130 x 100 rotating ad for remaining 11 months
- ◆ Ad in Newsletter and brief article about business during sponsored month